Introduction

The Greater Antelope Valley

As we bid farewell 2010 and welcome in 2011, the challenges that we faced in 2010 continue to face us. Even as the data starts to show stabilization in the downward trend we still face high unemployment, a severe State budget deficit, a marked decline in the housing market and rising Healthcare and workman compensation costs.

California is facing a difficult set of circumstances. Growth is slowing against surging Commodity and energy prices. The financial markets showed severe strain in the last few years resulting in the curtailment of credit facilities to businesses. Sustaining economic growth is becoming more and more difficult.

We will need all your help to get through this difficult economic recovery period. This Alliance is a forum to look at how we can all work together to help businesses whether large or small, established or starting, and to boost confidence and support economic growth and success. This should include formulating data relating to the assets of the Antelope Valley including the labor base, city demographics and any other information that may entice a company to relocate or expand in the Antelope Valley. Having an Alliance available to market the Antelope Valley and its resources is key to recruitment.

Use of computers and the internet has revolutionized beyond recognition the way we do business, communicate, and buy services and market products. Technology has made many jobs portable. This is a perfect example of where the Antelope Valley can show an available labor source therefore reducing the approximately 71,000 residents who currently commute out of the area. It is also recognized that as jobs shift and skills change the local educational systems will need to continue to make appropriate training available.

Businesses must build a synergistic relationship between economic growth and environmental stewardship. This can only be achieved by close collaboration amongst citizens, local and federal agencies, businesses and educational institutions. The Antelope Valley is leading the charge in Solar and Wind energy plants. All around the Antelope Valley solar energy panels are starting to cover parking lots and roofs. Huge solar and wind energy farms are in the planning process.

GAVEA through the dedication of its officers, partner organizations, local Cities and support staff have done a stellar job in promoting our Valley as a great place to live and to do business. The next few years GAVEA will increasingly need everyone’s support to work together to assist with the challenges facing the Antelope Valley.

June Burcham
Chairman
Greater Antelope Valley Economic Alliance

Special thanks to the following:
June Burcham
Chairman
Kaiser Permanente
Mel Layne
President, Greater Antelope Valley Economic Alliance
Brian Schimelpfening, Chase Bank
Harvey Holloway
Coldwell Banker Commercial Realty
Laurel Shockley
Southern California Edison
Albert Gatton
Assistant, Greater Antelope Valley Economic Alliance
**TOTAL POPULATION OF GREATER ANTELOPE VALLEY REGION** 486,141

**ANNUAL GROWTH**
- 2010-2015 Projected: 529,140 (8.84%)
- 2000-2010 Estimated: 486,141 (21.96%)
- 2000 Census: 398,598 (20.17%)
- 1990 Census: 331,464

**POPULATION BY ORIGIN**
- Not Hispanic or Latino: 325,830 (67.02%)
- Hispanic or Latino: 160,311 (32.98%)

**POPULATION BY RACE**
- White Alone: 286,581 (58.95%)
- Black/African American Alone: 69,217 (14.24%)
- American Indian/Alaskan Native: 4,831 (0.99%)
- Asian Alone: 16,354 (3.36%)
- Native Hawaiian or Pacific Islander: 988 (0.20%)
- Some Other Race: 81,155 (16.69%)
- Two or More Races: 27,015 (5.56%)

**MEDIAN AGE** 32.32

**REGIONAL HOUSING**
- Average Household Income: $70,047
- Housing Units: 170,249
- Persons per Household: 3.05
- Owner Occupied: 67.68%
- Average Length of Residence (yrs.): 14

**SAFETY RANGE**
- Crime Rate per 100K to 250K Pop: 4,322 to 4,834
- Crime Rate 25K to 50K Pop: 3,120 to 3,605

**ECONOMY**
- Cost of Doing Business: Low to Moderate
- 2009 Major Retail Sales: $3,011,556,900
- 2009 Retail Sales Growth: -14.39%
- 2008 Cost of Living Index (US avg. 100): 104.4
  (Property taxes not included)
- 2009 Sector Job Growth: -4.65%

