BUILDING RELATIONSHIPS
THROUGH ECONOMICAL GROWTH
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Introduction

The Greater Antelope Valley

We are proud to support the Greater Antelope Valley Economic Alliance and its mission – providing strong
leadership in developing a business-friendly environment where businesses are encouraged to locate or expand in
the Antelope Valley.

In our public-private partnerships, and with the cooperation of our residents, community groups and business
organizations in our cities and unincorporated areas, the Alliance is leading the charge for new economic growth.

Michael D. Antonovich
LA County Supervisor
5th District

With 2012 over and 2013 ahead of us the Antelope Valley is seeing a positive change. We appear to finally be
coming out of The Great Recession with an increase in employment, retail sales, home values and a lower cost of
living, a reduction in crime and low cost of doing business. These positive factors place the Antelope Valley in a
prime position to be the answer to doing business in California.

Employers are looking for a well educated and ready workforce and the Antelope Valley has great educational
opportunities such as Antelope Valley College, CSU Bakersfield, and CSU Long Beach. The Antelope Valley is
already a world leader in Aerospace with companies like Northrop Grumman, Lockheed Martin, and Boeing
being located at Air Force Plant 42 and with Edwards Air Force Base as the home of NASA Dryden Flight
Research Center and the 412th Test Wing. The Antelope Valley is also looking forward towards our future with
over $10 Billion being invested in Renewable Energy to produce more than enough power for the 1,671,004
homes in LA County.

To ensure growth in the region we need to stay committed to marketing the Antelope Valley and improving
the AV as a place to live, work and play. We need help from all of the citizens, businesses and cities of the
Antelope Valley to continue in the investment of our community. We need everyone in the Antelope Valley to be a
spokesman and demonstrate why the Antelope Valley is a great place in the Golden State.

Dr. Jackie Fisher
GAVEA Chairman
President, Antelope Valley College

Special thanks to the following:

Jackie Fisher,
GAVEA Chairman,
President, Antelope Valley College

Harvey Holloway,
Coldwell Banker Commercial Realty

Laurel Shockley,
Southern California Edison

Albert Gatton,
GAVEA Executive Assistant

GREATER ANTELOPE VALLEY
ECONOMIC ALLIANCE

1028 West Avenue L-12 Suite# 101
Lancaster, CA 93534.
661/945-2741
www.aveconomy.org
www.windsolarscalifornia.com
info@aveconomy.org

“LABOR, LIFESTYLE,
AND LOS ANGELES ALL
WITHIN YOUR REACH.”
TOTAL POPULATION OF GREA TER ANTELOPE VALLEY REGION 513,547

ANNUAL GROWTH
2013-2018 Projected 543,212 5.78%
2010-2013 Estimated 513,547 3.58%
2000-2010 Census 495,799 24.39%
1990-2000 Census 495,799 24.39%

POPULATION BY ORIGIN
Not Hispanic or Latino 292,154 56.89%
Hispanic or Latino 221,393 43.11%

POPULATION BY RACE
White Alone 284,770 55.45%
Black/African American Alone 71,100 13.84%
American Indian/Alaskan Native 5,201 1.01%
Asian Alone 19,021 3.70%
Native Hawaiian or Pacific Islander 1,253 0.24%
Some Other Race 105,314 20.51%
Two or More Races 26,888 5.24%

MEDIAN AGE 33.10

REGIONAL HOUSING
Average Household Income $67,268
Per Capita Income $21,287
Housing Units 156,816
Persons per Household 3.16
Owner Occupied 65.99%
Average Length of Residence (yrs.) 14

SAFETY RANGE ANTELOPE VALLEY USA-AVERAGE
Crime Rate per 100K to 250K Pop 2,596 4,232
Crime Rate 25K to 50K Pop 2,280 3,307

ECONOMY
Cost of Doing Business Low to Moderate
2011 Major Retail Sales $3,300,397,787
2011 Retail Sales Growth 8.51%
2012 Cost of Living Index (US avg. 100) 92.7
(Property taxes not included)
2012 Sector Job Growth 1.89%

MAJOR ECONOMIC IMPACT AREAS
Antelope Valley Mall
Stores 113
Kiosks 32
Employees 1,800

Air Force Plant 42
Contractor Employees 6,758
Government Civilian 701
Government Military 14
Payroll (Annualized) $637,736,097
Local Contracts $176,156,856

Edwards Air Force Base
Employees 11,337
Military 2,208
Civilians 9,129
Military Family Members 2,832
Est. Indirect, induced Jobs 13,278
Local Contract $250,000,000

China Lake
Full-Time Civilians 4,324
Military 714
On-site Contractors 1,580
Payroll
Civilians $322,000,000
Military $30,000,000
Visitors/Year 30,000
Local Contracts $250,000,000
Bankcard Programs $2,500,000

Mojave Airport & Spaceport* (Home to 47 companies) 47

*Additional information on page 17

Source: Claritas, FBI, AV Cities, ACCRA, GAVEA, EDD, AV Mall, Airforce Plant 42, Edwards, China Lake, Mojave Airport & Spaceport.
Source: California Department of Finance, Census, Claritas

### California City Population

**2010 – Census**

- Lancaster: 157,826
- Palmdale: 153,708
- Tehachapi: 13,872

**2011 – Estimate**

- Lancaster: 157,826
- Palmdale: 153,708
- Tehachapi: 13,872

**2012 – Estimate**

- Lancaster: 157,826
- Palmdale: 153,708
- Tehachapi: 13,872

### Antelope Valley Population Forecast

- **2020**
  - Lancaster: 174,807
  - Palmdale: 179,274
  - Unincorporated–LA County: 134,000
  - Greater California City/Mojave: 32,509
  - Greater Ridgecrest: 39,442
  - Greater Rosamond: 31,805
  - Greater Tehachapi: 47,691
  - Antelope Valley: 639,528

- **2035**
  - Lancaster: 201,310
  - Palmdale: 206,143
  - Unincorporated–LA County: 172,173
  - Greater California City/Mojave: 39,641
  - Greater Ridgecrest: 41,737
  - Greater Rosamond: 40,245
  - Greater Tehachapi: 57,632
  - Antelope Valley: 758,881

### Estimated Population by Zip Code

**2010**

- 93501: Mojave (4,284)
- 93505: California City (13,969)
- 93516: Boron (2,045)
- 93519: Cantil (79)
- 93523: Edwards (3,942)
- 93524: Edwards (2,962)
- 93527: Inyokern (1,845)
- 93554: Randsburg (91)
- 93555: Ridgecrest (29,338)
- 93560: Rosamond (19,409)
- 93561: Tehachapi (31,537)
- **Total**: 108,615

**2012**

- 93501: Mojave (4,284)
- 93505: California City (13,969)
- 93516: Boron (2,045)
- 93519: Cantil (79)
- 93523: Edwards (3,942)
- 93524: Edwards (2,962)
- 93527: Inyokern (1,845)
- 93554: Randsburg (91)
- 93555: Ridgecrest (29,338)
- 93560: Rosamond (19,409)
- 93561: Tehachapi (31,537)
- **Total**: 116,457

**2013**

- 93501: Mojave (4,284)
- 93505: California City (13,969)
- 93516: Boron (2,045)
- 93519: Cantil (79)
- 93523: Edwards (3,942)
- 93524: Edwards (2,962)
- 93527: Inyokern (1,845)
- 93554: Randsburg (91)
- 93555: Ridgecrest (29,338)
- 93560: Rosamond (19,409)
- 93561: Tehachapi (31,537)
- **Total**: 117,466

*Based on 2010 Census*
### Average Household Income

<table>
<thead>
<tr>
<th>City</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Santa Clarita</td>
<td>$99,392</td>
<td>$99,124</td>
</tr>
<tr>
<td>California</td>
<td>$79,547</td>
<td>$79,124</td>
</tr>
<tr>
<td>Chandler</td>
<td>$81,567</td>
<td>$75,175</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>$69,392</td>
<td>$69,124</td>
</tr>
<tr>
<td>Long Beach</td>
<td>$65,442</td>
<td>$65,124</td>
</tr>
<tr>
<td>United States</td>
<td>$67,315</td>
<td>$67,124</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$67,659</td>
<td>$67,837</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>$63,556</td>
<td>$67,631</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>$61,677</td>
<td>$63,100</td>
</tr>
<tr>
<td>Las Vegas</td>
<td>$67,873</td>
<td>$60,954</td>
</tr>
<tr>
<td>Rosamond</td>
<td>$59,212</td>
<td>$59,732</td>
</tr>
<tr>
<td>Phoenix</td>
<td>$64,410</td>
<td>$57,567</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>$52,177</td>
<td>$57,311</td>
</tr>
<tr>
<td>California City</td>
<td>$58,513</td>
<td>$55,823</td>
</tr>
<tr>
<td>Glendale, AZ</td>
<td>$61,737</td>
<td>$55,594</td>
</tr>
<tr>
<td>Reno</td>
<td>$61,008</td>
<td>$54,848</td>
</tr>
<tr>
<td>Tucson</td>
<td>$46,646</td>
<td>$46,652</td>
</tr>
</tbody>
</table>

### New/Resale House/Condo Median Prices

<table>
<thead>
<tr>
<th>City</th>
<th>2011</th>
<th>2012</th>
<th>% of Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Moreno Valley</td>
<td>$142,381</td>
<td>$216,450</td>
<td>52.02%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>$247,057</td>
<td>$380,442</td>
<td>53.99%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>$116,670</td>
<td>$168,638</td>
<td>44.54%</td>
</tr>
<tr>
<td>Phoenix</td>
<td>$1,321,045</td>
<td>$1,538,232</td>
<td>16.44%</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>$151,088</td>
<td>$191,338</td>
<td>26.64%</td>
</tr>
<tr>
<td>Ontario</td>
<td>$158,007</td>
<td>$170,879</td>
<td>8.15%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>$461,522</td>
<td>$478,610</td>
<td>3.70%</td>
</tr>
</tbody>
</table>

### Housing Affordability Index

<table>
<thead>
<tr>
<th>City</th>
<th>2010</th>
<th>2011</th>
<th>% of Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>California City</td>
<td>92</td>
<td>91</td>
<td>-1%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>84</td>
<td>83</td>
<td>-1%</td>
</tr>
<tr>
<td>Las Vegas, NV</td>
<td>86</td>
<td>86</td>
<td>0%</td>
</tr>
<tr>
<td>Rosamond</td>
<td>75</td>
<td>76</td>
<td>1%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>81</td>
<td>81</td>
<td>0%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>83</td>
<td>82</td>
<td>-1%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>78</td>
<td>78</td>
<td>0%</td>
</tr>
<tr>
<td>Glendale, AZ</td>
<td>88</td>
<td>87</td>
<td>-1%</td>
</tr>
<tr>
<td>Phoenix, AZ</td>
<td>87</td>
<td>87</td>
<td>0%</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>77</td>
<td>79</td>
<td>2%</td>
</tr>
<tr>
<td>Chandler, AZ</td>
<td>80</td>
<td>81</td>
<td>1%</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>69</td>
<td>71</td>
<td>2%</td>
</tr>
<tr>
<td>Cal - Condos</td>
<td>68</td>
<td>69</td>
<td>1%</td>
</tr>
<tr>
<td>California</td>
<td>70</td>
<td>68</td>
<td>-2%</td>
</tr>
<tr>
<td>Tucson, AZ</td>
<td>62</td>
<td>64</td>
<td>2%</td>
</tr>
<tr>
<td>Reno, NV</td>
<td>61</td>
<td>65</td>
<td>6%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>51</td>
<td>52</td>
<td>2%</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>45</td>
<td>46</td>
<td>2%</td>
</tr>
</tbody>
</table>

### Crime Rate

<table>
<thead>
<tr>
<th>City</th>
<th>2010</th>
<th>2011</th>
<th>% of Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Palmdale</td>
<td>2,838</td>
<td>2,626</td>
<td>-7.47%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>2,900</td>
<td>2,566</td>
<td>-11.52%</td>
</tr>
<tr>
<td>Riverside</td>
<td>3,780</td>
<td>3,559</td>
<td>-5.85%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>2,853</td>
<td>2,280</td>
<td>-20.08%</td>
</tr>
<tr>
<td>Victorville</td>
<td>3,720</td>
<td>3,937</td>
<td>5.83%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>5,188</td>
<td>4,752</td>
<td>-8.40%</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>5,316</td>
<td>4,860</td>
<td>-8.58%</td>
</tr>
<tr>
<td>Reno</td>
<td>3,886</td>
<td>3,372</td>
<td>-13.23%</td>
</tr>
<tr>
<td>Las Vegas</td>
<td>3,944</td>
<td>3,582</td>
<td>-9.18%</td>
</tr>
<tr>
<td>Phoenix</td>
<td>4,491</td>
<td>4,950</td>
<td>10.22%</td>
</tr>
<tr>
<td>Tempe</td>
<td>5,347</td>
<td>5,927</td>
<td>10.86%</td>
</tr>
<tr>
<td>Glendale</td>
<td>5,906</td>
<td>6,894</td>
<td>16.73%</td>
</tr>
</tbody>
</table>

Source: Kosmont Rose Institute, CAR, FBI, Claritas, Census, ACCRA, DataQuick, GAVEA.
2012 MILESTONES

INTERNATIONAL ACCLAIM: Awarded the International Energy Globe Award in the “Fire” (energy) category for innovative use of public-private partnerships to create and expand renewable energy resources and development throughout the Antelope Valley region and beyond. Lancaster was selected from among more than 800 projects in 105 countries.

DOWNTOWN DEVELOPMENT: A two-story, 8,000-square-foot mixed-use office and retail development is soon to be completed in downtown Lancaster, while a five-story retail center is under construction.

INCUBATOR PROGRAM: Partnered with InSite Development to launch the “Start Small Incubator Program,” which provides aspiring entrepreneurs a new opportunity to launch their business ventures on The BLVD in free-standing kiosks.

NEW FACILITY: Haley-Olsen-Murphy is currently constructing a new facility on Cedar Avenue which will consist of over 17,500 square feet of multi-purpose space.

SMALL BUSINESS DEVELOPMENT: Partnered with the Small Business Development Center to host 14 small business training programs and deliver more than 500 hours of training to over 250 small business owners and operators.

MUSEUM OF ART AND HISTORY: A new 19,250-square-foot facility for the Lancaster Museum of Art and History, complete with a rooftop terrace for special events, celebrated its grand opening in 2013. The LTBID marks the beginning of a partnership between the City of Lancaster, the AV Fairgrounds and the lodging industry to increase overnight stays and generate new revenue within the City.

HOTEL GROWTH: Construction slated to begin on two new hotels in Lancaster, an 88-room Best Western and a 93-room TownPlace Suites by Marriott.

CLEAN ENERGY: Established the California Clean Energy Authority, a joint powers authority designed to spread the success and expertise of revenue-generating, environmentally-friendly Lancaster Power Authority programs to municipalities throughout the state.

SCIENCE EDUCATION: Antelope Valley College completed construction on its new Health and Sciences Building, a $52 million, 105,085-square-foot educational facility. The building features over 46,000 square feet of lab space with more than 660 work stations.

