Introduction

The Greater Antelope Valley Economic Alliance is the only Regional Economic Developer for the 3000 square mile region that spans from Acton to Ridgecrest, and from I-5 to the San Bernardino County line. Our region includes the five cities (California City, Lancaster, Palmdale, Ridgecrest and Tehachapi) and both Los Angeles and Kern Counties, not to mention numerous unincorporated communities.

Our task is to be your one-stop for business retention, expansion and attraction. Our office is located on the beautiful campus of Antelope Valley College in the heart of Lancaster and we’re leveraging our public and private investor’s dollars to assist business owners, operators and prospects in finding the tools they need to be successful.

The purpose of this 2016 Business Development Guide is to simplify your search for the tools and resources you need to grow your business, to train your workforce and to access tax credits or other incentives. We intend to keep adding additional tools, contacts and resources to this guide so check our website periodically for updates.

With best wishes in all your endeavors,

Kimberly Maevers,
President
kmaevers@SoCalLeadingEdge.org
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Local Contacts at a Glance

**Greater Antelope Valley Economic Alliance**
661.722.6566 | www.SoCalLeadingEdge.org
Kimberly Maevers, President  P.J. DelGaudio, Executive Asst.
kmaevers@SoCalLeadingEdge.org pjdelgaudio@SoCalLeadingEdge.org

**Antelope Valley College – Corporate and Community Services**
Dr. Tom O’Neil, Dean
661.722.6300 EXT. 6482 | loneil@avc.edu
Ann Steinberg, Director of Job Placement
661.722.6358 | asteinberg@avc.edu

**Antelope Valley High School District – College and Career Readiness**
Diane Walker, Director of Industry Liaison and Post-Secondary Partnerships, AVUHSD
661.575.1025 | DWalker@avhsd.org
Steve Radford, PhD, Regional Director for College & Career Prep
661.942.3042 | sradford@avhsd.org

**Cerro Coso Community College**
Michael Cane, Dean of Career and Technical Education
760.384.6123 | Michael.kane@cerrocoso.edu

**America’s Job Centers**

**Antelope Valley AJCC**
1420 West Avenue I, Lancaster, CA 93534 | Phone: 661.726.4128 | Fax: 661.945.5767

**Mojave**
2300 Highway 58, Mojave, CA 93501 | Phone: 661.824.7800 | FAX: 661.824.7801

**South Valley AJCC**
38510 Sierra Hwy, Palmdale, CA 93550 | Phone: 661.265.7421 | Fax: 661.265.9322

**Small Business Development Center**
Santa Clarita- SBDC at College of the Canyons | 661.362.5900
Antelope Valley Business Advisor – Raimone Roberts | 661.362-5900 | raimone.roberts@canyons.edu

Bakersfield- CSU Bakersfield SBDC | 661.654.2856
Southeast Kern Business Advisor – Jay Thompson | 661-377-2048 | jthompson.csub.sbdc@gmail.com

**GoBIS (State of CA. Office of Business & Economic Development)**
Small Business & Permit Specialist – Lillian Conroe | 213.897.9517

**Kern Economic Development Corporation**
661.862.5161 | http://www.kedc.com
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<th>City of California City</th>
<th>City of Lancaster</th>
<th>City of Tehachapi</th>
<th>City of Ridgecrest</th>
<th>City of Palmdale</th>
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<tr>
<td>Tom Weil, City Manager</td>
<td>Mark Bozigian, City Manager</td>
<td>Greg Garrett, City Manager</td>
<td>Dennis Speer, City Manager</td>
<td>Jim Purtee, City Manager</td>
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<tr>
<td>760.373.8661 City Hall</td>
<td>661.723.6133</td>
<td>661.822.2200 x105</td>
<td>760.499.5000</td>
<td>661.267.5100</td>
</tr>
<tr>
<td>Bill Tarvin, Cal City EDC Managing Director</td>
<td>Vern Lawson, Economic Dev. Director</td>
<td>Michelle Vance, Economic Development Coordinator</td>
<td>Gary Parsons, Economic Development Mgr</td>
<td>Kari Blackburn, Economic Development Manager</td>
</tr>
<tr>
<td>760.373.2007 or 760.954.4411</td>
<td>661.822.2200 x121</td>
<td>661.822.2200 x121</td>
<td>760.499.5061</td>
<td>661.267.5125</td>
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## Regional Chambers of Commerce