**MAJOR ECONOMIC IMPACT AREAS**
- Antelope Valley Mall
  - Stores: 140
  - Kiosks: 58
  - Employees: 1,800
- Air Force Plant 42
  - Payroll: $622,864,653
  - Local Contracts: $133,209,491
  - Employees: 7,234
- Edwards Air Force Base
  - Employees: 10,610
    - Military: 2,014
    - Civilians: 7,996
  - Military Family Members: 1,958
  - Local Contract: $574,000,000
  - Total Payroll: $560,000,000
  - Total Economic Impact: $1,800,000,000
- China Lake
  - Civilians: 4,204
    - Military: 640
  - On-site Contractors: 1,743
  - Payroll
    - Civilians: $308,000,000
    - Military: N/A
  - Visitors/Year: 42,233
  - Total Contracts: $702,000,000
  - Bankcard Programs: $22,000,000
- *Mojave Airport & Spaceport: 47

**Additional information on page 17**
### Population Detail

<table>
<thead>
<tr>
<th>City</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>118,718</td>
<td>145,243</td>
<td>145,074</td>
</tr>
<tr>
<td>Palmdale</td>
<td>116,670</td>
<td>147,897</td>
<td>151,346</td>
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<tr>
<td>Tehachapi</td>
<td>11,125</td>
<td>13,089</td>
<td>13,631</td>
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</tbody>
</table>

### California City

<table>
<thead>
<tr>
<th>City</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>California City</td>
<td>8,385</td>
<td>14,365</td>
<td>14,828</td>
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### Ridgecrest

<table>
<thead>
<tr>
<th>City</th>
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<th>2010</th>
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</thead>
<tbody>
<tr>
<td>Ridgecrest</td>
<td>24,297</td>
<td>28,038</td>
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### Antelope Valley Population Forecast

<table>
<thead>
<tr>
<th>ZIP</th>
<th>City</th>
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<th>2010</th>
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<tbody>
<tr>
<td>93501</td>
<td>Mojave</td>
<td>4,369</td>
<td>4,328</td>
<td>4,308</td>
</tr>
<tr>
<td>93505</td>
<td>California City</td>
<td>13,283</td>
<td>14,663</td>
<td>13,999</td>
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<tr>
<td>93516</td>
<td>Boron</td>
<td>1,794</td>
<td>1,740</td>
<td>1,670</td>
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<tr>
<td>93523</td>
<td>Edwards</td>
<td>6,480</td>
<td>6,401</td>
<td>6,148</td>
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<tr>
<td>93524</td>
<td>Edwards</td>
<td>6,401</td>
<td>6,148</td>
<td>6,148</td>
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<tr>
<td>93554</td>
<td>Ridgecrest</td>
<td>11,125</td>
<td>13,089</td>
<td>13,631</td>
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### Population by Zip Code

<table>
<thead>
<tr>
<th>ZIP</th>
<th>City</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
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<tbody>
<tr>
<td>93010</td>
<td>Acton</td>
<td>7,517</td>
<td>7,985</td>
<td>8,090</td>
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<tr>
<td>93532</td>
<td>Lake Hughes</td>
<td>2,679</td>
<td>2,749</td>
<td>2,845</td>
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<tr>
<td>93534</td>
<td>Lancaster</td>
<td>42,971</td>
<td>42,860</td>
<td>41,670</td>
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<tr>
<td>93535</td>
<td>Lancaster</td>
<td>71,893</td>
<td>72,977</td>
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<td>61,837</td>
<td>64,658</td>
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<tr>
<td>93543</td>
<td>Littlerock</td>
<td>11,588</td>
<td>12,439</td>
<td>12,623</td>
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<tr>
<td>93544</td>
<td>Llano</td>
<td>1,220</td>
<td>1,322</td>
<td>1,270</td>
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<tr>
<td>93550</td>
<td>Palmdale</td>
<td>79,654</td>
<td>77,815</td>
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<tr>
<td>93551</td>
<td>Palmdale</td>
<td>46,728</td>
<td>47,499</td>
<td>49,144</td>
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<tr>
<td>93552</td>
<td>Palmdale</td>
<td>33,194</td>
<td>36,101</td>
<td>37,043</td>
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<tr>
<td>93553</td>
<td>Pearblossom</td>
<td>1,372</td>
<td>1,404</td>
<td>1,453</td>
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<tr>
<td>93563</td>
<td>Palmdale</td>
<td>681</td>
<td>703</td>
<td>826</td>
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<tr>
<td>93591</td>
<td>Palmdale</td>
<td>7,374</td>
<td>6,820</td>
<td>6,609</td>
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**Total**