RENEWABLE ENERGY TRANSMISSION: Created the High Desert Power Authority for the construction of a high-voltage transmission line that will further the development of renewable energy in the Antelope Valley.
PALMDALE

2012 POPULATION ESTIMATE 153,708
2010 Census 152,750

POPULATION CHARACTERISTICS
Median Age 30.5
Spanish Speaking 42.1%

POPULATION BY ORIGIN
Not Hispanic or Latino 41.8%
Hispanic 58.2%

POPULATION BY RACE
White Alone 47.2%
African American 14.7%
Native American 0.8%
Asian/Pacific Islander 4.5%
Some Other Race 27.5%
Two or More Races 5.4%

AVERAGE HOUSEHOLD INCOME (CITY) $66,837
93550 $52,238
93551 $97,088
93552 $67,077

PUBLIC SAFETY (2011)
Crime Rate Per 100,000 2,626
U.S. Average 100-250K pop. 4,232

HOUSING
2012 Median Housing $145,000
Annual % of Change 0.89%
Affordability Index 85
Housing Units 46,663
Vacancy Rate 7.72%
Persons per Household 3.57
Homeowners 68%

EDUCATION
(educational attainment by pop. 25+)
No High School Diploma 26.1%
High School Graduate 24.8%
Some College, no degree 26.2%
Associate's Degree 7.6%
Bachelor's Degree 10.7%
Master's Degree 3.6%
Professional School Degree 0.7%
Doctoral Degree 0.3%

WORKFORCE
(civ employed by Pop. 16+)
Architecture 2.4%
Arts/Entertain/Sports 1.5%
Building Grounds Maint 4.7%
Business Financial Ops 3.3%
Community Soc Svcs 1.6%
Computer/Mathematical 1.1%
Construction/Extraction 7.3%
Educ/Training/Library 4.3%
Farm/Fish/Forestry 0.4%
Food Prep/Serving 5.5%
Health Practitioner/Tec 4.3%
Healthcare Support 1.8%
Maintenance Repair 4.4%
Legal 0.6%
Life/Phys/Soc Science 0.5%
Management 7.5%
Office/Admin Support 14.9%
Production 7.2%
Protective Svcs 2.9%
Sales/Related 11.9%
Personal Care/Svc 5.0%
Transportation/Moving 7.0%

2012 MILESTONES

PALMDALE marks and celebrates its 50th year as an incorporated City. The founders, known as the “Fifty Grand Men,” were the original contributors of $100 each in order to fund the project that led to the City’s incorporation in 1962.

CITY UNVEILS “Success Through Sustainability” a strategic plan with laser focus on three major components: Economy, Community and Organization.


PALMDALE WELCOMES CVS Pharmacy, Jamba Juice, GEN X Clothing, D’Essence Studio Salon, Massage Envy Spa, Dollar General, Auto Zone, Bead Paradise and WSS Shoes.

KIRKLAND’S, EXPRESS, G BY GUESS AND ENTER 2 FASHION opens in the Antelope Valley Mall.

NEW RESTAURANTS AV Bakery Express, Irene’s Café, Dragon Garden and Lee Esther’s Creole and Cajun Cooking.

OUR INDUSTRIAL COMMUNITY WELCOMES Aero Bending Company and the expansion of Vision Engineering and Metal Stamping.

OUR MEDICAL COMMUNITY WELCOMES Palmdale Regional Women’s Care Inc., Valley Orthopedic Institute, Renaissance Imaging Center at Antelope Valley, Institute of Neurological Surgery and Dr.’s Shankar, Talwar, Lameer, Gill.

OUR DENTAL COMMUNITY WELCOMES My Kid’s Dentist and Dr.’s Park and Abayahoudian, DDS.

CAMACHO AUTO SALES opens a new dealership in the Palmdale Auto Mall to include Dollar Rental Car as well as car sales.

AMS FULFILLMENT receives Foreign-Trade Zone designation through Palmdale’s Foreign-Trade Zone #191. AMS Fulfillment located in the Santa Clarita Valley is a third-party company for warehousing, assembly and complex retail pick-pack-ship fulfillment and eCommerce. AMS Fulfillment manages inventory, order fulfillment and logistics for a number of brand-companies. The City of Palmdale is the grantee of Foreign-Trade Zone #191 which was established January 15, 1993. The service area of Foreign-Trade Zone #191 includes the Antelope Valley, Southeast Kern County, North Los Angeles County and the Santa Clarita Valley.

AMGEN TOUR OF CALIFORNIA names Palmdale as one of twelve official Host Cities and returns in 2013 for leg three of America’s largest and most prestigious professional road cycling race.

NASA celebrates five years in Palmdale at Site 9 with its SOPHIA (Stratospheric Observatory for Infrared Astronomy) project.

SOUTH VALLEY WORKSOURCE CENTER awarded the California Award for Performance Excellence Prospector Award.

PALMDALE AEROSPACE ACADEMY a joint venture between the City of Palmdale, the AERO Institute and the Palmdale School District opens. The Academy prepares its graduates for college and careers in the 21st century, aligned with workforce needs in the local area and beyond. The educational program emphasizes science, technology, engineering and mathematics (STEM) skills and views academics through the lens of aerospace. The accomplishments of Palmdale’s aerospace heritage were the inspiration for the Academy’s establishment.

THE AERO INSTITUTE through a partnership with the American Institute of Aeronautics and Astronautics has expanded the offerings of continuing education and stand-alone courses for aerospace professionals.

TRANSIT VILLAGE, the development of affordable and market rate housing specific to the needs of the commuting workforce has begun with the construction of 156 apartment units with related amenities and parking. Transit Village will create a pleasant and beautiful extension of the newly developed Transportation Center.

YOUTH BUILD and Paving the Way began two new rehabilitation projects in conjunction with the City’s Neighborhood Improvement Program. The first project is currently under construction. When completed it will provide Transitional Housing for 18 Youth Build Students who are actively enrolled in the AV Youth Build Charter School Program.

PALMDALE RECYCLED WATER AUTHORITY, a partnership between the City of Palmdale and the Palmdale Water District, forms to bring tertiary treated water to City parks and potentially to schools and businesses.

Elected Officials
Mayor James C. Ledford, Jr.
Mayor Pro Tem Tom Lackey
Councilmembers:
Laura Bettencourt, Mike Dispenza
Steven D. Hofbauer

Contacts
City Manager
David Childs
661/267-5115
Economic Development Manager
David B. Walter
661/267-5125

Palmdale Transportation Center

AMENITIES

30300 Sierra Highway, Palmdale, CA 93550
www.cityofpalmdale.org

Source: City of Palmdale, GAVEA, Claritas Inc., CA-DOE CAR, FBI, DataQuick, Census

ECONOMIC ROUNDTABLE REPORT 2013 | 5
**NEW DEVELOPMENT**
- AT&T completes $1.7 million regional switching hub expansion
- Hyundai North America Test Track begins $1.9 million upgrade to enhance facility operations
- New 78 room Best Western and Family Dollar celebrated Grand Openings
- Dollar General Market secures site and permits for new 20,770 square foot retail and grocery store. Dollar General will become the first major grocery outlet for California City as well as becoming it's largest retailer. Construction begins January 2013
- Auto Zone secures site for new it's new retail outlet within new business tract
- Waste Management establishes new 5 acre recycling center within California City
- Verizon improves service with additional cell tower on city owned land
- California City Community Center complete Phase I of $550 thousand rebuild utilizing Community Development Block Grant Project. Community Development Block Grant Phase 2 approved for flooring and new outdoor pavilion slated for Spring 2013
- New Westway Station, California City first Park and Ride, $500 thousand Dollar Pavilion slated for Spring 2013
- East Kern Health Care District secures 10 acres for new medical plaza
- City completes $1 million dollar Redwood Boulevard expansion
- City completes $500 thousand California City Sidewalk Transportation Enhancement Grant project providing pedestrians safe travel along California City's main boulevard
- Norm Hill Aviation secures long term lease for new maintenance facilities and jump zone at California City Municipal Airport for California City Successor Agency
- Federal Aviation Administration approves $225 thousand dollar grant for aircraft parking apron maintenance
- Honda North American donates three 5,000 gallon fuel tanks to the city for use at it’s public airport. Provides opportunity to eliminate underground fuel tank storage

**PRIDE AND PRESERVATION**
- City Planning Commission and Council adopt new zoning definitions that now create new opportunities for both, new commercial, M1 light industry and M2 heavy industry growth
- City Wide $150 six year Parcel Tax passed to promote Public Safety (Police and Fire)
- Added new equipment, vehicles, officers to force
- Balanced budget with Reserves established
- Waste Management Contract approved creating a saving/revenue gain of over $3 million over the life of the 10 year contract
- City moves into two can recycling to comply with Cal Recycling mandate
- City secures grant writer to aid search for new funds for future water line replacement projects
- California Economic Development Committee raises $10,000 to allow City wide 4th of July celebration to take place
- Parks & Recreation takes over “Toys for Tots” program from departing Marine detachment, providing toys for 243 children
- 10th annual California City Renaissance Fair continues to grow as a regional event
- Phase I of new Scout Lodge, (foundation, plumbing, and electrical), completed through community volunteer efforts

**OHV CONTINUED GROWTH**
- City receives 2nd highest award from State Grant Program to support OHV activities and improvements
- Work begins on new bath and shower facility for 2013 riding season at Borax Bill Park
- OHV visitors for Thanksgiving and Christmas holidays swell to over 100,000
- New medical aid station established within Borax Bill Command Post
Elected Officials

Mayor Dan Clark
Mayor Pro Tem Jason Patin
Vice Mayor Marshall "Chip" Holloway
Councilmembers:
Lori Acton, Jim Sanders

Contacts

Interim City Manager Dennis Speer
Community & Economic Development Gary Parsons

RIDGECREST

2012 POPULATION ESTIMATE 28,089
2010 Census 27,616

POPULATION CHARACTERISTICS
Median Age 34.30
Spanish Speaking 8.57%

POPULATION BY ORIGIN
Not Hispanic or Latino 80.7%
Hispanic 19.3%

POPULATION BY RACE
White Alone 76.6%
African American 4.1%
Native American 1.3%
Asian/Pacific Islander 4.6%
Some Other Race 7.4%
Two or More Races 6.0%

AVERAGE HOUSEHOLD INCOME (CITY)
93555 $66,423
93555 $68,217

PUBLIC SAFETY (2011)
Crime Rate Per 100,000 2,280
U.S. Average 25-50K pop. 3,307

HOUSING
2012 Median Housing $140,000
Annual % of Change -9.97%
Affordability Index 81
Housing Units 12,026
Vacancy Rate 9.51%
Persons per Household 2.56
Homeowners 61.1%

EDUCATION
17,675
(education attainment by pop. 25+)
No High School Diploma 11.6%
High School Graduate 22.7%
Some College, no degree 31.5%
Associate’s Degree 9.9%
Bachelor’s Degree 15.7%
Master’s Degree 6.7%
Professional School Degree 0.7%
Doctoral Degree 1.2%

WORKFORCE
11,548
(civ employed by pop. 16+)
Architect/Engineer 8.9%
Arts/Entertain/Sports 1.9%
Building Grounds Maint 3.9%
Business Financial Ops 5.5%
Community Soc Svcs 2.0%
Computer/Mathematical 6.5%
Construction/Extraction 4.6%
Edu/Training/Library 4.2%
Farm/Fish/Forestry 0.0%
Food Prep/Serving 4.9%
Health Practitioner/Tec 3.6%
Healthcare Support 2.3%
Maintenance Repair 4.8%
Legal 0.4%
Life/Phys/Soc Science 1.6%
Management 8.4%
Office/Admin Support 13.3%
Production 4.6%
Protective Svcs 2.5%
Sales/Related 9.0%
Personal Care/Svc 2.0%
Transportation/Moving 5.2%

2012 MILESTONES
Ridgecrest Regional Hospital Expansion
32 Unit Senior Housing Apartment Complex
Balsam District Plan

“RIDGECREST OFFERS BUSINESSES OF ALL SIZES, WHETHER JUST STARTING UP OR ALREADY ESTABLISHED, THE OPPORTUNITY TO GROW AND PROSPER BECAUSE BOTH THE CITY AND COUNTY GOVERNMENT ARE RESPONSIVE AND MAINTAIN A BUSINESS-FRIENDLY AGENDA. With the availability of land, clean air, clear weather, and a highly educated workforce, Ridgecrest demonstrates an entrepreneurial attitude; while at the same time retaining that small town spirit and lifestyle.”
— Ron Kicinski, Co-owner, TOSS, Inc. and Service Master of IWV

100 W. California Ave., Ridgecrest, CA 93555
(760) 499-5061
www.ci.ridgecrest.ca.us

Source: City of Ridgecrest, GAVEA, Claritas Inc., CA-DOF, FBI, DataQuick, Census

ECONOMIC ROUNDTABLE REPORT 2013 | 7
2012 MILESTONES

SMART GROWTH GENERAL PLAN City adopts comprehensive update of the General Plan on April 16, 2012 incorporating smart growth and sustainability principles. Additionally, the General Plan is “form based” emphasizing design over more traditional policy orientated general plans.

DOWNTOWN REVITALIZATION City completes another phase of the Downtown Streetscape improvements as envisioned in the Downtown Master Plan enhancing the segment of Tehachapi Boulevard extending from Robinson Street easterly to Hayes Street. Improvements include traffic calming landscape, enhanced pedestrian crossings, decorative period street lights and other pedestrian enhancements. These improvements complement and add to the downtown public space improvements already accomplished over the last few years as a component of the City’s Downtown revitalization efforts and strategy.

CITY COMPLETES IMPROVEMENTS TO WASTEWATER TREATMENT PLANT City completes Wastewater Treatment Plant (WWTP) Improvements Project that brings improved process control and operational efficiencies, re-establishing the treatment capacity of 1.25 MGD (million gallons per day).

CITY COMPLETES INITIAL IMPLEMENTATION PHASES OF BRANDING EXERCISE City working with North Star Destinations Strategies completed comprehensive branding initiative in 2012 concluding with the Marketing tag line “Live Up” playing off a Tehachapi’s Mountainous location. Initial implementation strategies have been completed in 2012 including marketing materials, letterhead, business cards and other collateral material.

BALANCED BUDGET City achieves balanced budget with no layoffs, no furlough days and without tapping into reserves. Employees across the board were granted a cost of living increase.

BICYCLE MASTER PLAN As a component of the implementation strategy of the recently adopted General Plan the City adopted a Bicycle Master Plan working in cooperation with Alta Planning and Design.

FAMILY DOLLAR Open in Tehachapi occupying 8,655 sq. ft. of floor area within the Orchard Shopping Center located on Tucker Road within the Tucker Road commercial corridor.

DOLLAR GENERAL A 20,707 sq. ft. retail outlet on a 2.78-acre site located within the Tucker Road commercial corridor was approved by the Planning Commission on January 14, 2013.

TEHACHAPI INN A 72-room three story non-franchise hotel measuring 25,319 sq. ft. was approved by the Planning Commission on January 14, 2013.

FOUR SEASONS RETAIL Under construction on Tehachapi Boulevard for 16,325 sq. ft. retail center on a 2.60-acre site. The retail center replaces a bowling alley that had been idle for approximately 15 years representing an example of redevelopment without redevelopment.