<table>
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<th>Chamber of Commerce</th>
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| Acton Chamber of Commerce                    | 661.269.5785  
www.aadcoc.org                                      |
| Antelope Valley African American Chamber of Commerce | 661.272.5807  
www.avaacc.org                                      |
| AV Hispanic Chamber of Commerce              | 661.538.0607  
www.avhcc.org                                      |
| Antelope Valley Board of Trade               | 661.947.9033  
www.avbot.org                                      |
| Boron Chamber of Commerce                    | 760.762.5810                                      |
| California City Chamber of Commerce          | 760.373.8676  
www.californiacity.com                              |
| Chamber of Commerce of the Greater Antelope Valley | 661.361.8254  
http://www.cocgav.com                              |
| Chamber of Commerce                          | [Support your local Chamber of Commerce]        |
| Greater Tehachapi EDC                        | 661.748.3327  
www.tehachapiedc.com                                |
| Indian Wells Valley EDC/China Lake Alliance  | 760.378.2142  
www.chinalakealliance.org                          |
| Kern County Board of Trade                   | 800.500.KERN  
http://www.kerncountyboardoftrade.com              |
| Lake Los Angeles Chamber of Commerce         | 661.264.2786                                      |
| Lancaster Chamber of Commerce                | 661.948.4518  
www.lancasterchamber.org                           |
| Littlerock Chamber of Commerce               | [Littlerock Chamber of Commerce]                |
| http://www.littlerock-ca.us/Littlerock%20Chamber.htm |
| Mojave Chamber of Commerce                   | 661.824.2481  
www.visitmojave.com                                 |
| Palmdale Chamber of Commerce                 | 661.273.3232  
www.palmdalechamber.org                            |
| Pearblossom Chamber of Commerce              | 661.305.6519                                      |
| Quartz Hill Chamber of Commerce              | 661.722.4811  
www.quartzhillchamber.com                          |
| Ridgecrest Chamber of Commerce               | 760.375.8331  
www.ridgcrestchamber.com                           |
| Rosamond Chamber of Commerce                 | 661.256.3248  
www.RosamondChamber.com                            |
| Sun Village Chamber of Commerce              | 661.400.1026                                      |
| Tehachapi Chamber of Commerce                | 661.822.4180  
www.tehachapi.com                                  |
Services for Business

Finding good help is always a challenge: America’s Job Center of California can help. Our professional counselors can enhance your human resources staff and provide a wealth of useful services, including:

- No-cost job postings locally and on the Internet on our searchable online job bank.
- Customized recruiting to help you fill multiple positions quickly.
- Job matching through skills assessment of potential candidates to assure they are qualified for your positions.
- Interview facilities for conducting both one-on-one and group meetings.
- Initial screening and referral of candidates to optimize your interview time and effort.
- On-the-job and pre-employment training to help you develop training programs you need to satisfy your job requirements.
- Technical assistance for employee support and reasonable accommodation for employees with disabilities.
- Business incentive information to help you learn about the Foreign Trade Zone, Work Opportunity Tax Credits, manufacturing incentives and other credits and Incentives your business may be eligible for.
- Services are provided without charge or on a simple cost recovery basis.

Antelope Valley AJCC
1420 West Avenue I, Lancaster, CA 93534 | Phone: 661.726.4128 | Fax: 661.945.5767

Mojave
2300 Highway 58, Mojave, CA 93501 | Phone: 661.824.7800 | FAX: 661.824.7801

South Valley AJCC
38510 Sierra Hwy, Palmdale, CA 93550 | Phone: 661.265.7421 | Fax: 661.265.9322
State Programs

Governor’s Economic Development Initiative (GEDI)

GEDI, established under the Governor’s Office of Business and Economic Development (GO-Biz), consists of three incentive programs to help business locate or expand in California:

- **California Competes Credit** is an income tax credit available to businesses that want to come to California, or to stay and grow in California. Tax credit agreements are negotiated by GO-Biz, and approved by the California Competes Tax Credit Committee.