<table>
<thead>
<tr>
<th>2008</th>
<th>2009</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>368,708</td>
<td>375,332</td>
<td>376,671</td>
</tr>
<tr>
<td><strong>Overall Total</strong></td>
<td>476,845</td>
<td>483,998</td>
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</tbody>
</table>

Source: California Department of Finance.
### COMPARISON WITH OTHER AREAS

**Source:** Kosmont Rose Institute, CAR, FBI, Claritas, Census, ACCRA, DataQuick, GAVEA.

#### 2000-2015 GROWTH PROJECTIONS

<table>
<thead>
<tr>
<th>Area</th>
<th>2000</th>
<th>2015</th>
<th>%</th>
</tr>
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<tbody>
<tr>
<td>Moreno Valley</td>
<td>142,381</td>
<td>232,034</td>
<td>62.97%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>247,057</td>
<td>381,696</td>
<td>54.50%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>116,670</td>
<td>167,974</td>
<td>43.97%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>118,718</td>
<td>167,777</td>
<td>41.32%</td>
</tr>
<tr>
<td>Phoenix</td>
<td>1,321,045</td>
<td>1,734,388</td>
<td>31.29%</td>
</tr>
<tr>
<td>Ontario</td>
<td>158,007</td>
<td>190,263</td>
<td>20.41%</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>151,088</td>
<td>180,886</td>
<td>19.72%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>461,522</td>
<td>489,254</td>
<td>6.01%</td>
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#### NEW/RESALE HOUSE/CONDO MEDIAN PRICES % OF CHANGE

<table>
<thead>
<tr>
<th>Area</th>
<th>2009</th>
<th>2010</th>
<th>Change</th>
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</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$116,750</td>
<td>$130,000</td>
<td>11.35%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$135,000</td>
<td>$150,000</td>
<td>11.11%</td>
</tr>
<tr>
<td>California City</td>
<td>$59,000</td>
<td>$64,000</td>
<td>8.47%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>$135,000</td>
<td>$136,000</td>
<td>0.74%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>$182,000</td>
<td>$170,000</td>
<td>-6.59%</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>$385,000</td>
<td>$371,500</td>
<td>-3.51%</td>
</tr>
<tr>
<td>Los Angeles (city)</td>
<td>$349,000</td>
<td>$345,000</td>
<td>-1.15%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>$300,000</td>
<td>$299,000</td>
<td>-0.33%</td>
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#### POPULATION (2009, 2010)

<table>
<thead>
<tr>
<th>Area</th>
<th>2009</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Antelope Valley</td>
<td>483,998</td>
<td>486,414</td>
</tr>
<tr>
<td>Las Vegas</td>
<td>566,225</td>
<td>564,650</td>
</tr>
<tr>
<td>Tucson</td>
<td>537,173</td>
<td>542,968</td>
</tr>
<tr>
<td>Miami</td>
<td>529,400</td>
<td>541,696</td>
</tr>
<tr>
<td>St. Louis</td>
<td>429,888</td>
<td>411,168</td>
</tr>
<tr>
<td>Cincinnati</td>
<td>350,202</td>
<td>354,685</td>
</tr>
<tr>
<td>Reno</td>
<td>331,938</td>
<td>327,360</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>217,175</td>
<td>215,785</td>
</tr>
<tr>
<td>Las Vegas</td>
<td>$118,531</td>
<td>$107,510</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>$82,045</td>
<td>$72,843</td>
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<tr>
<td>Palmdale</td>
<td>$79,130</td>
<td>$72,785</td>
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<tr>
<td>Bakersfield</td>
<td>$74,596</td>
<td>$72,369</td>
</tr>
<tr>
<td>Long Beach</td>
<td>$73,650</td>
<td>$68,470</td>
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<tr>
<td>Ridgecrest</td>
<td>$76,501</td>
<td>$67,654</td>
</tr>
<tr>
<td>Phoenix</td>
<td>$75,968</td>
<td>$67,641</td>
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<tr>
<td>California City</td>
<td>$70,401</td>
<td>$65,755</td>
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<tr>
<td>Lancaster</td>
<td>$68,246</td>
<td>$65,375</td>
</tr>
<tr>
<td>Reno</td>
<td>$77,938</td>
<td>$65,293</td>
</tr>
<tr>
<td>Rosamond</td>
<td>$71,073</td>
<td>$64,697</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>$56,142</td>
<td>$51,448</td>
</tr>
<tr>
<td>Tucson</td>
<td>$56,684</td>
<td>$49,505</td>
</tr>
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#### REAL ESTATE TAX RATE (2009, 2010)