THE BARN as depicted above represents an adaptive reuse of a former prototype Chevron Service Station. The adaptive reuse as The Barn concept represents a case of redevelopment without redevelopment.

CITY ACHIEVES SIGNIFICANT INCREASE IN SALES TAX City regains and exceeds pre-recession sales tax revenue

POLICE FACILITY The City launches the design of a new home for the Police Department. The selected site is an adaptive reuse of a now vacant 10,000 square foot garage facility. The proposed facility will be a state-of-the-art police headquarters designed to accommodate the police force for the coming 25 years. It will include a community room that can be used for training and emergency operations.

EVENT CENTER The City initiated significant improvements at the Tehachapi Event Center and Rodeo Grounds, in partnership with the Tehachapi Mountain Rodeo Association, including the addition of 1,500 new seats, new VIP seating and other amenities. A master plan for the Center was also initiated in 2012 to prepare concepts for future enhancements.

Elected Officials

Mayor Philip Smith
Councilmembers Ed Grimes, Kim Nixon, Mary Lou Vachon, Susan Wiggins

Contacts
City Manager Greg Garrett 661/822-2200, ext 105
Community Development Director David James 661/822-2200, ext. 119
Assistant City Manager Christopher Kirk 661/822-4078, ext. 206

Source: City of Tehachapi, GAVEA, Claritas Inc., CA-DOR, FBI, Kern COG, DataQuick, Census
Mojave
“Home of the Nation’s First Inland Spaceport”

2013 POPULATION  4,245
POPULATION CHARACTERISTICS
Median Age  31.3
Spanish Speaking  30.3%
POPULATION BY ORIGIN
Not Hispanic or Latino  59.81%
Hispanic  40.19%
POPULATION BY RACE
White Alone  51.94%
African American  17.67%
Native American  1.39%
Asian/Pacific Islander  1.58%
Some Other Race  22.24%
Two or More Races  5.18%

WORKFORCE
(civ employed by Pop. 16+)
Average Income City  $39,166

Rosamond
“Gateway to Progress”

2013 POPULATION  18,505
POPULATION CHARACTERISTICS
Median Age  32.7
Spanish Speaking  24.4%
POPULATION BY ORIGIN
Not Hispanic or Latino  63.4%
Hispanic  36.6%
POPULATION BY RACE
White Alone  59.2%
African American  8.5%
Native American  1.2%
Asian/Pacific Islander  4.1%
Some Other Race  20.1%
Two or More Races  6.9%

WORKFORCE
(civ employed by Pop. 16+)
Average Income City  $59,792

Rural Communities of the Greater Antelope Valley

<table>
<thead>
<tr>
<th>2012 POPULATION ESTIMATE</th>
<th>2012 AVERAGE FAMILY HOUSEHOLD INCOME</th>
<th>2013 AVERAGE FAMILY HOUSEHOLD INCOME</th>
</tr>
</thead>
<tbody>
<tr>
<td>Green Valley 1,628</td>
<td>$132,243</td>
<td>$143,350</td>
</tr>
<tr>
<td>Acton 1,976</td>
<td>$106,727</td>
<td>$104,756</td>
</tr>
<tr>
<td>Bear Valley 101</td>
<td>$66,800</td>
<td>$58,846</td>
</tr>
<tr>
<td>Bear Valley Springs 5,319</td>
<td>$92,451</td>
<td>$87,113</td>
</tr>
<tr>
<td>Quartz Hill 11,420</td>
<td>$81,503</td>
<td>$79,664</td>
</tr>
<tr>
<td>Inyokern 1,093</td>
<td>$63,574</td>
<td>$62,581</td>
</tr>
<tr>
<td>Stallion Springs 2,646</td>
<td>$61,173</td>
<td>$78,837</td>
</tr>
<tr>
<td>Golden Hills 8,875</td>
<td>$68,009</td>
<td>$62,876</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>2012 POPULATION ESTIMATE</th>
<th>2012 AVERAGE FAMILY HOUSEHOLD INCOME</th>
<th>2013 AVERAGE FAMILY HOUSEHOLD INCOME</th>
</tr>
</thead>
<tbody>
<tr>
<td>Randburg 63</td>
<td>$41,103</td>
<td>72</td>
</tr>
<tr>
<td>Littlerock 1,388</td>
<td>$64,354</td>
<td>1,368</td>
</tr>
<tr>
<td>Boron 2,256</td>
<td>$47,890</td>
<td>2,347</td>
</tr>
<tr>
<td>North Edwards 1,015</td>
<td>$48,540</td>
<td>1,037</td>
</tr>
<tr>
<td>Edwards 1,698</td>
<td>$55,157</td>
<td>1,627</td>
</tr>
<tr>
<td>Lake Los Angeles 12,110</td>
<td>$54,498</td>
<td>12,336</td>
</tr>
</tbody>
</table>

Source: Claritas Inc., GAVEA
HIGHLIGHTS: 2010 ANTELOPE VALLEY LABOR MARKET STUDY

IMPORTANT ANTICIPATED CULTURAL CHANGES AND OPPORTUNITIES

- As the youngest generation becomes adults and enter the workforce, the Antelope Valley region will look very different than today. Hispanic or Latino individuals will soon make up 58% of the community, African Americans will make up 22% and Caucasian residents will make up 14%. Asian, Pacific Islander, Filipino, and American Indian populations will remain close to their current proportions.

EDUCATING ANTELOPE VALLEY’S WORK FORCE

- More than 100,000 K-12 students are educated each day in the Antelope Valley Region. Of these, 81% live in Los Angeles County and 19% live in Kern County.
- Antelope Valley educators and leaders are working to build a strong bilingual work force.
- In 2009, about 17% of the district’s total enrollment participated in the Gifted and Talented Program.

LABOR FORCE PROFILE

- The labor force in the Antelope Valley is not dominated by one or two industries. The skills and experience found in the region are well distributed between the management/professional (30%), production/agriculture/transportation (25%), and sales/service industries (44%). Traditional ‘white collar’ employees make up 55% of the Antelope Valley workforce.

WORK FORCE COMMUTERS

- The average daily commute times for Palmdale and Lancaster workers are 89 minutes and 67 minutes, respectively. The average daily commute for AV communities in Kern County is 52 minutes.
- Nearly 71,000 workers travel into Greater Los Angeles from the Antelope Valley each day.
- Approximately 63,000 workers from Palmdale/Lancaster sub-region spend at least an hour each day on the road; of those, 38,000 spend two or more hours commuting.

INTERDEPENDENCE OF CITIES WITHIN THE REGION

- During 2008, 3,000 Lancaster working residents were employed in Palmdale while, 5,500 Palmdale working residents were employed in Lancaster.
- In all, 42% of Lancaster and 53% of Palmdale working residents commuted to the Greater Los Angeles area.

For more details on Antelope Valley’s labor force, see www.aveconomy.org/index.cfm?page=Studies.
### Employment Industry by Sector

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal Government</td>
<td>369</td>
<td>367</td>
<td>359</td>
<td>$21,999,986</td>
<td>$22,211,708</td>
<td>$22,198,533</td>
<td>$61,175</td>
</tr>
<tr>
<td>State Government</td>
<td>2,004</td>
<td>1,981</td>
<td>1,582</td>
<td>$86,205,705</td>
<td>$89,791,148</td>
<td>$67,345,652</td>
<td>$42,567</td>
</tr>
<tr>
<td>Agriculture and Mining</td>
<td>555</td>
<td>368</td>
<td>210</td>
<td>$13,659,892</td>
<td>$10,434,780</td>
<td>$6,791,367</td>
<td>$41,796</td>
</tr>
<tr>
<td>Utilities</td>
<td>329</td>
<td>334</td>
<td>328</td>
<td>$29,299,937</td>
<td>$32,223,616</td>
<td>$32,877,773</td>
<td>$100,339</td>
</tr>
<tr>
<td>Construction</td>
<td>3,061</td>
<td>2,736</td>
<td>2,796</td>
<td>$678,267,573</td>
<td>$667,524,408</td>
<td>$612,321,992</td>
<td>$81,342</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>8,102</td>
<td>7,877</td>
<td>7,528</td>
<td>$46,776,761</td>
<td>$47,407,072</td>
<td>$47,447,657</td>
<td>$40,600</td>
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<tr>
<td>Wholesale Trade</td>
<td>1,096</td>
<td>1,166</td>
<td>1,169</td>
<td>$264,676,823</td>
<td>$271,301,956</td>
<td>$275,289,033</td>
<td>$24,613</td>
</tr>
<tr>
<td>Transportation and Warehousing</td>
<td>2,150</td>
<td>2,158</td>
<td>2,171</td>
<td>$77,715,923</td>
<td>$80,884,192</td>
<td>$80,035,703</td>
<td>$36,673</td>
</tr>
</tbody>
</table>

#### Kern County – Antelope Valley

- **Federal government**: $21,999,986
- **State government**: $86,205,705
- **Local government**: $654,765,097
- **Agriculture and Mining**: $13,659,892
- **Utilities**: $29,299,937
- **Construction**: $678,267,573
- **Manufacturing**: $46,776,761
- **Wholesale Trade**: $264,676,823
- **Transportation and Warehousing**: $77,715,923

#### Los Angeles County – Antelope Valley

- **Federal government**: $21,999,986
- **State government**: $86,205,705
- **Local government**: $654,765,097
- **Agriculture and Mining**: $13,659,892
- **Utilities**: $29,299,937
- **Construction**: $678,267,573
- **Manufacturing**: $46,776,761
- **Wholesale Trade**: $264,676,823
- **Transportation and Warehousing**: $77,715,923

**Total Employment - Kern**: 72,389

**Total Employment - LA/Kern**: 95,381

---

*2012 figures are preliminary and estimates.*
The Kosmont Rose Institute of State and Local Government Survey features a total of 305 cities in nine western states: Arizona, California, Colorado, Nevada, New Mexico, Oregon, Texas, Utah and Washington. The Survey team narrowed the study’s scope this year in order to provide clearer, more in-depth analysis of the cost of doing business in communities across the western United States.

Listed in the report are the 2012 ratings for Lancaster and Palmdale along with a comparison to other popular business locations.

Business license fees are an important factor in determining cost ratings, and many of the least expensive western cities have very low business taxes. Nine out of the twenty cities do not have a business license tax, while three others have a very low annual flat rate fee between $20 and $35. A medium-sized business would pay less than $400 a year in 14 of the 20 cities, well below the Survey median of $1,000.

### Antelope Valley

<table>
<thead>
<tr>
<th>City</th>
<th>Cost Rating</th>
<th>Charge</th>
<th>Annual Tax for First $10 Million in Receipts or First 100 Employees</th>
<th>Property Tax</th>
<th>Sales Tax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>Low Cost</td>
<td>No</td>
<td>$0.002%</td>
<td>1.21%</td>
<td>8.75%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>Average Cost</td>
<td>No</td>
<td>.003-.028%</td>
<td>1.37%</td>
<td>8.75%</td>
</tr>
</tbody>
</table>

### Los Angeles Basin

<table>
<thead>
<tr>
<th>City</th>
<th>Cost Rating</th>
<th>Charge</th>
<th>Annual Tax for First $10 Million in Receipts or First 100 Employees</th>
<th>Property Tax</th>
<th>Sales Tax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Whittier</td>
<td>High Cost</td>
<td>Yes</td>
<td>.001-.020%</td>
<td>1.17%</td>
<td>8.75%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>High Cost</td>
<td>No</td>
<td>.012-.284%</td>
<td>1.12%</td>
<td>8.75%</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>Very High Cost</td>
<td>Yes</td>
<td>9-12.5%</td>
<td>1.25%</td>
<td>8.75%</td>
</tr>
</tbody>
</table>

### San Bernardino

<table>
<thead>
<tr>
<th>City</th>
<th>Cost Rating</th>
<th>Charge</th>
<th>Annual Tax for First $10 Million in Receipts or First 100 Employees</th>
<th>Property Tax</th>
<th>Sales Tax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Redlands</td>
<td>High Cost</td>
<td>Yes</td>
<td>.025-.3%</td>
<td>1.31%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Fontana</td>
<td>Very High Cost</td>
<td>Yes</td>
<td>.025-.35%</td>
<td>1.34%</td>
<td>7.75%</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>Very High Cost</td>
<td>Yes</td>
<td>.025-.25%</td>
<td>1.34%</td>
<td>8.00%</td>
</tr>
</tbody>
</table>

### Riverside

<table>
<thead>
<tr>
<th>City</th>
<th>Cost Rating</th>
<th>Charge</th>
<th>Annual Tax for First $10 Million in Receipts or First 100 Employees</th>
<th>Property Tax</th>
<th>Sales Tax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Indio</td>
<td>High Cost</td>
<td>Yes</td>
<td>.016%</td>
<td>1.21%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Riverside</td>
<td>High Cost</td>
<td>Yes</td>
<td>.007-.085%</td>
<td>1.14%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Palm Springs</td>
<td>High Cost</td>
<td>No</td>
<td>.03-.056%</td>
<td>1.29%</td>
<td>7.75%</td>
</tr>
</tbody>
</table>

### Central Valley

<table>
<thead>
<tr>
<th>City</th>
<th>Cost Rating</th>
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<th>Annual Tax for First $10 Million in Receipts or First 100 Employees</th>
<th>Property Tax</th>
<th>Sales Tax</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bakersfield</td>
<td>Average Cost</td>
<td>Yes</td>
<td>.002-.065%</td>
<td>1.20%</td>
<td>7.25%</td>
</tr>
<tr>
<td>Tulare</td>
<td>High Cost</td>
<td>Yes</td>
<td>.00-.035%</td>
<td>1.20%</td>
<td>8.25%</td>
</tr>
<tr>
<td>Stockton</td>
<td>Very High Cost</td>
<td>Yes</td>
<td>.025-.2%</td>
<td>1.40%</td>
<td>8.00%</td>
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### Various

<table>
<thead>
<tr>
<th>City</th>
<th>Cost Rating</th>
<th>Charge</th>
<th>Annual Tax for First $10 Million in Receipts or First 100 Employees</th>
<th>Property Tax</th>
<th>Sales Tax</th>
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</thead>
<tbody>
<tr>
<td>Arlington, TX</td>
<td>High Cost</td>
<td>No</td>
<td>7.50%</td>
<td>0</td>
<td>2.76%</td>
</tr>
<tr>
<td>Fort Collins, CO</td>
<td>Very High Cost</td>
<td>No</td>
<td>7.55%</td>
<td>0</td>
<td>2.61%</td>
</tr>
<tr>
<td>El Paso, TX</td>
<td>Average Cost</td>
<td>No</td>
<td>2.5-8%</td>
<td>0.002%</td>
<td>3.20%</td>
</tr>
<tr>
<td>Davis, CA</td>
<td>Average Cost</td>
<td>Yes</td>
<td>0.06-.18%</td>
<td>1.07%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Sacramento, CA</td>
<td>Very High Cost</td>
<td>Yes</td>
<td>7-11%</td>
<td>0.016-.042%</td>
<td>1.21%</td>
</tr>
<tr>
<td>Phoenix, AZ</td>
<td>Very High Cost</td>
<td>No</td>
<td>10-12%</td>
<td>0</td>
<td>3.53%</td>
</tr>
<tr>
<td>Portland, OR</td>
<td>Very High Cost</td>
<td>No</td>
<td>5-7.5%</td>
<td>0.365%</td>
<td>2.29%</td>
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<tr>
<td>Tucson, AZ</td>
<td>Very High Cost</td>
<td>Yes</td>
<td>6-9%</td>
<td>0</td>
<td>4.32%</td>
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<tr>
<td>Chandler, AZ</td>
<td>Very High Cost</td>
<td>No</td>
<td>10.05%</td>
<td>0.001%</td>
<td>2.23%</td>
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<tr>
<td>Bullhead City, AZ</td>
<td>Very High Cost</td>
<td>No</td>
<td>8.6</td>
<td>0.002%</td>
<td>2.71%</td>
</tr>
</tbody>
</table>
SMALL BUSINESS DEVELOPMENT CENTER (SBDC) serving the Antelope Valley

The Small Business Development Center (SBDC) that serves Northern Los Angeles County, — the Antelope, Santa Clarita and San Fernando Valleys — provides free and low cost expert business assistance to small businesses. The SBDC’s team of experienced business advisors and trainers helps prospective and existing small business owners start new businesses, tackle current business challenges, and develop the tools and methodologies necessary to successfully manage and grow their businesses.