- **Manufacturing Equipment Sales & Use Tax Exemption** is a sales tax exemption which eliminates California’s portion of sales tax (4.19%) at the time of purchase. The program is administered by the California Board of Equalization: **800.400.7115**

- **New Employment Credit** is a tax credit on new employees’ wages above $12 per hour and up to $28 per hour. The program is administered by the California Franchise Tax Board: **800.852.5711**


**California Competes Tax Credit** -
[http://www.business.ca.gov/Programs/CaliforniaCompetesTaxCredit.aspx](http://www.business.ca.gov/Programs/CaliforniaCompetesTaxCredit.aspx)

The California Competes Tax Credit is an income tax credit available to businesses that want to come to California or stay and grow in California. Unlike the Enterprise Zone program this program is Statewide. Thus, there are no geographic restrictions. Tax credit agreements will be negotiated by GO-Biz and approved by the “California Competes Tax Credit Committee.”

**(Partial) Sales And Use Tax Exemption** –

A partial exemption of sales and use tax on certain manufacturing biotechnology and research and development equipment purchases. The partial exemption applies only to the state sales and use tax rate portion, currently at 4.1875 percent. The exemption does not apply to any local, city, county, or district tax. All manufacturers (NAICS Codes 3111 - 3399,
inclusive), Research and Development in Biotechnology and Research and Development in the Physical, Engineering, and Life Sciences (NAICS Codes 541711 and 541712, respectively).

**Full) Sales and Use Tax Exclusion – Advanced Manufacturing & Transportation and Alternative Energy**  
A sales tax exclusion from both state and local sales tax collection on equipment purchases for qualifying businesses that conduct qualifying activities. Sales tax rates vary by jurisdiction (typically 7% to 9.25%).

**New Employment Hiring Tax Credit (NEC)**  
[https://www.ftb.ca.gov/online/New_Employment_Credit_Reservation/index.shtml](https://www.ftb.ca.gov/online/New_Employment_Credit_Reservation/index.shtml)  
The New Employment Credit (NEC) is available for each taxable year beginning on or after January 1, 2014, and before January 1, 2021, to a qualified taxpayer that hires a qualified full-time employee on or after January 1, 2014, and pays or incurs qualified wages attributable to work performed by the qualified full-time employee in a designated census tract or economic development area, and that receives a tentative credit reservation for that qualified full-time employee.

**California Research & Development Tax Credit**  
[https://www.ftb.ca.gov/businesses/credits/rd/](https://www.ftb.ca.gov/businesses/credits/rd/)  
Corporate income tax credits available to companies that have incurred qualified research expenses in California. A taxpayer qualifies for the credit if it paid or incurred qualified research expenses while conducting qualified research in California. The taxpayer may receive up to 15 percent of the excess of current year research expenditures over a computed base amount. For more information, contact the Franchise Tax Board: 800.852.5711.

**Employment Training Panel**  
[https://www.etp.ca.gov/](https://www.etp.ca.gov/)  
A cash reimbursement for training cost incurred by employers set by a pre-determined two-year performance based contract. Contracts vary based on number of employees enrolled, hours of training, training material and employee wages.  
For more information, contact North Hollywood Regional Office: 818.755.1313

**Industrial Development Bond (IDB)**  
[http://www.ibank.ca.gov/industrial_dev_bonds.htm](http://www.ibank.ca.gov/industrial_dev_bonds.htm)
Industrial Development Bond (IDB) financing is a competitive financing option available for the acquisition of manufacturing facilities and equipment providing a financing option for manufacturers to access private capital markets at tax-exempt rates.

**Small Business Loan Guarantee (SBLGP) -** [http://ibank.ca.gov/smallbusiness.htm](http://ibank.ca.gov/smallbusiness.htm)

The California Small Business Loan Guarantee Program (SBLGP) assists businesses with the creation and retention of jobs while encouraging investment into low- to moderate-income communities. The SBLGP enables small businesses to not only obtain a loan it could not otherwise obtain but more importantly helps to establish a favorable credit history with a lender so the business may obtain loans in the future on its own without the assistance of the program.