<table>
<thead>
<tr>
<th>Area</th>
<th>2009</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>3.03%</td>
<td>3.03%</td>
</tr>
<tr>
<td>Palm Springs</td>
<td>2.16%</td>
<td>2.11%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>2.71%</td>
<td>2.71%</td>
</tr>
<tr>
<td>Chandler, AZ</td>
<td>2.63%</td>
<td>2.63%</td>
</tr>
<tr>
<td>Fort Collins, CO</td>
<td>2.61%</td>
<td>2.61%</td>
</tr>
<tr>
<td>Tucson, AZ</td>
<td>2.29%</td>
<td>2.29%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>2.25%</td>
<td>2.25%</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>1.29%</td>
<td>1.30%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>1.29%</td>
<td>1.29%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>1.13%</td>
<td>1.13%</td>
</tr>
</tbody>
</table>

#### CRIME RATE (PER 100,000 POP) (2007, 2008)

<table>
<thead>
<tr>
<th>Area</th>
<th>2007</th>
<th>2008</th>
<th>% Change</th>
<th>National Average '09</th>
<th>% Above/Below National Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>4,415</td>
<td>3,892</td>
<td>-22.56%</td>
<td>4,629</td>
<td>-34.89%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>3,761</td>
<td>3,336</td>
<td>-11.09%</td>
<td>4,629</td>
<td>-25.22%</td>
</tr>
<tr>
<td>Riverside</td>
<td>3,459</td>
<td>3,336</td>
<td>-3.57%</td>
<td>4,629</td>
<td>-21.62%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>2,933</td>
<td>2,643</td>
<td>-9.56%</td>
<td>4,629</td>
<td>-23.22%</td>
</tr>
<tr>
<td>Victorville</td>
<td>4,481</td>
<td>4,261</td>
<td>-4.72%</td>
<td>4,629</td>
<td>-38.72%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>5,653</td>
<td>5,593</td>
<td>-1.05%</td>
<td>4,629</td>
<td>-41.05%</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>6,095</td>
<td>5,738</td>
<td>-5.67%</td>
<td>4,629</td>
<td>-46.56%</td>
</tr>
<tr>
<td>North Las Vegas</td>
<td>4,716</td>
<td>3,957</td>
<td>-19.69%</td>
<td>4,629</td>
<td>-24.69%</td>
</tr>
<tr>
<td>Reno</td>
<td>5,103</td>
<td>4,146</td>
<td>-18.53%</td>
<td>4,629</td>
<td>-29.53%</td>
</tr>
<tr>
<td>Las Vegas Metro</td>
<td>5,408</td>
<td>4,913</td>
<td>-10.28%</td>
<td>4,629</td>
<td>-31.28%</td>
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<tr>
<td>Glendale</td>
<td>5,574</td>
<td>5,753</td>
<td>-3.23%</td>
<td>4,629</td>
<td>-43.23%</td>
</tr>
<tr>
<td>Phoenix</td>
<td>6,550</td>
<td>5,874</td>
<td>-10.28%</td>
<td>4,629</td>
<td>-31.28%</td>
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<tr>
<td>Tempe</td>
<td>7,202</td>
<td>6,292</td>
<td>-13.39%</td>
<td>4,629</td>
<td>-36.39%</td>
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#### HOUSING AFFORDABILITY INDEX (%)

<table>
<thead>
<tr>
<th>Area</th>
<th>First Time Buyer 2008</th>
<th>First Time Buyer 2009</th>
</tr>
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<tbody>
<tr>
<td>Lancaster</td>
<td>85%</td>
<td>92%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>80%</td>
<td>88%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>72%</td>
<td>87%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>74%</td>
<td>84%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>71%</td>
<td>83%</td>
</tr>
<tr>
<td>Chandler, AZ</td>
<td>75%</td>
<td>85%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>73%</td>
<td>81%</td>
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<tr>
<td>Tehachapi</td>
<td>69%</td>
<td>77%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>77%</td>
<td>78%</td>
</tr>
<tr>
<td>Rosamond</td>
<td>73%</td>
<td>84%</td>
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<tr>
<td>Santa Clarita</td>
<td>65%</td>
<td>69%</td>
</tr>
<tr>
<td>California</td>
<td>62%</td>
<td>69%</td>
</tr>
<tr>
<td>California Condos</td>
<td>61%</td>
<td>67%</td>
</tr>
<tr>
<td>Reno, NV</td>
<td>54%</td>
<td>60%</td>
</tr>
<tr>
<td>Las Vegas, NV</td>
<td>76%</td>
<td>85%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>41%</td>
<td>50%</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>29%</td>
<td>44%</td>
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#### COST OF LIVING INDEX (%)