The SBDC provides one-on-one consulting engagements, workshops, training, networking and other resources to the local business community. Locally located on the campus of the University of Antelope Valley, it receives its core funding from the Small Business Administration (SBA). Local funding is provided by the City of Palmdale, the City of Lancaster, Wells Fargo Bank, Los Angeles County Supervisor Mike Antonovich’s office, and a wide variety of other public and private partners. Fees for SBDC consulting and advisory services are paid out of their funding sources, which means your consulting engagement with SBDC Business Advisors is provided at no cost to you or your business, and trainings and workshops are provided free or at a nominal cost.

The SBDC serving Northern Los Angeles County has its headquarters in the Santa Clarita Valley where it is hosted by College of the Canyons. In the Antelope Valley, the SBDC operates out of a suite of offices provided by its local host, the University of Antelope Valley (UAV). Antelope Valley services are available at the SBDC offices at UAV, as well as at two satellite locations in Palmdale and Lancaster. In 2012 the SBDC served almost 4,000 business owners and entrepreneurs and helped them create 579 jobs, start 53 businesses, grow sales by almost $18 million and secure over $12.4 million in capital. The SBDC program is the SBA’s oldest and largest small business assistance program.

Whether you are an early stage entrepreneur or an established business, the SBDC’s team of business advisors can provide you with expert advice and guidance in a wide variety of disciplines. To learn more or to attend an initial orientation session, please visit the SBDC website at www.cocsbdc.org, email them at sbdc@canyons.edu, or call them at 661/362-9800.

FOREIGN-TRADE ZONE (FTZ)

PALMDALE

The Foreign-Trade Zone offers international traders, importers and exporters outstanding opportunities to take advantage of special custom privileges. These incentives can lower barriers to trade, improve cash flow and reduce or eliminate duty rates for goods.

Companies that locate within the FTZ may qualify for special financial incentives such as:
- Paying no duties on labor, overhead, or profit from FTZ operations
- Enjoying substantially discounted cargo rates
- Deferring Harbor Maintenance fees
- Re-exporting materials duty-free
- Adding value to the goods without affecting the assessed value
- Eliminating delays in customs clearance and duty drawback procedures
- And many more incentives and benefits as well

If you import goods or materials for your business, please contact Kari Blackburn, Foreign Trade Zone Manager for the City of Palmdale 661/267-5125.

SOUTH VALLEY WORKSOURCE CENTER, PALMDALE, CALIFORNIA

The South Valley WorkSource Center, provides a host of services to both employers and employees.

Services for businesses include:
- No-cost job postings both locally and via the internet using our searchable on-line job bank
- No-cost job fair registration
- Customized recruiting to help you fill positions quickly
- Skills assessments of potential candidates to ensure they meet your criteria
- On-the-job and pre-employment training
- Conference rooms and private offices for interviews, trainings, orientations, etc.
- Business Incentive Information
- Business Advisory Council membership
- Antelope Valley Enterprise Zone Vouchering

Services for the job seeker include:
- One-on-one career counseling
- Employment preparation workshops
- Special training programs
- Job and career fairs
- Computers, printers, copy machines, fax, phones, and scanner
- Job leads and referrals
- Supportive services

The South Valley WorkSource Center at 661/265-7421 for more information or visit us at 38510 Sierra Highway or www.cityofpalmdale.org/swc.

WORKSOURCE CALIFORNIA ANTELOPE VALLEY ONE-STOP CAREER CENTER, LANCASTER, CALIFORNIA

The WorkSource California Antelope Valley One-Stop Career Center offers an array of services to both employers and job seekers.

Services include:
- Recruiting and screening of applicants
- Skills assessments
- Support for job fairs and open houses
- Referrals to training providers for occupational skills training and customized training programs
- No fee internet-based automated system to place job openings
- Access to job leads
- Computers, telephones, copiers and fax machines
- Job seeking workshops
- Resume creation
- Veterans services
- Youth services
- Job clubs

For more information contact the WorkSource California Antelope Valley One-Stop Career Center at 661/726-4128 or visit us at 1420 West Avenue I, in Lancaster or go to www.av.worksource.ca.gov.
SBA triples Surety Bond Guarantee Ceiling; helping small business secure larger contracts and grow.

A major revision in the U.S. Small Business Administration’s Surety Bond Guarantee (SBG) Program more than triples the eligible contract amount, from $2 million to $6.5 million, the Agency will guarantee on surety bonds for both public and private contracts. The higher surety bond guarantee limits are expected to help construction and service sector small businesses gain greater access to private and public contracts and secure larger contracts vital to small business growth.

The revisions are a result of the Fiscal Year 2013 National Defense Authorization Act and are expected to bolster participation by surety bond agents and brokers and their surety companies in SBA’s SBG Program.

SBA partners with the surety industry to help small businesses that would otherwise be unable to obtain bonding in the traditional commercial marketplace. Under the partnership, SBA provides a guarantee to the participating surety company of between 70 and 90 percent of the bond amount if a contractor defaults or fails to perform.

SBA assistance in locating a participating surety company or agent, and completing application forms, is available online.

SBA provides small businesses with an array of financing for small businesses from the smallest needs in microlending — to substantial debt and equity investment capital (venture capital). For more information on SBA programs go to their website at: http://www.sba.gov

### 2011 Reported Business Loans Under $1 Million in

<table>
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<tr>
<th></th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>% of Change 2010-2011</th>
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<td><strong>$100,000 or less</strong></td>
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<tr>
<td>Number of loans</td>
<td>7,481</td>
<td>7,772</td>
<td>8,537</td>
<td>16,204</td>
<td>16,714</td>
<td>11,973</td>
<td>4,255</td>
<td>3,887</td>
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<td>Amount (in millions)</td>
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<td>$68</td>
<td>$87</td>
<td>$137</td>
<td>$157</td>
<td>$111</td>
<td>$51</td>
<td>$43</td>
<td>$50</td>
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<td>$16</td>
<td>$16</td>
<td>$21</td>
<td>$14</td>
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<td>$10</td>
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<td><strong>Greater than $250,000 but less than $1 Million</strong></td>
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<td>97</td>
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<tr>
<td>Number of loans</td>
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<td>16,930</td>
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<td>$159</td>
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<td><strong>Loans to Firms with Revenues less than $1 Million</strong></td>
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<tr>
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<td>$61</td>
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### Licensed Businesses

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<td>Lancaster</td>
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<td>5,179</td>
<td>*6,796</td>
<td>6,259</td>
<td>6,223</td>
<td>5,595</td>
<td>5,375</td>
<td>5,230</td>
<td>5,339</td>
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<tr>
<td>Palmdale</td>
<td>4,913</td>
<td>5,195</td>
<td>5,701</td>
<td>6,093</td>
<td>6,181</td>
<td>6,054</td>
<td>6,013</td>
<td>5,688</td>
<td>6,084</td>
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* Includes Rental Housing Businesses
California has one of the most aggressive renewable energy targets in the United States, and possibly the world as a country, with a goal of producing 33 percent of the electricity from renewable resources by 2020. The Antelope Valley, with natural resources of wind and solar, is located close to LA metropolitan basin and will be a large contributor in reaching that target.

GAVEA’s renewable resource members are planning to make an investment of $10B in the area generating over 1500MWs of electrical power and creating over 2,600 construction jobs and 150 permanent positions over the next few years. California is the tenth largest consumer of energy in the world, just behind France.

Kern County continues to be a leader in renewable energy, ending the year with 7568 MW of permitted wind and solar PV in both the eastern Kern and valley portion of the county. The Kern County Board of Supervisors goal of 10,000 MW of renewable energy in production by 2015 is within reach with 2/3 of the permitted projects in operation or under construction. Another 2500 MW is in process. This year saw another billion dollars of investment in the region with the acquisition by America Wind, Inc, a Warren Buffett company, purchase of two wind projects in the Tehachap i area and the completion by EDF Renewable Energy of the Pacific Wind and Catalina Solar projects.

The total investment in the wind region now tops $5.4 billion and the Kern County tax assessor released a report showing renewable energy valuation at $7.4 billion second only to oil and gas ($27.7 billion) with agriculture at $5.2 billion. To continue to generate economic value in this sector, Kern County and the City of Lancaster are collaborating on a transmission project to bring another 2800 MW of power into the Kern County desert region for jobs, investment potential and power production.

LA County has approved solar photovoltaic projects producing a total of 880 MWs with another 604MWs mixed solar and wind projects in the permitting process. The generating capacity in East Kern and north Los Angeles counties makes the Greater Antelope Valley the cradle of production for renewable electricity in Southern California for years to come. There are an estimated 1,671,004 detached housing units in LA County, and all could be supplied power by the current projects approved or in the permitting process in the Antelope Valley.

Palmdale continues to build a reputation of fostering innovation in support of renewable energy, and in favor of reducing the cost of energy over time to their jurisdiction and city businesses.

www.windsolarcalifornia.com
www.aveconomy.org
A total of 289 productions, including features, TV, commercials, still shoots, and music videos, a 3% increase from last year’s tally.

California Film & Television Tax Credit Program continues to show great promise in assisting in the region’s gain. This program has a rigorous and transparent application, reporting and auditing process. So stringent that the California Federation of Labor, for the first time ever, endorsed such an incentive, as the current program meets their “litmus test” for identifying job creation.

On-location filming contributes to the local economy generating substantial tax revenues for city and county governments, including sales tax, permit fees and transient occupancy taxes. Other dollars injected into the community typically included local hires, restaurants, grocery stores, dry cleaning, hardware and building materials, fuel, office supplies, and heavy equipment rentals.

The AVFO will continue to work to attract more feature films, commercials and TV production to the greater Antelope Valley region.

Services Provided:
- Scouting/permit coordination
- Specialized technical support
- On-location problem resolution
- Digital photo library at www.avfilm.com

Contact Pauline East, Antelope Valley Film Office at 661/510-4231

A significant economic contribution was fueled by two Warner Bros. feature film productions:
- “Man of Steel”: Filming 11 days at Edwards AFB—Crews lodged, shopped, dined and took in the sights of the Antelope Valley.
- Tom Cruise’s “Rock of Ages”

Utilized the Pioneer Event Center recreating a New Mexico bar location. Set construction schedule kept crews in town for more than a week.

Other titles include:
- “Bling Ring”
- “Snake And Mongoose”
- “Model Home”

Los Angeles County Information
Value of agricultural production, 2010: $179,753,000
(state ranking: 33rd)

Top Five Crops, by Value, 2010:
- Field Crops: $11,524,000
- Vegetable Crops: $31,521,000
- Woody Ornamentals: $51,282,000
- Bedding Plants: $37,813,000
- Fruits & Nuts: $13,846,000

Boron is a major supplier of borax.
Borax can be found in glass, ceramics, fiberglass, and even agricultural products as a micronutrient to increase crop yields. With more than 800 full-time employees based in Boron, Rio Tinto Minerals is committed to being a valued partner in the Antelope Valley to help drive long-term, sustainable economic growth.
Scaled Composites, LLC, is an aerospace and specialty composites development company located in Mojave, California. Founded in 1982 by Burt Rutan, Scaled has broad experience in air vehicle design, tooling, and manufacturing, specialty composite structure design, analysis and fabrication, and developmental flight test. On October 4, 2004, SpaceShipOne rocketed into history, becoming the first private manned spacecraft to exceed an altitude of 328,000 feet twice within the span of a 14 day period, thus claiming the ten million dollar Ansari X-Prize. Subsequently, early on Wednesday, May 4, 2011, SpaceShipTwo completed its third test flight in less than two weeks marking another milestone on the path to commercial flight operations.

**NASA**

The Dryden Flight Research Center is NASA’s primary center for atmospheric flight research and operations. NASA Dryden is critical in carrying out the agency’s missions of space exploration, space operations, scientific discovery, and aeronautical research and development (R&D).

Located at Edwards, California, in the western Mojave Desert, Dryden is uniquely situated to take advantage of the excellent year-round flying weather, remote area, and visibility to test some of the nation’s most exciting air vehicles.

**BOEING**

Boeing is the world’s leading aerospace company and the largest manufacturer of commercial jetliners and military aircraft. The Boeing team at Palmdale-Edwards air force base has about 650 employees and provides products and services for NASA and the Department of Defense with an average pay of around $56,115 for plant workers.

**LOCKHEED MARTIN**

Lockheed Martin Corporation, headquartered in Bethesda, MD., is a global security company that employs about 126,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. Lockheed Martin is the largest defense contractor in the Antelope Valley with over 3,000 employees. It is estimated that for every job at Lockheed Martin, it creates an additional three to four indirect and induced jobs for the local economy.

**NORTHROP GRUMMAN**

Northrop Grumman has operated in the Antelope Valley since the 1940s. Today, the company employs a local workforce of 3,600 engineers, technicians and support personnel who design, develop and manufacture some of the world’s most advanced manned and unmanned aircraft. Northrop Grumman Corporation is a leading global security company providing innovative systems, products and solutions in unmanned systems, cybersecurity, C4ISR, and logistics and modernization to government and commercial customers worldwide.

**MOJAVE AIR AND SPACE PORT**

Mojave Air and Space Port emerged as the leading aerospace test center for commercial operations in North America. No longer a sleepy high desert general aviation location, Mojave Airport has amassed more first flights and significant news worthy flight activity than any other airport in the world over the past five years. Currently home to over forty (40) companies engaged in flight development from light industrial to highly advanced aerospace design, flight test and research, and even heavy rail industrial manufacturing, Mojave Air and Space Port and industrial park might very well be a future destination for your business.
The industrial Base and Vacancy Report was released to the public November, 2009 and may be reviewed on the GAVEA website at www.aveconomy.org.

The purpose of the report was to identify available industrial lands and buildings in Palmdale and Lancaster and, to assist GAVEA in its Marketing Outreach of attracting wealth-creating businesses to the region. This effort is a major focus of GAVEA and its community partners reaching out to some 15,500 business decision maker (CEO, CFO, COO) during the period from mid-2007 through 2010. The successes continue to be forthcoming and include a number of solar and wind projects equating a total investment of $8-9B while creating 2,700 construction jobs and 150 permanent jobs at build-out. Other wins were an engineering firm, granite and tile manufacturer, and a small solar manufacturing/R&D.