CalCAP CS pledges cash to cover the collateral shortfall of loans of $100,000 or more. CalCAP CS provides up to 40% of the loan value, with the possibility of an additional 10% for businesses located in a Severely Affected Community. Small business lenders loaning to businesses classified as a small business under U.S. Small Business Administration guidelines and that have fewer than 500 FTEs. The borrower's primary business and at least 51% of its employees or business income, sales or payroll must be in California. The business activity resulting from the bank's loan must be created and retained in California.

**Pollution Control Tax-Exempt Bond Financing Program -** [http://www.treasurer.ca.gov/cpcfa/bondfinancing.asp](http://www.treasurer.ca.gov/cpcfa/bondfinancing.asp)

Private activity tax-exempt bond financing to California businesses for the acquisition, construction, or installation of qualified pollution control, waste disposal, waste recovery facilities, and the acquisition and installation of new equipment.


The California Capital Access Program (CalCAP) encourages participating banks and lending institutions to provide loans to small businesses that fall outside of
conventional underwriting standards. Small business owners that have difficulty in obtaining conventional financing may qualify for a CalCAP loan through any CalCAP lender.

**California Film & Television Tax Credit Program** -

[http://www.film.ca.gov/Incentives.htm](http://www.film.ca.gov/Incentives.htm)

The California Film Commission offers a tax credit incentive program to qualified motion pictures. $100 million has been allocated annually beginning in fiscal year 2009-2010 through 2016-2017. The Program allows a 20% tax credit for qualified production related expenses to a taxpayer against State income taxes.

[http://businessportal.ca.gov/Workforce](http://businessportal.ca.gov/Workforce)

**California Workforce Development Board** – Local Workforce Investment Boards work in concert with their local Chief Elected Official to oversee the delivery of workforce services relevant to their local residents and businesses. Click [here](http://businessportal.ca.gov/Workforce) to learn more about the California Workforce Investment Board.
Community College Business Tools

California’s superior educational system and workforce training initiatives produce an unrivaled, highly skilled labor force. California businesses have access to a full menu of workforce services, including training reimbursements, workforce recruitment and training, education, and labor market information. Click on one of the categories below to learn more.

California Community Colleges Workforce Training - California’s Community Colleges are in a unique position to assist businesses in developing a high-skilled, high-performance workforce. Whether your company needs employees trained in basic skills or something highly specialized such as advanced manufacturing techniques, the community colleges can draw upon the vast resources of the system to develop a training program that will address your workforce development challenges. Click here to learn more.

California Community Colleges Sector Navigator – The Community Colleges' Deputy Sector Navigators help coordinate industry-specific workforce training programs, providing highly specialized industry training, technical consulting and business development. Sector Navigators are organized by region and sector type. Click here to learn more.

Division of Apprenticeship Standards – The Division of Apprenticeship Standards provides employers with a highly skilled and experienced workforce while strengthening California's economy. http://www.dir.ca.gov/das/das.html

Workforce Training

Flexible options to fit your needs

California's Community Colleges are in a unique position to assist businesses in developing a high-skilled, high-performance workforce. Whether your company needs employees trained in basic skills or something highly specialized such as advanced manufacturing techniques, the community colleges can draw upon
the vast resources of the system to develop a training program that will address your workforce
development challenges. Choose from our many options below.

**Customized Training**
Through the Community Colleges, business can have high-quality customized training programs
developed and delivered specifically to meet their unique needs. To learn more about these
opportunities or to identify a college program near you, contact:

**Antelope Valley College – Corporate and Community Services**
Dr. Tom O’Neil, Dean
661.722.6300 EXT. 6482 | loneil@avc.edu

Ann Steinberg, Director of Job Placement
661.722.6358 | asteinberg@avc.edu

**Cerro Coso Community College**
Michael Cane, Dean of Career and Technical Education
760.384.6123 | Michael.kane@cerrocoso.edu

**State-funded Training**
Defer the costs of workforce training through our EWD programs and state funding that is awarded on a
competitive basis annually through the Chancellor's Office of the California Community Colleges to local
colleges that assist businesses in meeting their training needs. Projects that provide this funding are the
Industry Driven Regional Collaborative (IDRC), Job Development Incentive Fund (JDIF), and Responsive
Training Fund (RTF). Contact us to locate a specific community college economic development or
contract training professional regarding opportunities to partner for these training funds.