<table>
<thead>
<tr>
<th>Area</th>
<th>2008 2ND QUARTER</th>
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<tbody>
<tr>
<td>New York</td>
<td>220.3%</td>
</tr>
<tr>
<td>San Francisco</td>
<td>170.9%</td>
</tr>
<tr>
<td>LA-Long Beach</td>
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<td>San Diego</td>
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<tr>
<td>Palm Springs</td>
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<tr>
<td>Fresno</td>
<td>120.5%</td>
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<tr>
<td>Riverside</td>
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<td>Flagstaff</td>
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<tr>
<td>Portland</td>
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<tr>
<td>Reno, NV</td>
<td>112.1%</td>
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<tr>
<td>Sparks, NV</td>
<td>110.1%</td>
</tr>
<tr>
<td>Las Vegas</td>
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<tr>
<td>Antelope Valley</td>
<td>104.4%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>103.7%</td>
</tr>
</tbody>
</table>

Source: Kosmont Rose Institute, CAR, FBI, Claritas, Census, ACCRA, DataQuick, GAVEA.
LANCASTER

POPULATION 145,875

POPULATION CHARACTERISTICS
Median Age 32.5
Spanish Speaking 17.5%

POPULATION BY ORIGIN
Not Hispanic or Latino 70.8%
Hispanic 29.2%

POPULATION BY RACE
White Alone 56.9%
African American 19.6%
Native American 0.8%
Asian/Pacific Islander 4.3%
Some Other Race 12.7%
Two or More Races 5.7%

AVERAGE FAMILY HOUSEHOLD INCOME (CITY) $65,375
93536 $87,139
93535 $57,899
93534 $51,272

PUBLIC SAFETY (2009)
Crime Rate Per 100,000 3,014
U.S. Average 100-250K pop. 4,629

HOUSING
2010 Median Housing $130,00
Annual % of Change 11.35%
Affordability Index 82
Housing Units 49,659
Detached Units 34,313
Persons per Household 3.04
Homeowners 62.4%

EDUCATION
(educational attainment by pop. 25+)
No High School Diploma 15.6%
High School Graduate 28.5%
Some College, no degree 26.6%
Associate’s Degree 9.3%
Bachelor’s Degree 12.5%
Master’s Degree 5.8%
Professional School Degree 1.2%

WORKFORCE
civ employed by Pop. 16+)
Architect/Engineer 3.3%
Arts/Entertain/Spots 1.6%
Building Grounds Maint 4.0%
Business Financial Ops 4.1%
Community/Social Svcs 1.8%
Computer/Mathematical 2.1%
Construction/Extraction 7.0%
Edu/Training/Library 7.1%
Farm/Fish/Forestry 0.2%
Food Prep/Serving 5.1%
Health Practitioner/Tec 4.6%
Healthcare Support 2.6%
Maintenance Repair 4.8%
Legal 0.4%
Life/Phys/Soc Science 0.5%
Management 7.4%
Office/Admin Support 14.4%
Production 4.5%
Protective Svcs 4.0%
Sales/Related 9.9%
Personal Care/Svc 4.4%
Transportation/Moving 6.4%

“Less than nine months, the BLVD has been transformed into the heart of the Antelope Valley. This is a place where friends meet, businesses thrive and our community comes together as one.” — R. Rex Parris, Mayor of the City of Lancaster

2010 MILESTONES

BLVD TRANSFORMATION PROJECT | Launched and completed construction on a massive $10 million effort to revitalize downtown Lancaster. The project included a complete reconstruction of Lancaster Boulevard’s streetscape, sidewalks and landscaping.

AV CHEVROLET DEALERSHIP | Grand opening of AV Chevrolet dealership in the Lancaster Auto Mall. Combined with a new Subaru dealership, this makes the Lancaster Auto Mall the largest in the region.

GLOBAL LANCASTER PROGRAM | To attract new business and investment to Lancaster, this program included: Creating a Chinese-speaking Deputy Mayor position; conducting two trade missions to China; beginning a sister city relationship; and working in partnership with NeoPower, Inc., established the California Green Regional Center to facilitate foreign investment in the Antelope Valley.