**HOTELS**

Business travelers contribute significantly to our local economy through a number of well-known hotels to Palmdale. Hilton offers its Hampton Inn, Hilton Garden Inn and Embassy Suites brands locally while Marriott operates both Courtyard and Residence Inn facilities. Intercontinental runs a Holiday Inn and Staybridge Suites hotel and the Best Western and a 93-room TownPlace Suites by Marriott at Avenue J-B and 20th Street West. Construction is already underway on TownPlace Suites. These new developments represent an escape from the recession and mark the success of our local economy.

In order to build business for these as well as existing Lancaster hotels, the Lancaster Tourism Business Improvement District (LTBID) was officially launched on February 1, 2013. Designed to generate new revenue for the lodging and hospitality industry in Lancaster, the LTBID establishes a 2% assessment on gross short-term room rentals which funds marketing efforts to generate new overnight stays. Participating hotels take an active role in the governing of the LTBID and work together with other local industry stakeholders such as the Antelope Valley Fair to bring new events, patrons and revenue to the Lancaster area.

**PALMDALE**

Celebrating Palmdale’s 50 years as an incorporated City gave us the opportunity to not only reflect on five decades of growth and success, but also to revisit our focus for the future. In these changing times, future success will depend on the continued implementation of what worked well in the past, as well as making necessary adjustments that will sustain us in the years and decades ahead.

As outlined in our State of the City address, “Success Through Sustainability” will be achieved by creating dynamic partnerships between residents and stakeholders in three key areas: Community, Organization and Economy.

**COMMUNITY** Palmdale’s motto is “a place to call home” and it really is the sense of community we have and how we develop it. Engaging people to participate in programs such as Neighborhood and Business Watch, volunteering, youth programs and city meetings greatly helps us create strong bonds. Maintaining public safety, the number one priority of the City, builds confidence and community pride. The combined efforts of City staff, law enforcement and residents has produced the lowest crime rate in 20 years. Providing vibrant parks and culture for residents builds pride. Over $500 million has been invested in City parks and amenities which include facilities such as DryTown Water Park, Palmdale Playhouse, Palmdale City Library and Legacy Commons, and programs that include concerts at the Palmdale Amphitheater, Thursday Night on the Square, aquatics, sports, dance, music and much more.

**ORGANIZATION** The combination of the Great Recession and the State of California taking City monies through the elimination of redevelopment agencies has put a financial strain on cities. The good news in Palmdale is that the City is fiscally strong and sound, with a balanced budget, a healthy 9.62% reserve and Grade A bond ratings. The City was forced to reduce the size of staff, but continue to provide quality services to residents. To do so, the City has reorganized some of the way it conducts business, by contracting out some services, requiring employees to do more and taking advantage of available technologies — all of which provide residents with value for their tax dollars.

**ECONOMY** The key driver to a successful and sustainable future is a diversified economy. Palmdale offers potential businesses a highly educated workforce through innovative endeavors such as the Palmdale Aerospace Academy, a unique partnership with the City, Palmdale School District; and the AERO Institute, designed to train the next generation of high tech workers. Partnerships with groups like Youth Build and New Beginnings provide job training and offer viable career options for our youth. A solid and dependable infrastructure is also important to generating commerce. The City will invest $20.8 million in FY 2012/13 on projects such as the Avenue S Corridor widening, signal upgrades, sewer upgrades, street resurfacing, and more. Developing Palmdale as a transportation hub will continue, as Metrolink, California High Speed Rail, Xpress West high-speed rail to Las Vegas, the High Desert Corridor and the future Palmdale Airport will position Palmdale as a major intermodal center. Growth in the medical industry, as well as new manufacturing and retail opportunities will provide job opportunities for residents in the years ahead.
**RECENT INDUSTRIAL PROJECTS**

**LANCASTER**

**North Valley Industrial Center**
Los Angeles County Multi-Service Ambulatory Care Center: The estimated cost for the new facility is approximately $98.8 million and includes a 124,000-square-foot MACC complex consisting of a 39,000-square-foot ambulatory surgery center, a 38,000-square-foot clinical services building, a central plant, and a 47,000-square-foot administrative support building.

**Southern Amargosa Industrial Area**
- A 9,608-square-foot industrial building is in progress near Avenue M and 12th Street West.
- Kaiser Permanente broke ground for a 125,000-square-foot medical campus near 10th Street West and Avenue L.
- Plans for a 20-acre industrial subdivision were approved in the Lancaster Business Park; Morton Manufacturing broke ground on the first 10 acres for an 88,000-square-foot facility.

**Fox Field Corridor**
Grading permits were issued for an approximately 216-acre photovoltaic electric generation facility located at the northeast and southeast corners of 100th Street West and Avenue I.

**PALMDALE**

**Challenger Business Park**
Location: Palmdale Blvd. and 5th St. W.
Total Acreage: 10
Zoning: Commercial

**Fairway Business Park**
Location: Avenue 0 and Division St.
Total Acreage: 115
Zoning: Business Park/Mixed

**Freeway Business Center**
Location: State Highway 14 and Avenue N
Total Acreage: 30
Zoning: Commercial

**Palmdale Trade & Commerce Center**
Location: 10th West and Rancho Vista Blvd.
Total Acreage: 746
Zoning: Industrial and Commercial

**Park One Industrial Park**
Location: Rancho Vista Blvd. and 10th St. E.
Total Acreage: 10
Zoning: Industrial and Commercial

**Sierra Business Park**
Location: 10th West and Avenue M-4
Total Acreage: 30
Zoning: Commercial

**Sierra Gateway Park**
Location: Ave 0-8 and Sierra Hwy
Total Acreage: 133
Zoning: Commercial

**CALIFORNIA CITY**

**Airport Business Park**
Location: California City Municipal Airport
Total Acreage: 40
Zoning: Industrial and M1

**MOJAVE**

**Mojave Airport**
Location: SR 58 and Flight Line
Total Acreage: 3,300
Zoning: Industrial and Airport Uses

**RIDGECREST**

**Ridgecrest Business Park**
Location: China Lake Blvd. & Ward Avenue
Total Acreage: 63
Zoning: Professional/Light Industrial

**Ridgecrest Industrial Park**
Location: West Ridgecrest
Total Acreage: 81
Zoning: Light Industrial/Mixed

**INYOKERN**

**Inyokern Airport Industrial Dist.**
Location: Inyokern Blvd.
Total Acreage: 40
Zoning: Light Industrial/Mixed

**TEHACHAPI**

**Goodrick Business Park**
Location: Dennison Rd Parkway/Goodrick Rd.
Total Acreage: approx. 110
Zoning: M-2

**Capital Hills Business Park**
Location: Capital Hills Pkwy/Mills Road
Total Acreage: approx. 122
Zoning: C-3

**LANCASTER**

**Fox Field Industrial Corridor**
Location: Avenue H west of State Highway 14
Total Acreage: 5,000
Zoning: Medium/Light Industrial

**North Lancaster Industrial Center**
Location: Avenue H and Division St.
Total Acreage: 240
Zoning: Heavy Industrial

**Lancaster Business Park**
Location: Business Park and K-8
Total Acreage: 240
Zoning: Specific Plan

**Enterprise Business Park**
Location: Sierra Hwy and Avenue K-8
Total Acreage: 74.02
Zoning: Office/Light Industrial/Retail

**North Valley Industrial Center**
Location: Avenue H-8 and Ave I
Total Acreage: 84.72
Zoning: Heavy Industrial

**Fairway Business Park Venture Commerce Center**
### METROLINK

#### Commuter Ridership

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<td>October</td>
<td>28,670</td>
<td>29,173</td>
<td>33,141</td>
<td>19,374</td>
<td>20,034</td>
<td>22,617</td>
</tr>
<tr>
<td>November</td>
<td>24,157</td>
<td>23,978</td>
<td>24,418</td>
<td>16,217</td>
<td>18,439</td>
<td>21,541</td>
</tr>
<tr>
<td>December</td>
<td>19,578</td>
<td>21,386</td>
<td>21,043</td>
<td>16,484</td>
<td>17,370</td>
<td>20,889</td>
</tr>
<tr>
<td>January</td>
<td>25,447</td>
<td>26,974</td>
<td>23,113</td>
<td>14,873</td>
<td>19,396</td>
<td>21,905</td>
</tr>
<tr>
<td>February</td>
<td>23,732</td>
<td>26,080</td>
<td>21,036</td>
<td>12,931</td>
<td>19,062</td>
<td>22,518</td>
</tr>
<tr>
<td>March</td>
<td>25,590</td>
<td>27,326</td>
<td>22,470</td>
<td>17,953</td>
<td>23,207</td>
<td>23,292</td>
</tr>
<tr>
<td>April</td>
<td>25,385</td>
<td>29,890</td>
<td>19,303</td>
<td>17,801</td>
<td>20,719</td>
<td>22,570</td>
</tr>
<tr>
<td>May</td>
<td>25,963</td>
<td>27,956</td>
<td>16,153</td>
<td>16,529</td>
<td>19,796</td>
<td>24,108</td>
</tr>
<tr>
<td>June</td>
<td>24,149</td>
<td>29,038</td>
<td>17,820</td>
<td>18,435</td>
<td>21,584</td>
<td>23,019</td>
</tr>
<tr>
<td>Total</td>
<td>300,697</td>
<td>317,564</td>
<td>288,195</td>
<td>202,105</td>
<td>236,856</td>
<td>267,759</td>
</tr>
</tbody>
</table>

#### Local Ridership

<table>
<thead>
<tr>
<th>Month</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>July</td>
<td>227,063</td>
<td>194,210</td>
<td>199,654</td>
<td>200,387</td>
<td>178,906</td>
<td>212,624</td>
</tr>
<tr>
<td>August</td>
<td>251,021</td>
<td>239,048</td>
<td>210,389</td>
<td>220,110</td>
<td>218,668</td>
<td>264,100</td>
</tr>
<tr>
<td>September</td>
<td>225,756</td>
<td>216,946</td>
<td>231,272</td>
<td>231,991</td>
<td>235,105</td>
<td>271,525</td>
</tr>
<tr>
<td>October</td>
<td>252,105</td>
<td>249,996</td>
<td>161,185</td>
<td>239,034</td>
<td>229,080</td>
<td>272,698</td>
</tr>
<tr>
<td>November</td>
<td>220,774</td>
<td>218,488</td>
<td>187,021</td>
<td>210,422</td>
<td>204,979</td>
<td>242,437</td>
</tr>
<tr>
<td>December</td>
<td>191,970</td>
<td>193,010</td>
<td>231,272</td>
<td>231,991</td>
<td>235,105</td>
<td>271,525</td>
</tr>
<tr>
<td>January</td>
<td>210,157</td>
<td>210,775</td>
<td>189,649</td>
<td>241,456</td>
<td>206,496</td>
<td>247,186</td>
</tr>
<tr>
<td>February</td>
<td>207,941</td>
<td>221,707</td>
<td>186,370</td>
<td>242,840</td>
<td>218,776</td>
<td>256,782</td>
</tr>
<tr>
<td>March</td>
<td>260,579</td>
<td>233,900</td>
<td>214,274</td>
<td>197,295</td>
<td>241,778</td>
<td>255,788</td>
</tr>
<tr>
<td>April</td>
<td>231,173</td>
<td>246,559</td>
<td>217,737</td>
<td>209,386</td>
<td>238,218</td>
<td>237,593</td>
</tr>
<tr>
<td>May</td>
<td>230,958</td>
<td>244,144</td>
<td>203,774</td>
<td>205,724</td>
<td>233,530</td>
<td>256,983</td>
</tr>
<tr>
<td>June</td>
<td>197,855</td>
<td>236,012</td>
<td>198,414</td>
<td>193,435</td>
<td>226,399</td>
<td>229,616</td>
</tr>
<tr>
<td>Total</td>
<td>2,707,319</td>
<td>2,704,795</td>
<td>2,373,980</td>
<td>2,594,002</td>
<td>2,626,835</td>
<td>2,979,464</td>
</tr>
</tbody>
</table>

#### Combined total ridership for 2011-2012

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>2,863,691</td>
<td>3,247,223</td>
</tr>
</tbody>
</table>

### Daily Station Boardings

Average Weekday Ridership (July-Sep 2012)

<table>
<thead>
<tr>
<th>Station</th>
<th>Weekday Passengers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Glendale</td>
<td>725</td>
</tr>
<tr>
<td>Burbank</td>
<td>1,085</td>
</tr>
<tr>
<td>Sun Valley</td>
<td>89</td>
</tr>
<tr>
<td>Sylmar/SF</td>
<td>505</td>
</tr>
<tr>
<td>Newhall</td>
<td>341</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>350</td>
</tr>
<tr>
<td>Princessa</td>
<td>501</td>
</tr>
<tr>
<td>Vincent</td>
<td>119</td>
</tr>
<tr>
<td>Palmdale</td>
<td>440</td>
</tr>
<tr>
<td>Lancaster</td>
<td>430</td>
</tr>
</tbody>
</table>

Source: AVTA, Metrolink.