**California Corporate College -**
http://www.cacorpcollege.com/

*Training That Improves Employee Performance*
California’s Community Colleges—A Legacy of Economic and Workforce Development

Created by legislation in 1967, the California Community College System, consisting of 112 colleges, is the largest system of higher education in the world. For generations, California employers have been partnering with their local Community Colleges to build workforce talent. Now, organizations with training and workforce development needs that reach beyond their local community can turn to a single point-of-contact to access the Community Colleges’ extensive body of workplace specific curriculum—the California Corporate College.

About the California Corporate College

Working in partnership with California’s Community Colleges, the California Corporate College (CA CC) delivers high-quality, market-relevant employee training, workforce development programs, and consulting services to corporations, government agencies, and not-for-profit organizations that require training, classes, or services to be delivered to multiple locations throughout the state and beyond. Acting as a single point-of-contact, CA CC leverages the vast expertise within California’s statewide network of Community Colleges—the most responsive college system in the country.

Collaborating with Our Community College Members

As a performance solutions provider, our training and consulting approach is results-focused. At each step of the process—from initial assessment to service delivery—we collaborate with our Community College members to plan and design programs that help our clients arrive at the strategic outcome of improving workforce performance in support of organizational goals. Together, we identify the subject-area experts that are the best fit for your project. Our community college members have deep experience developing and delivering courses and training materials across many different industries and disciplines. All training courses delivered to our clients emphasize current best practices and standards-compliant curricula. Additionally, we design custom training solutions that compliment and reinforce the methods and culture of your organization.

Learn More

To see a list of our clients and learn more about our custom training programs and consulting services, please visit our website at www.cacorpcollege.com

For more information, please contact:
Rhiannon Surrenda, M.A., Executive Director
Phone: 415.370.8562 | rhiannon@cacorpcollege.com
Antelope Valley College

Corporate & Community Services is committed to providing lifelong learning experiences to our community through a variety of courses which provides short-term, not-for-credit programs that offer the basic, technical and professional business courses designed to develop skills that can lead to employment, job advancement & enhancement and/or certification. [www.avc.edu](http://www.avc.edu)

Dr. Tom O’Neil, Dean
661.722.6300 EXT. 6482 | loneil@avc.edu

Ann Steinberg, Director of Job Placement
661.722.6358 | asteinberg@avc.edu

**Job Placement Center**

The Job Placement Center (JPC) is a resource and information center available to current students and alumni. The JPC assists students to become fully prepared to search for employment opportunities that are in line with their educational goals and career objectives. Students are encouraged to apply to employment opportunities, work experience programs or internships that will provide the skills and experience needed to secure permanent employment once they have graduated.

The mission of the Job Placement Center is to provide continuous and comprehensive assistance to students and members of the community. Opportunities are offered to secure gainful employment and to ensure the realization of educational and professional goals.

661.722.6300, extension 6358 | jpc@avc.edu
Cerro Coso Community College

The East Kern Center (formerly South Kern) serves the communities of Edwards Air Force Base, Mojave, Boron, California City, and Tehachapi as well as other locations in Kern Counties from facilities centered at Edwards Air Force Base and Tehachapi. Cerro Coso offers a wide range of classes, both on campus and online, enabling area students to reach their educational and personal enrichment goals.

Career Technical Education

Cerro Coso offers a wide variety of educational opportunities for students looking for career training or workforce development. We also provide numerous courses to help you enhance job skills and career development.

- Career Development
- Job Skills Training
- Occupational Training
- Workforce Education

Work-based learning is at the heart of hands-on instruction and application of real-world experience in the classroom. By providing students with experiences in a working environment, they are able to put their education to practical use. The introduction of real-world experiences into the classroom helps students become familiar with the expectations of the employer/client and gives them many opportunities for problem solving. These skills and experiences enable students to enter into the workforce with real expectations of how they will conduct themselves as professionals.