ENTERPRISE ZONE | Submitted an application for renewal of our regional Enterprise Zone designation together with Los Angeles County and the City of Palmdale. The extensive application was completed in partnership with 34 area stakeholders, including chambers of commerce; local businesses; and nonprofit organizations.

16 NEW BUSINESSES | Grand opening of 16 new businesses on “The BLVD” and three new restaurants in downtown Lancaster, including BeX; RoShamBo Lounge; Underground Bowl; Simply Spoiled Children’s Boutique; and Bandstand Coffee & Tea.

UNIVERSITY OF ANTELOPE VALLEY | Assisted in the expansion of the University of Antelope Valley, Lancaster’s largest private university. Over 180,250 square feet of space at the facilities formerly known as the Antelope Valley Inn, Park View Middle School, and Wayne Gretzky’s Roller Hockey Center and being re-purposed to house classrooms, dorms and a sports center.

Lancaster Grand Prix | Hosted the second annual Streets of Lancaster Grand Prix, a special event featuring professional go-kart races on the streets of downtown Lancaster. The event attracts an influx of tourism as part of the City’s Destination Lancaster efforts. This year’s three day event attracted approximately 35,000 visitors.

SOLAR LANCASTER | Launched Solar Lancaster, an innovative public-private partnership with SolarCity to provide local businesses and residents with access to affordable solar energy. Sierra Toyota became the first business to take advantage of the program.

EXPANDED EDUCATION | Expanding local educational opportunities by establishing an agreement with California State University, Long Beach to offer bachelor’s programs in engineering at the Lancaster University Center beginning fall 2011.

STIMULUS PROGRAM | Implemented the Building Incentive Stimulus Program (BISP), which offers a 20% discount on development fees Citywide and a 30% discount in the downtown area. The program has generated a 38.4% increase in permit issuances in 2010, as well as approximately $51 million in construction and approximately 225 construction jobs.

LANCASTER MUSEUM/ART GALLERY | Broke ground on the new facility for the Lancaster Museum/Art Gallery in downtown Lancaster.

MOVIE THEATRE/BOOKSTORE/CAFE | Construction began on a combination four-screen movie theater/bookstore and café in downtown Lancaster, to be completed in spring 2011.

LAUNCH OF BLVD ASSOC. | Launch of the new BLVD Association business improvement district to market and promote activities on The BLVD and offer small business assistance to local business.

AWARD OF EXCELLENCE | Received the Helen Putnam Award of Excellence in Community Services and Economic Development from the League of California Cities for the Lancaster Economic Stimulus Package, which generated an economic impact of over $123 million.

S12 MILLION DRAINAGE CHANNEL | Completed construction enabling the future development of a new Kaiser Permanente facility and the Promenade at Amargosa Creek.

DESTINATION LANCASTER | Destination Lancaster, the newly-formed regional visitors’ bureau, formed a Board of Directors and launched local tourism packages in partnership with area businesses.

Elected Officials

Mayor R. Rex Parris
Vice Mayor Ronald D. Smith
Councilmembers: Ken Mann, Sherry Marquez, Marvin Crist

Contacts
City Manager Mark Bozigian
661/723-6000

Director Economic Development/ Redevelopment (LEDR) Vern Lawson
661/723-6128

Source: City of Lancaster, GAVEA, Claritas Inc., CA-DOF, FBI, dqnews.com

44933 Fern Avenue, Lancaster, CA 93534
661/723-6128
www.cityoflancasterca.org • www.colra.org
“The City of Palmdale is an extraordinary partner for retail! They are committed to our community and will do whatever it takes to strengthen the local economy.”

— Michael Scott Cummings
General Manager
Antelope Valley Mall

“A Place to Call Home”

2010 MILESTONES

OPENING OF MACY’S | Macy’s opens in the Antelope Valley Mall creating 140 new retail jobs.

FRESCO II NEW LOCATION | Fresco II Restaurant and Catering voted #1 Mediterranean restaurant in the Antelope Valley for 2009 and 2010, opens on restaurant row at the Antelope Valley Mall.

NEW BUSINESS TO THE AV MALL | Skechers shoes opens in the Antelope Valley Mall and coming soon is a new Yard House Restaurant.