### A.V. Line

<table>
<thead>
<tr>
<th>Year</th>
<th>A.V. Line</th>
<th>Weekday</th>
<th>Weekend</th>
<th>Average Daily Ridership</th>
<th>Average Speed</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011-2012</td>
<td>30 12 (Sat) 6 (Sun)</td>
<td>6,139</td>
<td>2,972 (Sat) 1,775 (Sun)</td>
<td>37 mph</td>
<td></td>
</tr>
<tr>
<td>2010-2011</td>
<td>30 12 (Sat) 6 (Sun)</td>
<td>5,540</td>
<td>2,485 (Sat) 1,338 (Sun)</td>
<td>43 mph</td>
<td></td>
</tr>
<tr>
<td>2009-2010</td>
<td>24 12 (Sat) 6 (Sun)</td>
<td>5,807</td>
<td>2,181 (Sat) 1,173 (Sun)</td>
<td>40 mph</td>
<td></td>
</tr>
<tr>
<td>2008-2009</td>
<td>24 12 (Sat) 6 (Sun)</td>
<td>6,628</td>
<td>2,235 (Sat) 1,123 (Sun)</td>
<td>40 mph</td>
<td></td>
</tr>
<tr>
<td>2007-2008</td>
<td>24 12 (Sat) 6 (Sun)</td>
<td>6,734</td>
<td>2,628 (Sat) 1,369 (Sun)</td>
<td>40 mph</td>
<td></td>
</tr>
<tr>
<td>2006-2007</td>
<td>24 8</td>
<td>7,055</td>
<td>1,824</td>
<td>40 mph</td>
<td></td>
</tr>
<tr>
<td>2005-2006</td>
<td>24 8</td>
<td>6,804</td>
<td>2,197</td>
<td>41 mph</td>
<td></td>
</tr>
</tbody>
</table>

Source: AVTA, Metrolink.
### Retail Sales Growth

<table>
<thead>
<tr>
<th>Calendar Year</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>% of Growth 2010/11</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$1,894,160,000</td>
<td>$1,663,012,000</td>
<td>$1,291,569,000</td>
<td>$1,308,968,000</td>
<td>$1,468,176,100</td>
<td>12.16%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$1,585,602,500</td>
<td>$1,412,692,700</td>
<td>$1,265,627,500</td>
<td>$1,291,750,500</td>
<td>$1,356,565,000</td>
<td>5.02%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>$278,331,000</td>
<td>$269,414,300</td>
<td>$285,120,400</td>
<td>$275,380,800</td>
<td>$226,702,687</td>
<td>-17.68%</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>$170,995,000</td>
<td>$137,379,400</td>
<td>$139,840,000</td>
<td>$135,484,000</td>
<td>$211,009,000</td>
<td>55.74%</td>
</tr>
<tr>
<td>California City</td>
<td>$44,600,000</td>
<td>$35,387,900</td>
<td>$29,400,000</td>
<td>$29,975,277</td>
<td>$26,119,737</td>
<td>-12.86%</td>
</tr>
</tbody>
</table>

Total: 8.12%

### Taxable Lancaster Retail Sales

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>% of Growth 2010/11</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td>$34,491,000</td>
<td>$31,535,000</td>
<td>$31,422,000</td>
<td>$31,942,000</td>
<td>$34,035,200</td>
<td>6.55%</td>
</tr>
<tr>
<td>General Merchandise</td>
<td>$269,031,000</td>
<td>$273,169,000</td>
<td>$267,706,000</td>
<td>$277,622,000</td>
<td>$282,178,600</td>
<td>1.64%</td>
</tr>
<tr>
<td>Food Stores</td>
<td>$72,302,000</td>
<td>$68,746,000</td>
<td>$63,420,000</td>
<td>$62,714,000</td>
<td>$75,490,000</td>
<td>20.37%</td>
</tr>
<tr>
<td>Eating &amp; Drinking</td>
<td>$152,959,000</td>
<td>$146,042,000</td>
<td>$140,972,000</td>
<td>$143,377,000</td>
<td>$151,687,300</td>
<td>5.80%</td>
</tr>
<tr>
<td>Furniture/Appliances</td>
<td>$17,946,900</td>
<td>$160,832,000</td>
<td>$118,853,000</td>
<td>$102,192,000</td>
<td>$96,688,000</td>
<td>24.43%</td>
</tr>
<tr>
<td>Building Materials</td>
<td>$259,929,000</td>
<td>$207,247,000</td>
<td>$155,943,000</td>
<td>$154,357,000</td>
<td>$246,978,800</td>
<td>60.00%</td>
</tr>
<tr>
<td>Auto Dealers</td>
<td>$309,929,000</td>
<td>$179,858,900</td>
<td>$149,412,400</td>
<td>$153,880,600</td>
<td>$146,981,100</td>
<td>-4.48%</td>
</tr>
<tr>
<td>Service Stations</td>
<td>$140,567,000</td>
<td>$149,101,000</td>
<td>$162,456,100</td>
<td>$164,357,500</td>
<td>$174,229,600</td>
<td>50.66%</td>
</tr>
<tr>
<td>Other Retail</td>
<td>$171,463,000</td>
<td>$148,320,000</td>
<td>$99,431,000</td>
<td>$93,191,000</td>
<td>$82,112,900</td>
<td>-11.89%</td>
</tr>
<tr>
<td>Other Outlets</td>
<td>$142,415,200</td>
<td>$114,742,900</td>
<td>$105,137,800</td>
<td>$100,942,400</td>
<td>$107,286,500</td>
<td>-16.84%</td>
</tr>
<tr>
<td>Totals</td>
<td>$1,894,160,000</td>
<td>$1,663,012,000</td>
<td>$1,291,569,000</td>
<td>$1,308,968,000</td>
<td>$1,468,176,100</td>
<td>12.16%</td>
</tr>
</tbody>
</table>

### Taxable Palmdale Retail Sales

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>% of Growth 2010/11</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td>$102,168,700</td>
<td>$97,030,800</td>
<td>$103,355,000</td>
<td>$103,963,100</td>
<td>$110,941,300</td>
<td>6.71%</td>
</tr>
<tr>
<td>General Merchandise</td>
<td>$312,719,100</td>
<td>$291,781,800</td>
<td>$268,404,800</td>
<td>$281,353,500</td>
<td>$300,304,200</td>
<td>6.74%</td>
</tr>
<tr>
<td>Food Stores</td>
<td>$88,986,700</td>
<td>$68,330,700</td>
<td>$67,464,900</td>
<td>$66,767,000</td>
<td>$65,769,300</td>
<td>-1.49%</td>
</tr>
<tr>
<td>Eating &amp; Drinking</td>
<td>$167,443,500</td>
<td>$161,583,800</td>
<td>$162,456,100</td>
<td>$164,357,500</td>
<td>$174,229,600</td>
<td>50.66%</td>
</tr>
<tr>
<td>Furniture/Appliances</td>
<td>$171,463,000</td>
<td>$103,518,800</td>
<td>$99,431,000</td>
<td>$93,191,000</td>
<td>$82,112,900</td>
<td>-11.89%</td>
</tr>
<tr>
<td>Building Materials</td>
<td>$252,149,200</td>
<td>$179,858,900</td>
<td>$149,412,400</td>
<td>$153,880,600</td>
<td>$146,981,100</td>
<td>-4.48%</td>
</tr>
<tr>
<td>Auto Dealers</td>
<td>$309,929,000</td>
<td>$207,247,000</td>
<td>$155,943,000</td>
<td>$154,357,000</td>
<td>$246,978,800</td>
<td>60.00%</td>
</tr>
<tr>
<td>Service Stations</td>
<td>$140,567,000</td>
<td>$149,101,000</td>
<td>$162,456,100</td>
<td>$164,357,500</td>
<td>$174,229,600</td>
<td>50.66%</td>
</tr>
<tr>
<td>Other Retail</td>
<td>$66,600,000</td>
<td>$324,355,000</td>
<td>$324,675,000</td>
<td>$270,010,400</td>
<td>$270,010,400</td>
<td>-16.84%</td>
</tr>
<tr>
<td>Other Outlets</td>
<td>$121,078,800</td>
<td>$90,331,100</td>
<td>$95,501,900</td>
<td>$85,086,200</td>
<td>$87,213,700</td>
<td>2.50%</td>
</tr>
<tr>
<td>Totals</td>
<td>$1,585,602,500</td>
<td>$1,412,692,700</td>
<td>$1,265,627,499</td>
<td>$1,291,750,500</td>
<td>$1,356,565,000</td>
<td>5.02%</td>
</tr>
</tbody>
</table>

Source: Cities of Lancaster, Palmdale, California City, Ridgecrest, Tehachapi and the California Board of Equalization.
Far from the typical perception of affordable housing, the Antelope Valley offers a large assortment of spacious homes in a variety of settings including gated and golf course communities, equestrian estates as well as various low density custom home developments.

The significant disparity in home prices in the Antelope Valley compared to nearby Santa Clarita and Valencia is shown on the chart below. **The average price of a home in Santa Clarita and Valencia is more than double the average price in Lancaster and Palmdale!**
<table>
<thead>
<tr>
<th>AREA</th>
<th>2011</th>
<th>2012</th>
<th>% Change</th>
<th>2011</th>
<th>2012</th>
<th>% Change</th>
<th>2011</th>
<th>2012</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cal City, Mojave</td>
<td>383</td>
<td>331</td>
<td>-14%</td>
<td>$38.58</td>
<td>$37.98</td>
<td>-1.56%</td>
<td>$64,157</td>
<td>$60,547</td>
<td>-5.63%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>379</td>
<td>467</td>
<td>23%</td>
<td>$95.45</td>
<td>$85.67</td>
<td>-10.25%</td>
<td>$151,195</td>
<td>$147,115</td>
<td>-2.70%</td>
</tr>
<tr>
<td>Rosamond Area</td>
<td>301</td>
<td>257</td>
<td>-15%</td>
<td>$67.79</td>
<td>$72.83</td>
<td>7.43%</td>
<td>$112,204</td>
<td>$117,610</td>
<td>4.82%</td>
</tr>
<tr>
<td>Tehachapi Area</td>
<td>599</td>
<td>609</td>
<td>2%</td>
<td>$87.88</td>
<td>$93.13</td>
<td>5.97%</td>
<td>$156,830</td>
<td>$169,898</td>
<td>8.33%</td>
</tr>
<tr>
<td>Antelope Acres</td>
<td>65</td>
<td>82</td>
<td>26%</td>
<td>$90.01</td>
<td>$77.04</td>
<td>-14.41%</td>
<td>$181,877</td>
<td>$161,549</td>
<td>-11.18%</td>
</tr>
<tr>
<td>Lake Los Angeles</td>
<td>248</td>
<td>201</td>
<td>-19%</td>
<td>$48.78</td>
<td>$53.85</td>
<td>10.39%</td>
<td>$67,619</td>
<td>$73,346</td>
<td>8.47%</td>
</tr>
<tr>
<td>East Lancaster</td>
<td>923</td>
<td>978</td>
<td>6%</td>
<td>$66.16</td>
<td>$68.04</td>
<td>2.84%</td>
<td>$115,215</td>
<td>$122,032</td>
<td>5.92%</td>
</tr>
<tr>
<td>West Lancaster</td>
<td>1,300</td>
<td>1,342</td>
<td>3%</td>
<td>$78.23</td>
<td>$78.78</td>
<td>0.70%</td>
<td>$154,929</td>
<td>$153,870</td>
<td>-0.68%</td>
</tr>
<tr>
<td>West Palmdale</td>
<td>909</td>
<td>927</td>
<td>2%</td>
<td>$89.00</td>
<td>$89.34</td>
<td>0.38%</td>
<td>$201,997</td>
<td>$207,598</td>
<td>2.77%</td>
</tr>
<tr>
<td>East Palmdale</td>
<td>1,479</td>
<td>1,543</td>
<td>4%</td>
<td>$74.82</td>
<td>$74.35</td>
<td>-0.63%</td>
<td>$130,891</td>
<td>$131,318</td>
<td>0.33%</td>
</tr>
<tr>
<td>Littlerock</td>
<td>243</td>
<td>231</td>
<td>-5%</td>
<td>$72.33</td>
<td>$76.64</td>
<td>5.96%</td>
<td>$111,109</td>
<td>$117,171</td>
<td>5.46%</td>
</tr>
<tr>
<td>Leona Valley</td>
<td>63</td>
<td>63</td>
<td>0%</td>
<td>$112.10</td>
<td>$117.46</td>
<td>4.78%</td>
<td>$178,468</td>
<td>$196,294</td>
<td>9.99%</td>
</tr>
<tr>
<td><strong>ALL AREAS</strong></td>
<td>6,892</td>
<td>7,031</td>
<td>2%</td>
<td>$76.76</td>
<td>$77.09</td>
<td>0.43%</td>
<td>$135,541</td>
<td>$138,196</td>
<td>1.96%</td>
</tr>
</tbody>
</table>

2012 ended with 7,031 units closed, a 2% increase over 2011. The year also posted an increase in the average region wide sales price, the first increase since 2006! After reaching a historic high in 2006, our markets suffered their worst average price declines from 2007 to 2009 when the average price dropped almost 52%! From 2009 to 2011, the rate of decline diminished to less than 5% and now 2012 marks the first region wide increase in the past 7 years!
New home sales activity increased from 2011 in all submarkets except West Palmdale which had no new home projects sales. Although the average new home sales price was down slightly, 6%, the number of new homes closed in 2012 rose by 65 units or 34%!

### Antelope Valley New Home Sales

<table>
<thead>
<tr>
<th>AREA</th>
<th>UNITS SOLD</th>
<th>2011</th>
<th>2012</th>
<th>% CHANGE</th>
<th>AVERAGE SALES PRICE</th>
<th>2011</th>
<th>2012</th>
<th>% CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Lancaster</td>
<td>53</td>
<td>101</td>
<td></td>
<td>91%</td>
<td>$232,321</td>
<td>$248,020</td>
<td>7%</td>
<td></td>
</tr>
<tr>
<td>West Lancaster</td>
<td>51</td>
<td>65</td>
<td></td>
<td>27%</td>
<td>$258,049</td>
<td>$249,531</td>
<td>-3%</td>
<td></td>
</tr>
<tr>
<td>West Palmdale</td>
<td>15</td>
<td>0</td>
<td></td>
<td>-100%</td>
<td>$306,833</td>
<td>-</td>
<td>-100%</td>
<td></td>
</tr>
<tr>
<td>East Palmdale</td>
<td>72</td>
<td>90</td>
<td></td>
<td>25%</td>
<td>$214,326</td>
<td>$217,372</td>
<td>1%</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>191</td>
<td>256</td>
<td></td>
<td>34%</td>
<td>$252,882</td>
<td>$238,308</td>
<td>-6%</td>
<td></td>
</tr>
</tbody>
</table>

### Residential Units - New Housing Units

<table>
<thead>
<tr>
<th>Year</th>
<th>Single Family</th>
<th>Multi-Family</th>
<th>Total Units</th>
<th>New Single-Family</th>
<th>New Multi-Family</th>
<th>Res. Alter. &amp; Additions</th>
<th>Total Residential</th>
</tr>
</thead>
<tbody>
<tr>
<td>2000</td>
<td>608</td>
<td>0</td>
<td>608</td>
<td>$97,637</td>
<td>$1,812</td>
<td>$99,449</td>
<td>$232,321</td>
</tr>
<tr>
<td>2001</td>
<td>812</td>
<td>0</td>
<td>812</td>
<td>$141,155</td>
<td>$2,024</td>
<td>$143,178</td>
<td>$248,020</td>
</tr>
<tr>
<td>2002</td>
<td>978</td>
<td>0</td>
<td>978</td>
<td>$176,769</td>
<td>$3,034</td>
<td>$179,713</td>
<td>$258,049</td>
</tr>
<tr>
<td>2003</td>
<td>946</td>
<td>0</td>
<td>946</td>
<td>$179,263</td>
<td>$3,472</td>
<td>$182,735</td>
<td>$249,531</td>
</tr>
<tr>
<td>2004</td>
<td>1,371</td>
<td>0</td>
<td>1,371</td>
<td>$297,665</td>
<td>$3,906</td>
<td>$301,571</td>
<td>$306,833</td>
</tr>
<tr>
<td>2005</td>
<td>1,579</td>
<td>0</td>
<td>1,579</td>
<td>$367,806</td>
<td>$3,961</td>
<td>$371,767</td>
<td>$306,833</td>
</tr>
<tr>
<td>2006</td>
<td>1,213</td>
<td>91</td>
<td>1,304</td>
<td>$281,265</td>
<td>$4,146</td>
<td>$285,411</td>
<td>$214,326</td>
</tr>
<tr>
<td>2007</td>
<td>839</td>
<td>236</td>
<td>1,075</td>
<td>$186,302</td>
<td>$3,135</td>
<td>$189,437</td>
<td>$214,326</td>
</tr>
</tbody>
</table>