Faculty members are able to utilize work-based learning projects to introduce and illustrate concepts that can be addressed in an applicable manner, with the student applying those concepts to a task at hand. This input-to-outcome transference of information enables faculty and students to see the direct result of their education and how they can apply education when they are on the job. Work-based learning provides faculty a rich and meaningful method of instruction, one that has proven to be invaluable to students.

Michael Kane, Director, Career Technical Education
760.384.6258 | michael.kane@cerrocoso.edu
Small Business Development Centers

Assisting entrepreneurs at every stage of business

- Empowering Business Communities
- Responding to Economic Development

California’s Small Business Development Center (SBDC) Network is one of the state’s primary resource partners for small business assistance. Our 43 service centers and administrative lead centers play a leading role in driving the state economy by providing small businesses and entrepreneurs with confidential, no-cost, one-on-one advising and expert training. Our network is equipped to help business owner’s access capital, develop business and financial models, create and implement marketing strategies, connect to global markets, and grow their business online, among many other services.

For more information, please contact

Small Business Development Center

Santa Clarita- SBDC at College of the Canyons | 661.362.5900
Antelope Valley Business Advisor – Raimone Roberts | 661.362-5900 | raimone.roberts@canyons.edu

Bakersfield- CSU Bakersfield SBDC | 661.654.2856
Southeast Kern Business Advisor – Jay Thompson | 661-377-2048 | jthompson.csub.sbdc@gmail.com
Goodwill Southern California

Through a network of partners, Goodwill Southern California WorkSource and Career Resource Centers bring job seekers and employers together in one place. Employers receive assistance finding candidates and screening prospective employees, and career seekers receive assistance in the following areas:

- One-on-One Career Counseling
- Job Search Strategies
- Access to Computer, Internet, Phone, Fax and Copier
- Resume Writing
- Computer and Skills Training
- Interview Workshops
- Financial Management
- Access to Community Resources
- Text Books, Bus Passes, and other Work Tools
- On-the-Job Training Opportunities
- Career Development and Job Leads

For more information, please contact:
Workforce Development Center
Simon J. Lopez, Vice President
323.223.1211 EXT. 2115 | simon.lopez@goodwillsocal.org

Adrineh Terantonians, Director of Operations
323.223.1211 EXT. 2323 | aterantonians@goodwillsocal.org

Tracy DiFilippis, Sector Strategies Implementation Manager
323.223.1211 EXT. 2307 | tdifilippis@goodwillsocal.org
School programs for workforce development and job training

Antelope Valley Union High School District (AVHSD)

Employer Partner QuickStart Guide to Work-Based Learning Experiences

Each of the following work-based learning experiences assists not only students to learn more about the world of work, but also creates connections with employers. Employer engagement in one or more of these experiences allows meaningful input in the preparation of their future skilled workforce.

Career Day / Guest Speaker Presentations

Objective: To engage the students in an interactive workshop that will show them an aspect of your work and encourage them to reflect on their own college and career goals.

Work-Site Tour

- Introductory Welcome Session
- Introduction of Leadership
- Mission of workplace
- Why I’m glad you have joined us today

Tour of the workplace

- Department functions and descriptions
- Exposure to different departments with emphasis on:
  - Types of jobs, education and skills needed
  - Career pathways within the company/industry
  - Use of technology, safety, systems, etc.

Human Resource Director Introduction

- What you look for in an employee (skills, education, etc.)

Job Shadow

- Objective: Provides students (and/or teachers) a few hours to full day experience to learn more about the day-to-day experiences in a particular career field.

Internship

- Objective: Internships deepen a student’s understanding of the environment, expectations, and requirements of the workplace, professions and industries. Each student will have a written individualized work and learning plan connected to targeted outcomes. Internships may range in length from a few weeks to a semester or a full school year, depending upon the program and employer partner capacity.

Diane Walker, Director of Industry Liaison and Post-Secondary Partnerships, AVUHSD

661.575.1025 | DWalker@avhsd.org
**Mojave Unified School District**

Adult Education partners: The Mojave Unified School District, Californian Community College Chancellors Office, Cerro Coso Community College and America’s Job Center.