RE-OPENING SUPER WAL-MART | Super Wal-Mart celebrates grand re-opening after 3 months of remodeling.

STATE OF THE ART DENTAL COMPLEX | Snow Orthodontics, Division Street Dental Group and the Oral and Maxillofacial Surgery/Implant Center begin construction on their new 13,000 square foot state-of-the-art dental complex.

STIMULUS PROGRAM | Palmdale’s Business Economic Stimulus Program wins 2010 United States Shopping Center MAXI Award.

AMGEN TOUR HOST | Palmdale served as host City for Stage 6 of the Amgen Tour of California — the most difficult leg of the race, 135.3 miles from Palmdale to Big Bear Lake.

TNOTS CELEBRATES 10-YR ANNIVERSARY | Palmdale’s Thursday Night on the Square celebrates 10-year anniversary.

WORKSOURCE CENTER | South Valley WorkSource Center scheduled to move into Youth Library building April 2011.

ENTERPRISE ZONE | Antelope Valley Enterprise Zone application submitted to State of California for Zone extension.

STIMULUS AUTO PROGRAM | Highly successful, award winning Palmdale’s Best Economic Stimulus Auto Program returns for phase-two.

ROBERTSON’S REMODEL | Robertson’s Honda begins remodel in the Palmdale Auto Mall.

PANERA BREAD 2ND LOCATION | Panera Bread opens second location in the new Super Target Center East.

PALMDALE REGIONAL MEDICAL CENTER OPENS | The 37-acre Palmdale Regional Medical Center opens and the new 250,000 square-foot Universal Health Services hospital receives its first patient six minutes after the Emergency Room opened for business.

SENIOR HOUSING COMPLEX OPENS | Construction has been completed at the 78-unit Palo Verde Terrace affordable senior housing complex.

AWARDED $470,000 GRANT FUNDS | Palmdale received $470,000 in Federal grant funds for the Palmdale Transportation Center and South Valley WorkSource Center.

3RD ANNUAL BUSINESS APPRECIATION BREAKFAST | Palmdale’s Economic Development Department hosts successful 3rd annual Business Appreciation Breakfast.

SUPERIOR GROCERS OPENING IN MARCH | Superior Grocers rehabs old Smith building on Palmdale Boulevard — opening scheduled for March 2011.

PALMDALE PROSPECTOR | Palmdale launches Palmdale Prospector a free, innovative, interactive Internet based tool that expedites and simplifies the process of business attraction and site selection for expanding and relocating businesses.

Elected Officials

Mayor James C. Ledford, Jr.
Mayor Pro Tem Mike Dispensa
Councilmembers:
Laura Bettencourt, Steven D. Hofbauer, Tom Lackey

Contacts

City Manager Stephen H. Williams
661/267-5115

Economic Development Manager
(CRA)  David B. Walter
CALIFORNIA CITY

POPULATION 15,014

POPULATION CHARACTERISTICS
Median Age 33.1
Spanish Speaking 14.5%

POPULATION BY ORIGIN
Not Hispanic or Latino 73.5%
Hispanic 26.5%

POPULATION BY RACE
White Alone 60.0%
African American 13.3%
Native American 2.2%
Asian/Pacific Islander 4.0%
Some Other Race 13.3%
Two or More Races 7.2%

AVERAGE FAMILY HOUSEHOLD INCOME - CITY $65,756
93505 $65,837

PUBLIC SAFETY (2009)
Crime Rate Per 100,000 3,428
U.S. Average 10-25K pop 3,327

HOUSING
2010 Median Housing $64,000
Annual % of Change 8.47%
Affordability Index 91
Housing Units 5,105
Detached Units 3,969
Persons per Household 2.81
Homeowners 61.8%

EDUCATION
(educational attainment by pop. 25+)
No High School Diploma 15.8%
High School Graduate 26.2%
Some College, no degree 34.6%
Associate's Degree 10.5%
Bachelor's Degree 8.3%
Master's Degree 3.6%
Professional School Degree 0.0%
Doctoral Degree 1.0%