### Residential Units - Dollar Volume in $1,000s

<table>
<thead>
<tr>
<th>Year</th>
<th>New Comm'l</th>
<th>New Indust'l</th>
<th>New Other</th>
<th>Alter. &amp; Additions</th>
<th>Total Nonresid.</th>
<th>Total All Building</th>
</tr>
</thead>
<tbody>
<tr>
<td>2000</td>
<td>$16,520</td>
<td>$5,729</td>
<td>$4,802</td>
<td>$30,651</td>
<td>$130,100</td>
<td></td>
</tr>
<tr>
<td>2001</td>
<td>$14,298</td>
<td>$6,438</td>
<td>$5,405</td>
<td>$40,829</td>
<td>$184,008</td>
<td></td>
</tr>
<tr>
<td>2002</td>
<td>$9,403</td>
<td>$116</td>
<td>$7,331</td>
<td>$246,124</td>
<td>$204,326</td>
<td></td>
</tr>
<tr>
<td>2003</td>
<td>$32,371</td>
<td>$6,155</td>
<td>$12,345</td>
<td>$63,483</td>
<td>$252,613</td>
<td></td>
</tr>
<tr>
<td>2004</td>
<td>$12,976</td>
<td>$4,617</td>
<td>$14,531</td>
<td>$51,061</td>
<td>$352,632</td>
<td></td>
</tr>
<tr>
<td>2005</td>
<td>$18,875</td>
<td>$13,944</td>
<td>$19,628</td>
<td>$62,167</td>
<td>$433,934</td>
<td></td>
</tr>
<tr>
<td>2006</td>
<td>$25,870</td>
<td>$1,833</td>
<td>$10,158</td>
<td>$51,137</td>
<td>$340,646</td>
<td></td>
</tr>
</tbody>
</table>

### Non-Residential Units - New Housing Units

<table>
<thead>
<tr>
<th>Year</th>
<th>Single Family</th>
<th>Multi-Family</th>
<th>Total Units</th>
<th>New Single-Family</th>
<th>New Multi-Family</th>
<th>Res. Alter. &amp; Additions</th>
<th>Total Residential</th>
</tr>
</thead>
<tbody>
<tr>
<td>2000</td>
<td>379</td>
<td>158</td>
<td>537</td>
<td>$83,025</td>
<td>$1,185</td>
<td>$1,362</td>
<td>$96,240</td>
</tr>
<tr>
<td>2001</td>
<td>261</td>
<td>0</td>
<td>261</td>
<td>$57,920</td>
<td>$1,533</td>
<td>$59,453</td>
<td>$137,493</td>
</tr>
<tr>
<td>2002</td>
<td>149</td>
<td>0</td>
<td>149</td>
<td>$30,295</td>
<td>$1,870</td>
<td>$32,166</td>
<td>$62,432</td>
</tr>
<tr>
<td>2003</td>
<td>107</td>
<td>0</td>
<td>107</td>
<td>$21,362</td>
<td>$2,230</td>
<td>$23,593</td>
<td>$47,523</td>
</tr>
<tr>
<td>2004</td>
<td>58</td>
<td>1</td>
<td>59</td>
<td>-</td>
<td>-</td>
<td>$27,112</td>
<td>$50,372</td>
</tr>
</tbody>
</table>

### Non-Residential Units - Dollar Volume in $1,000s

<table>
<thead>
<tr>
<th>Year</th>
<th>New Comm'l</th>
<th>New Indust'l</th>
<th>New Other</th>
<th>Alter. &amp; Additions</th>
<th>Total Nonresid.</th>
<th>Total All Building</th>
</tr>
</thead>
<tbody>
<tr>
<td>2000</td>
<td>$37,574</td>
<td>$1,584</td>
<td>$4,375</td>
<td>$5,799</td>
<td>$49,332</td>
<td>$137,607</td>
</tr>
<tr>
<td>2001</td>
<td>$10,791</td>
<td>$1,997</td>
<td>$4,117</td>
<td>$8,002</td>
<td>$24,906</td>
<td>$92,068</td>
</tr>
<tr>
<td>2002</td>
<td>$24,936</td>
<td>0</td>
<td>$7,257</td>
<td>$6,064</td>
<td>$38,258</td>
<td>$195,128</td>
</tr>
<tr>
<td>2003</td>
<td>$29,329</td>
<td>$272</td>
<td>$9,546</td>
<td>$4,550</td>
<td>$43,697</td>
<td>$370,880</td>
</tr>
<tr>
<td>2004</td>
<td>$17,023</td>
<td>$2,667</td>
<td>$6,810</td>
<td>$7,082</td>
<td>$33,582</td>
<td>$250,533</td>
</tr>
<tr>
<td>2005</td>
<td>$24,844</td>
<td>$857</td>
<td>$1,514</td>
<td>$5,731</td>
<td>$34,744</td>
<td>$271,374</td>
</tr>
<tr>
<td>2006</td>
<td>$26,888</td>
<td>$2,479</td>
<td>$1,895</td>
<td>$9,561</td>
<td>$40,825</td>
<td>$297,895</td>
</tr>
<tr>
<td>2007</td>
<td>$5,181</td>
<td>0</td>
<td>$7,985</td>
<td>$12,535</td>
<td>$19,516</td>
<td>$169,343</td>
</tr>
<tr>
<td>2008</td>
<td>$1,581</td>
<td>0</td>
<td>$1,321</td>
<td>$8,025</td>
<td>$9,346</td>
<td>$70,333</td>
</tr>
<tr>
<td>2009</td>
<td>$6,336</td>
<td>$5,262</td>
<td>$2,099</td>
<td>$1,075</td>
<td>$19,689</td>
<td>$63,468</td>
</tr>
<tr>
<td>2010</td>
<td>$8,141</td>
<td>$6,204</td>
<td>$5,861</td>
<td>$5,897</td>
<td>$26,103</td>
<td>$76,475</td>
</tr>
</tbody>
</table>
Health care services in the Antelope Valley are provided by a network of hospitals, major physicians groups, freestanding surgical facilities, long-term care hospitals, home care, public health agencies, public and private paramedic services and local ambulance services.

THE MAJOR HOSPITAL INSTITUTIONS ARE AS FOLLOWS:

Palmdale Regional Medical Center
Universal Health Services operates a spectacular new 320,000 square foot hospital called Palmdale Regional Medical Center. Universal Health Services’ new hospital opened in December 2010 with 121 licensed acute care beds and currently has 157 licensed beds available. At full build-out, the hospital will provide 239 licensed beds. Palmdale Regional provides inpatient and outpatient surgery, cardiac services featuring a certified STEMI Receiving Center, an electrophysiology lab, a 36-bed/24-hour emergency department, a teleurology program and neurosurgery, bariatrics, orthopedics, spine, and musculoskeletal services, 2 CT scans, MRI, nuclear medicine and GI lab, and an on-site lab for inpatient and outpatient services. Palmdale Regional also provides off-campus programs — The Center for Wound Care and Hyperbaric Medicine which provides treatment for people with chronic non-healing wounds and the Rehabilitation and Orthopedic Institute providing comprehensive rehabilitative services. Palmdale Regional also performs: Gynecology, Hernia and General Surgery, Podiatry, Urology, Thoracic, Open Heart surgery, Ophthalmology, ENT, Reconstructive Plastic Surgery.

There are nearly 370 physicians on the medical staff at Palmdale Regional Medical Center and 400 registered nurses as well as additional nursing staff. The nursing staff draws on years of clinical experience to provide quality care. Palmdale Regional is also associated with several area nursing programs.

Palmdale Regional’s hospital Vision states — “In partnership with the medical staff and community, Palmdale Regional Medical Center will be recognized as the leading provider of innovative care in the region.”

The Mission of the hospital — “Committed to providing high quality healthcare in a compassionate and efficient manner.”

Palmdale Regional Medical Center is active in the community, regularly participating with the Antelope Valley Board of Trade, Greater Antelope Valley Economic Alliance, Chambers of Commerce and other civic and governmental groups.

Palmdale Regional Medical Center believes in “Service Excellence” and supports nonprofit agencies such as the American Cancer Society, United Way, the American Red Cross, the American Heart Association and the Antelope Valley Boys and Girls Club amongst many, many other organizations.

Kaiser Permanente
- Medical Offices and Extended Urgent Care Services
  43112 N. 15th St. West, Lancaster
- Medical Offices (Behavioral Health and Nephrology)
  44444 20th St. West, Lancaster
- Medical Offices (Obstetrics and Gynecology)
  44105 15th St. West, Fourth Floor, Lancaster
- Medical Offices
  4502 E. Avenue S, Palmdale
- NEW! Medical Offices—Opening 2014
  615 W. Avenue L, Lancaster

Kaiser Permanente—one of America’s leading health care providers and not-for-profit health plans — has been helping people get and stay healthy in the Antelope Valley since 1968. With more than 120 physicians and 700 employees, Kaiser Permanente provides high quality care to patients at four convenient locations in Lancaster and Palmdale with an additional location opening in 2014.

Primary care services — pediatrics, internal medicine, and family medicine — are available in Lancaster and Palmdale. Each location houses diagnostic imaging, pharmacy, and laboratory with extended hours to accommodate patients’ busy schedules.

In Lancaster, the following specialty services are offered: Addiction Medicine, Allergy, Audiology, Behavioral Health, Cardiology, Continuing Care, Dermatology, Endocrinology, Gastroenterology, General Surgery, Geriatrics, Head and Neck Surgery, Hematology/Oncology, Infectious Diseases, Nephrology, Neurology, Occupational Health, Occupational Therapy, Ophthalmology, Optometry, Orthopedics, Pain Management, Physical Medicine, Physical Therapy, Podiatry, Psychiatry, Pulmonology, Respiratory Therapy, Rheumatology, Urgent Care, and Urology.

Celebrating ten years of service in March, the Palmdale Medical Offices offer preventive services to both patients and community members through its health education center. The center features classes in weight management, prenatal care, and diabetes management; a literature and video room; a health store; three family education rooms; and four conference rooms.

In January 2012, the Lancaster and Palmdale Obstetrics and Gynecology departments were consolidated into one location to best meet the needs of growing population. The new location includes 15 provider offices, 18 exam rooms, two procedure rooms, and a Perinatology suite for patients who are experiencing high-risk pregnancies.

Construction is underway for a 136,000-square-foot medical office building in Lancaster. This state-of-the-art building will house 16 specialty departments including Cardiology, Gastroenterology, General Surgery, Head and Neck Surgery, Infectious Disease, Nephrology, Neurology, Oncology/Hematology, Ophthalmology, Orthopedics, Pain Management, Podiatry, Physical Medicine, Pulmonology, Rheumatology, and Urology. The building will incorporate sustainable energy design concepts and will be platinum LEED certified.

Kaiser Permanente leads the industry with a fully-functional electronic medical record system. Patient records — including lab results, prescriptions, and digital imaging — are available at the caregiver’s fingertips at all Kaiser Permanente facilities nationwide via KP HealthConnect®. This system provides our physicians and health care teams with instant access to patient records, which increases accurate patient diagnosis, patient safety, and convenience.

To help meet the needs of today’s community, Kaiser Permanente’s website (kp.org), allows patients to e-mail doctors, order pharmacy refills, view lab results, schedule appointments, read health assessments, download healthy recipes, and more.

More information is available at kp.org.

*Leadership in Energy and Environmental Design (LEED) provides an independent, third-party verification that a building was designed and built utilizing strategies aimed at achieving high performance in key areas of human and environmental health: sustainable site development, water savings, energy efficiency, materials selection, and indoor environmental quality. LEED certification is a widely recognized symbol of documented sustainability and is awarded by the U.S. Green Building Council for environmental responsibility.
Antelope Valley Hospital (AVH) is a full-service hospital with 420 licensed beds and is owned and operated by the Antelope Valley Health Care District; a public, non-profit agency.

Services: Critical Care, Neonatal Intensive Care, Definitive Observation, Emergency Department, Medical Surgical, Obstetrics, Pediatrics, Surgery including Open Heart, Cardiac Catheterization Laboratory, Home Health, Physical Therapy, Occupational Therapy, Laboratory, Radiology, CT Scan and MRI, Nuclear Medicine, Outpatient Clinics. Call 661/949-5000 for information or visit www.avhospital.org.

High Desert Medical Group (HDMG), Heritage Health Care, HDMG-Acton and California Desert Medical Group (IPA)

High Desert Medical Group (HDMG), Heritage Health Care and California Desert Medical Group (IPA) have committed to providing the highest quality healthcare in the Antelope Valley since 1983. With facilities in Lancaster, Palmdale, and Acton we continue to grow to meet the medical needs of our community. HDMG’s main facility is located in Lancaster at 43639 N. 15th Street W. just south of Antelope Valley Hospital. At this facility, you will find general and specialty services including, Family Practice, Internal Medicine, 24-Hour Urgent Care Center, Daytime Geriatric Emergent Care Center, on-site CVS Pharmacy, X-Ray and Lab.

Heritage Health Care is located at 38209 47th St. E. Ste. C in East Palmdale. This facility offers services focusing on Internal Medicine and Family Medicine. Patients of Heritage Health Care may utilize the full range of services, programs, and specialists at the main facility in Lancaster including a 24-Hour Urgent Care Center.

HDMG-Acton is located at 3720 W. Sierra Hwy. Ste. F. This facility offers services focusing on Internal Medicine and Family Medicine. Patients of HDMG-Acton may utilize the full range of services, programs, and specialists at the main facility in Lancaster including a 24-Hour Urgent Care Center.

California Desert Medical Group (IPA) is a group of physicians located throughout the Antelope Valley, including California City, Tehachapi and Rosamond, who have joined together to form an Independent Physician Association (IPA). The IPA physicians remain affiliated with HDMG while practicing in their own private offices. Patients of the IPA may utilize the full range of services, programs and specialists at the main facility in Lancaster including a 24-Hour Urgent Care Center.

HDMG Senior Wellness Center is located at 43779 N. 15th St. W. in Lancaster. This facility is designed to provide the best in wellness programs and services free of charge and exclusively for Medicare beneficiaries. The center offers monthly activities including, exercise classes, arts and crafts, Wii bowling and Tai Chi. To download the monthly activities calendar visit us at www.hdmg.net.

HDMG–Occupational Medicine Center is staffed with a Board-Certified Occupational Medicine physician and highly trained staff to help accommodate the employers of the Antelope Valley and surrounding areas. The goal of our Occupational Medicine Center is to provide comprehensive and proactive medical services to injured employees. Dr. Nathaniel Bautista, the Medical Director, is committed to returning injured employees to their job in the safest, most cost-effective means possible through light-duty work assignments and aggressive back to work programs.

High Desert Medical Group and Heritage Healthcare proudly accepts: PPO, POS, EPO, Medicare, private insurance and Employer or State Sponsored Health Plans. For more information regarding our physicians and services, please contact us at (661) 945-5984 or visit www.hdmg.net.

Sierra Medical Group (SMG) is a physician network with 15 primary care physicians in Lancaster and Palmdale. SMG contracts with community-based primary care and specialists to provide services to its patients.