Susan Clipperton | 661-824-4088 | susanclipperton@mojave.k12.ca.us

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**Brandman University**

**Corporate Training & Custom Solutions**

The School of Extended Education has an excellent track record of consulting and working in close partnership with organizations to design, develop and deliver corporate training programs and custom solutions. Our clients include major corporations, public sector agencies, small-medium sized businesses, non-profit organizations and military installations. We are the winner of the Leadership 500 Excellence Awards for outstanding custom leadership development certificate programs for two consecutive years.

**Corporate training services include:**

- Initial needs assessment at no charge
- Instructional design and curriculum development expertise
- Incorporation of your company/industry best practices, policies/procedures and case studies
- Targeted skill development to support organization success
- Alignment with your vision, mission and strategic objectives
- Training delivered on campus or onsite
- Proven platform for workplace application
- Co-branded course materials and graduation certificates
- ETP or WIB funding for eligible organizations
- Bi-lingual English/Spanish instructors, available if needed
- CEUs, academic credit or professional development credit

The School of Extended Education offers a wide variety of educational resources in Business, Information Technologies, Health & Wellness, Leadership and PreK-12 Education.

Kitty H. Calhoun, Community and Corporate Relations Manager
Brandman University – Antelope Valley & Santa Clarita
hogan@brandman.edu | www.brandman.edu | 661.223.5344
A Member of the Chapman University System

"The Outreach Division is a direct link to communities, proactively building mutually beneficial partnerships for the fulfillment of educational goals and aspirations."-

https://www.brandman.edu/extended-education/corporate-training
Learn4Life

The Antelope Valley is home to five educational centers that provide innovative opportunities to create pathways to the workforce. As a Workforce Innovation and Opportunity Act (WIOA) partner, Learn4Life offers courses in observable work readiness skills in the areas of career exploration, customer service, cover letters, resumes, applications and interviewing.

CAREER TECHNICAL EDUCATION (CTE)

CTE programs give students a jump start on a promising future right out of high school with the mastery of real-world, technical skills. Our corporate partnerships and workforce readiness programs are the keys to success inside and outside of the classroom for Learn4Life students.

PROGRAMS & PARTNERSHIPS

- 3D Printing
- Aquaponics
- Cisco Labs IT Essentials
- Emergency Medical Responders
- Foundation in Aerial Robotics
- Foundation in Agriculture
- Foundation in Business
- Foundation in Coding
- Intro to Digital Media
- Skilled Trade Training

DANIEL, AGE 18

"Because of the Cisco Lab at Learn4Life, I can get a salaried IT job, right out of high school."

Cisco Labs IT Essentials

Through a partnership with Cisco®, students learn the fundamentals of computer hardware and operating systems functionality. IT Essentials offers a hands-on, career-oriented learning experience that helps students prepare for the A+ test — a key credential for any IT professional.

Makerspace

Makerspace offers the latest technologies for students to design, build and create. This workshop provides hands-on experience in mechanics, woodwork and metalwork. Problem solving and functional trial and error inspire students and prepare them for skilled-trade jobs.

Professional Skills

In this course, we teach the essentials of workplace communication and etiquette, basic office machinery and how to apply for a job, including resumé creation. Students graduate with the confidence to successfully complete a job interview.

Valerie J. Chase, Vice President, School Development & Support
Learn4Life Concept Charter Schools
www.learnfourlife.com | 661.618.7727
Los Angeles County Office of Education (LACOE)

Curriculum and Instruction

Career Technical Education (CTE) is a program of study that prepares students for college and careers through a multi-year sequence of courses that integrates both core academics with technical skills within a career pathway. A variety of CTE curriculum and instruction resources are available below.