Services: Primary care services for Family Practice, Internal Medicine and Pediatrics. Other services include Laboratory, Radiology, EKG, and Urgent Care. Specialty services are provided by contract community-based physicians. Call 661/945-9411 for more information or go to www.sierramedicalgroup.com

LONG TERM CARE IS PROVIDED BY
- Antelope Valley Convalescent Hospital
- Antelope Valley Hospital
- Antelope Valley Nursing Care Center
- Lancaster Convalescent Hospital
- Mayflower Gardens Convalescent Hospital

HOME CARE AND HOSPICE
- Antelope Valley Home Care
- AV Home Care with Services
- Accredited Home Care Services
- Advantage Home Care
- Dependable Senior Assistants
- GT Home Health Care Services
- Hoffmann Hospice
- Kaiser Permanente Home & Hospice Care
- Masters Medical Home Care
- ProCare Hospice
- St. Jude Home Care
- Sun Alliance Hospice
- Sun Plus Home Care

ADULT DAY HEALTH CARE CENTERS
- AV Adult Day Health Care
- Lancaster Adult Day Health Care
- Ultra Care Adult Day Health Care

DIALYSIS CENTERS
- AV Dialysis Center on AVH campus
- East Palmdale Dialysis
- Fresenius Dialysis Center (Kaiser Permanente)
- High Desert Hemodialysis
- Palmdale Regional Dialysis

CHIROPRACTIC
There are approximately 92 Chiropractic Doctors in the Antelope Valley. Most are solo practitioners.

DENTISTS
There are approximately 210 Dentists in the Antelope Valley of which five are Oral & Maxillofacial surgeons and 13 are Orthodontists.

AMBULANCE
- American Medical Response Paramedic and BLS
- Antelope Ambulance BLS
- Hall Ambulance
- Liberty Ambulance
- Wasso Ambulance
- West Coast Ambulance

PUBLIC HEALTH
- Antelope Valley Health Center
  Services: Family Medicine Primary Care, Family Planning Clinic, Immunizations, OB/Gynecology - Prenatal, Pregnancy Test, T.B./Chest Clinic, Walk-In Clinic.
- LA County High Desert Hospital Complex
  Services: While the hospital is closed, the facility provides a full spectrum of outpatient services.

CHILDCARE
There are 110 childcare facilities listed in the yellow pages for Lancaster/Palmdale only.
The Antelope Valley is comprised of 10 public school districts serving students from Pre-K through grade 12. Public Schools in the Antelope Valley continue to work collaboratively and individually to improve student achievement. The continued forward progress has been attributed to each district establishing data driven educational programs, careful utilization of resources and enhanced community relationships leading to a stronger commitment to better serving students and families. Additionally, the focus on individualized learning is a key contributor to the success of all our public schools.

Our local school districts continue to provide programmatic educational choices for parents and students. Programs such as SOAR High School, SOAR Prep Academy, Palmdale Aerospace Academy and Westside’s newest Science Technology Engineering and Math (STEM) school, Gregg Anderson are just a few of the unique choices that parents have in preparing their students for the 21st Century.

The Antelope Valley Superintendents Association (AVSA) provides a monthly opportunity for the district Superintendents work together collaboratively in addressing the needs of our educational community specific to our area. AVSA also provides an opportunity to work with the distinguished leaders at the local and state level in providing high quality educational programs to develop our future work force.

Antelope Valley Area Schools: serving all students in preparation for a successful future.
Lancaster Elementary School District (K-8)
44711 N. Cedar Avenue
Lancaster, CA 93534
661/948-4661
Students: 15,069  Schools: 20

Palmdale School District (K-8)
39149 10th Street East
Palmdale, CA 93550
661/947-7191
Students: 19,705  Schools: 24

Westside Union Elementary School District (K-8)
41914 50th Street West
Quartz Hill, CA 93536
661/722-0716
Students: 8,664  Schools: 11

Wilsona School District (K-8)
18050 East Avenue O
Palmdale, CA 93591
661/264-1111
Students: 1,352 Schools: 2

Kern County Districts Schools
Mojave Unified School District (K-12)
3500 Douglas Avenue
Mojave, CA 93501
661/824-4001
Students: 2,746  Schools: 7

Muroc Joint Unified School District (K-12)
17100 Foothill Avenue
North Edwards, CA 93523
661/258-4356
Students: 2,117 Schools: 4

Southern Kern Unified (K-Adult)
3082 Glendower Street
Rosamond, CA 93560
661/256-5000
Students: 3,100 Schools: 5

Sierra Sands Unified School District
113 W. Felspar Avenue
Ridgecrest, CA 93555
760/375-3363
Students: 5,039  Schools: 11

Tehachapi Unified School District
400 S. Snyder Avenue
Tehachapi, CA 93561
Students: 4,513  Schools: 6
ANTEROPE VALLEY COLLEGE
3041 West Avenue K, Lancaster, CA 93536
661/722-6300 • www.avc.edu
1529 East Palmdale Blvd., Palmdale, CA 93550
661/947-7950 • www.avc.edu
District Size ....................... 1,945 Square Miles
Lancaster Campus Size .......... 135 Acres
Number of Buildings .............. 31
Budget 2012-2013 .................. $59.4 Million

ACADEMIC CALENDAR
16-week fall and spring semesters
5-week intersession
Summer sessions

STUDENTS/PROGRAMS
Fall 2012 Student Enrollment .......... 14,146*
Associate Degree Programs .......... 73
Certificate Programs ................. 59

FACULTY/STAFF
Total number of full-time faculty .......... 173
Percentage holding Ph.D.s .............. 27%
Total Number of Employees ............ 1,095

Antelope Valley's colleges and universities continue to meet the education needs of residents.
Bolstered by additional revenue and expansion of its Lancaster and Palmdale sites, Antelope Valley College enters 2013 poised for growth.
The comprehensive community college continues to focus significant resources into science, technology, engineering and math (STEM) education, including the opening of a 105,085-square-foot Health and Sciences Building that rivals those of any university.
The $52 million Health and Sciences Building includes state-of-the-art laboratories that serve such programs as radiologic technology, registered nursing, respiratory care, anthropology, astronomy, biological sciences, chemistry, geosciences and physics.
Health sciences lab space on the second floor resembles a hospital, including a 2,000-square-foot surgery demonstration lab.
Students have access to the college's first Virtual Science Lab (planetarium), a telescope observation deck, and a Subway restaurant that provides students convenient access to food — an important factor in the northerly expansion of the campus.
The approximate capacity of the building at any given time is 1,370 people, with a daily maximum traffic volume of approximately 6,800 people.
Both Antelope Valley College and Cerro Coso Community College in Ridgecrest have partnered with California State University, Long Beach (CSULB) to support CSULB’s offering of bachelor degree programs in mechanical and electrical engineering in the Antelope Valley — part of a significant local effort to produce more “homegrown” engineers for the local aerospace industry.
The three education institutions have created a “seamless pathway” for students to attain engineering degrees with students completing their lower division requirements at the community colleges and then transferring to CSULB’s local program.
Antelope Valley College has obtained a federal grant to develop a STEM “Center of Excellence” at its Palmdale Center, 1529 E. Palmdale Blvd.
Also, AVC hosts an Early College High School program, Students on the Academic Rise (SOAR) High School — whose students have among the highest achievement scores in California — and California State University, Bakersfield-Antelope Valley, which offers bachelor's and master’s degree programs at AVC’s Lancaster campus.
AVC offers a wide variety of career and technical education programs to serve the valley’s diverse needs.

CALIFORNIA STATE UNIVERSITY, BAKERSFIELD
ANTELOPE VALLEY CAMPUS
43909 30th Street West, Lancaster, CA 93536
661/952-5000 • www.csub.edu/AV

The campus is located on the north end of Antelope Valley College and CSUB-AV offers accredited Bachelor Degree completion programs for those who have completed general education work at a community college. Bachelor Degrees include Business Administration (management, economics, general), Child, Adolescent & Family Studies, Communications, Criminal Justice, English, Environmental Resource Management (online through Extended University), Liberal Studies (BEST), Nursing (RN to BSN on-line only) and Sociology (Human Services). Master’s Degrees are also available in Business Administration (MBA), Educational Administration (MA), Special Education, Educational Curriculum & Instruction, and Administration (MSA) are through the Extended University. Also offered are teaching credential programs in Elementary Education, Single Subject and Special Education for those who have completed a Bachelors Degree.

*Fall 2012 enrollment number hasn’t been calculated yet by the state. The figure of 14,146 represents headcount on September 3.
The AERO Institute, located in the Palmdale Civic Center is a unique partnership between NASA Dryden Flight Research Center, NASA Ames Research Center, and the City of Palmdale. The AERO Institute works in close association with the NASA National Space Grant College and Fellowship Program to further leverage public investment in Higher Education.

The AERO Institute provides comprehensive technical, undergraduate and graduate education; conducts leading edge aerospace research, incubates, stimulates and commercializes new intellectual property; promotes aerospace science and engineering; and supports Science, Technology, Engineering and Math (STEM) education at every level, including a new partnership with the Palmdale School District in opening the new Palmdale Aerospace Academy an independent charter school serving grades K–12.

Through a partnership with the American Institute of Aeronautics and Astronautics the AERO Institute has expanded the offerings of continuing education and stand-alone courses for aerospace professionals.
QUALITY OF LIFE

Antelope Valley Water - Safe and Reliable

Assuring a safe and reliable water supply to the residents of the greater Antelope Valley has been the mission of the Antelope Valley-East Kern Water Agency for over 50 years. AVEK Water Agency is the state’s third largest water wholesaler, covering a land area of nearly 2,400 square miles, with an allocation from the California Aqueduct of 141,400 acre-feet (over 46 billion gallons).

With every expectation that our Valley will continue to grow, water providers are seeking to confront tomorrow’s water supply challenges, today. Sustaining a stable deliver of water into the High Desert is challenged by an ever-increasing limitation in the water available from the State Water Project California Aqueduct running along the southern hills of the Valley.

In recent years, AVEK Water Agency has partnered with our customers and other local water providers in developing our own water banking program, using it as a tool for increased water delivery, storage, and reliability. AVEK’s project redirects surplus water from the Aqueduct into an optimal site for groundwater recharge. This water is stored and then recovered during future dry seasons or drought years.

Banking water in this way allows AVEK to better reach its goal of zero-loss of water into the Antelope Valley. Dan Flory, AVEK General Manager said, “We’re going to keep recharging groundwater as it becomes available. Our challenge is to continually evaluate the water supply conditions, working toward cost-effectiveness and future availability.”

Antelope Valley-East Kern Water Agency

State Water Project “Table A” Amount
• 21,300 acre feet

Water Sources
65% State water project
35% Groundwater Wells

Water Quality Report
www.palmdalewater.org

Indian Wells Valley Water District

Amount produced in 2012
• 7,633 acre feet

Amount produced in 2011
• 7,364 acre feet

Amount produced in 2010
• 7,670 acre feet

Amount produced in 2009
• 8,084 acre feet

Amount produced in 2008
• 8,409 acre feet

Water Sources
• 10 ground water pumps

Customers Served in 2012
• 11,897 connections serving approximately 30,000 people

Water Quality Report
www.iwwwd.com
Public Libraries
12 Public Libraries
Kern County Libraries: www.kerncountylibrary.org
Los Angeles County Libraries www.colapublib.org
Palmdale Main Library www.cityofpalmdale.org/library

Community Theatres
Lancaster Performing Arts Center 780 seats • 661/723-5950
Palmdale Playhouse 330 seats • 661/267-5685

Major Recreational Facilities
Six Golf courses
Best of the West Softball Complex
Big Eight Softball Complex, Lancaster
DryTown Water Park, Palmdale
Exotic Feline Conservation Center
Lancaster Soccer Center
Mulligans Sports Center, Palmdale
Palmdale Amphitheater
Pelona Vista Park, Palmdale
Willow Spring Race Track

Professional Sports
Lancaster JetHawks (Houston Astros affiliate)
661/726-5400 • www.jethawks.com
MotoCross - At the AV Fairgrounds
661/723-0773 • AVMotoplex.com

Select Community Events
Farmer’s Market on The BLVD (Year Round)
Almond Blossom Festival (March)
Desert Tortoise Days (April)
Kern County Airshow (April)
Lancaster Poppy Festival (April)
Showdown Rodeo/PRCA Rodeo (June)
Thursday Night on the Square (Summer)
City of Palmdale Starlight Concert Series (Summer)
Antelope Valley Fair (August)
Tehachapi Mountain Festival (August)
Celebrate America (September)
Desert Empire Fair (September)
Aerospace Walk of Honor (September)
Labor Day Balloon Festival (September)
California City Heritage Days (September)
California City Renaissance Festival (October)
Streets of Lancaster (October)
Bark in the Park (October)
Edwards Air Show (October)
Mojave Gold Rush Days (October)
Adult Fishing Derby (November)
A Magical BLVD Christmas (December)
Lancaster Holiday Parade (December)
Palmdale Holiday Parade (December)
Metrolink Holiday Train (December)

Museums (partial)
Antelope Valley Indian Museum
Blackbird Air Park Museum
Edwards Air Force Flight Test Museum
Kids Time Children’s Museum of Antelope Valley
Lancaster Museum/Art Gallery
MOAH
Tehachapi Railroad Museum
Western Hotel Museum

Movie Theatres
Three Movie complexes
38 Stadium style screens
12 Traditional screens
1 IMAX screen
BLVD Cinema

Shopping/Dining
2012
■ Antelope Valley Mall, Palmdale 113 stores
   (6 Department stores)
■ 32 Kiosks/Carts
■ Est. 1,8000 employees
GREATER ANTELOPE VALLEY ECONOMIC ALLIANCE MEMBERS

Officers
Dr. Jackie Fisher
Antelope Valley College
Chairman of Board

June Burcham
Kaiser Permanente
Past Chair

George B. Atkinson
Atkinson and Associates
Vice-Chair

Harvey Holloway
Coldwell Banker Commercial Valley Realty
Treasurer

Laurel Shockley
Southern California Edison
Secretary

Directors
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City of California City

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City of Lancaster

Dave Walter
City of Palmdale

Gary Parsons
City of Ridgecrest

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City of Tehachapi

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Rob Duchow
The Gas Company

Tom Barnes
Antelope Valley East Kern Water Agency

Bill Sullivan
All Valley Federal Credit Union

Chuck Hoey
Charles Hoey and Associates

Richard Chapman
Kern County EDC

Cherie Bryant
Antelope Valley Press
Ex-Officio Director

Steve Perez
Rosamond Community Services District

Chris Perez
Wells Fargo Bank

General Membership
Air Force Flight Test Center
All Valley Federal Credit Union
Antelope Valley Bank
Div. California Bank & Trust
Antelope Valley College
Antelope Valley Press
Antelope Valley Transit Authority
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AV Air Quality Management District
AV East Kern Water District
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City of Tehachapi
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East Kern Airport District
Element Power
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Kaiser Permanente
Kern County EDC
Los Angeles EDC
Lockheed Martin
Northrop Grumman
Palmdale Regional Medical Center
Palmdale School District
Palmdale Water District
Renewable Resources Group
Rio Tinto
Rosamond Community Services District

Sempra Generation
Southern California Edison
SunEdison
The Gas Company
Toneman Construction
US Bank
VNSA Insurance Associates
Wal-Mart
Walsh, Delaney & Yep
Waste Management
Wells Fargo Bank
Western Pacific Roofing

CONTRIBUTING CITY MEMBERS

For more information on our members, please visit our website www.aveconomy.org