Industry Certifications

ARTS, MEDIA AND ENTERTAINMENT
Final Cut Pro X Professional Post-Production

BUILDING AND CONSTRUCTION TRADES
Cal/OSHA
National Center for Construction Education and Research (NCCER) | American Welding Society (AWS)

BUSINESS AND FINANCE
Microsoft Office Specialist (MOS) | QuickBooks

FOOD SERVICE AND HOSPITALITY
National Restaurant Association ProStart | National Restaurant Association ServSafe

EDUCATION, CHILD DEVELOPMENT, AND FAMILY SERVICES
Child Development Permits

ENGINEERING AND DESIGN
Autodesk | Solidworks

HEALTH SCIENCE AND MEDICAL TECHNOLOGY
California Department of Public Health Training Program Approvals:
  • Certified Home Health Aide (CHHA)
  • Certified Nurse Assisting (CNA)

Department of Health Services Los Angeles County Program Approval:
  • Emergency Medical Technician (EMT)

California Department of Consumer Affairs Dental Board of California Dental Assisting Program Approval:
  • Registered Dental Assistant (RDA)
INFORMATION AND COMMUNICATION TECHNOLOGIES
Adobe Certified Associate (ACA) | CISCO | CompTIA A+ | IC3 Digital Literacy | Microsoft Certified Educator

MARKETING, SALES AND SERVICES
National Retail Federation Customer Service and Sales

TRANSPORTATION
National Automotive Technicians Education Foundation (NATEF) Program Accreditation
Automotive Youth Educational Systems (AYES) Automotive Service Excellence (ASE)
*NOTE: THE LIST ABOVE IS NOT COMPREHENSIVE. LACOE DOES NOT ENDORSE ANY BUSINESSES, PRIVATE CORPORATIONS, OR VENDORS. BY CLICKING ON ANY OF THE LINKS ABOVE, YOU WILL BE DIRECTED TO AN OUTSIDE WEBSITE.

CONTACT:
David Manguramas | LA County Office of Education | Career Development Program Supervisor
661.265.0124 | http://www.lacoe.edu/CurriculumInstruction/CareerTechnicalEd/CTECurriculum

Apprenticeships
The Los Angeles County Office of Education - Career Technical Education (LACOE-CTE) cooperates with trade program sponsors to assist in offering the related classroom instruction component of seven apprenticeship training programs:

Air Conditioning and Refrigeration
- Joint Journeyman and Apprenticeship Training Trust, Los Angeles

Cosmetology
- Los Angeles Cosmetology Apprenticeship Council, San Pedro

Electrical (Union Affiliated and Independent)
- Associated Builders and Contractors Training Trust – Independent, San Fernando
- Electrical Training Institute – Union Affiliated, Commerce
- Electrical Training Trust of Santa Barbara, Santa Maria

Roofers
- Roofers Training Trust, Pomona

Sound and Intercommunication
- Electrical Training Institute – Union Affiliated, Commerce

Studio Electrician
- Studio Electrician Training Trust, North Hollywood
<table>
<thead>
<tr>
<th>Apprenticeship Program</th>
<th>Coordinator</th>
<th>Website/Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associated Builders &amp; Contractors Training Trust</td>
<td>Michelle Perez</td>
<td><a href="http://www.abclaventura.org">http://www.abclaventura.org</a></td>
<td>818.898.2099</td>
</tr>
<tr>
<td>Cosmetology Unilateral Trust of Southern California</td>
<td>Dana Rogalski</td>
<td><a href="drfr77@yahoo.com">drfr77@yahoo.com</a></td>
<td>310.547.3711 Ext. 11</td>
</tr>
<tr>
<td>Electrical Training Trust Local 40</td>
<td>Gerald McGrory</td>
<td><a href="http://www.ibewlocal40.org">http://www.ibewlocal40.org</a></td>
<td>818.762.4239</td>
</tr>
<tr>
<td>ETI – Electrical, Sound and Intercomm, Transportation System</td>
<td>Brett Moss</td>
<td><a href="http://laett.com">http://laett.com</a></td>
<td>323.221.5881 Ext. 3007</td>
</tr>
<tr>
<td>ETI of Santa Barbara</td>
<td>Brian Gregory</td>
<td><a href="http://www.sbjatc.com">http://www.sbjatc.com</a></td>
<td>805.348.1200</td>
</tr>
<tr>
<td>Roofing Training Trust</td>
<td>Lupe Corral</td>
<td><a href="jatc@unionroofers.org">jatc@unionroofers.org</a></td>
<td>909.469.9847</td>
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