WORKFORCE
(workforce by pop. 16+)
Architect/Engineer 5.1%
Arts/Entertainment/Sports 1.6%
Building Grounds Maint 5.6%
Business Financial Ops 2.8%
Community Soc Svcs 1.2%
Computer/Mathematical 1.6%
Construction/Extraction 6.0%
Educ/Training/Library 4.8%
Farm/Fish/Forestry 0.3%
Food Prep/Serving 6.7%
Health Practitioner/Tec 2.2%
Healthcare Support 0.7%
Maintenance Repair 7.9%
Legal 0.0%
Life/Phys/Soc Science 0.9%
Management 7.2%
Office/Admin Support 16.5%
Production 4.6%
Protective Svcs 7.6%
Sales/Related 7.8%
Personal Care/Svc 4.0%
Transportation/Moving 5.3%

Located in the High Desert at the northern end of the Antelope Valley, California City has its endless sunshine and humidity free climate is ideally positioned for a commuting workforce to reach Edwards AFB/NASA Dryden, Mojave Air & Space Port, California Correctional Center, Boron and Golden Queen Mines, and Wind Hub Generation, the 7 major employers within East Kern in less than 30 minutes. The 20-acre Business Park at California City Airport, provides the opportunity for new business development to take advantage of its Foreign Trade Zone satellite designation and the many benefits that it provides. California City has an increasing population of approximately 15,000 who have discovered the value of its affordability coupled with its new schools, and outdoor recreational endeavors which make it a popular destination for the off-roading community with over 100,000 visitors during the major holidays. California’s third largest city in land mass with over 203 square miles within its boundaries allows California City the ability to grow to meet virtually every business need.

— Jim Quiggle, President, California City Economic Development Corporation

“Where the Future is Linked to the Past”

2010 MILESTONES

45TH ANNIVERSARY CELEBRATION | City celebrates 45th anniversary of incorporation.
250 JOBS BACK IN COMMUNITY | City enters into Intergovernmental Agreement with OFDT and Corrections Corporation of America, returning 250 jobs back to the community.
CITY CENTRAL PARK | Upgrades to City Central Park to include fencing, gating, sidewalks, picnic shelters, skate park, Marina Pavilion, bathrooms, lighting, waterfall, and lake water circulation lines.
DEDICATIONS | Dedications of “Scout Island and Inspiration Walk.”
PARKS COMMISSION | Establishment of the California City Parks Commission to develop Park Master Plan.
RECONSTRUCTION | California City Blvd and Mendiburu Road under reconstruction.
BORAX BILL | New Borax Bill Park Police/Fire Command Post & Medical Station
OFF ROAD ENTHUSIASTS | 100,000 Off Road Enthusiasts over the Thanksgiving holiday.
DESIGN APPROVAL ON CITY ARTS/COMMUNITY CENTER | Architectural design completed and funding approved for the City Arts and Community Center.

Elected Officials
Mayor | Patrick Bohannon
Councilmembers: William Smith, Nicholas Lessenevitch, Charles McGuire, Edward Fuller

COMMUNITY SCHOOL | Policing Program established.
JOINT USE FACILITY PROGRAM | Mojave School District supports summer youth basketball.
OUT FOR BID | Best Western Hotel/Cerro College road designed and bid out.
NEW SIGNAL COMPLETED | ARRA Protor Blvd and Signalization Project completed.
SENIOR HOUSING BID OUT | Legends Senior Housing Tract designed and first phase bid out.
WATER STUDY COMPLETED | Water studies for support of IPWMP formation to include Groundwater Recharge, Salt & Nutrient Plan, Chloramine and Waste Water Treatment Plant Feasibility Studies completed.
MUNICIPAL AIRPORT | Aviation Navigational Aids added to Municipal Airport through FAA Grant. California City Studios relocates to Municipal Airport and hosts.
FILM FESTIVAL | Mojave Film Festival.
CALIFORNIA CITY HIGH SCHOOL | First Senior Class enrolls.
NEW WATER BILL | Adopted Water Conservation Billing Model.
HOST OF RENAISSANCE FAIR | City hosts 8th annual Renaissance Fair.

Contacts
City Manager | Tom Weil
760/373-7170

Source: City of California City, GAVEA, Claritas Inc., CA-DOF, FBI, dpnews.com
RIDGECREST

POPULATION
28,726

POPULATION CHARACTERISTICS
Median Age 33.7
Spanish Speaking 11.9%

POPULATION BY ORIGIN
Not Hispanic or Latino 81.7%
Hispanic 18.3%

POPULATION BY RACE
White Alone 76.9%
African American 3.8%
Native American 1.3%
Asian/Pacific Islander 4.8%
Some Other Race 8.2%
Two or More Races 5.0%

AVERAGE FAMILY HOUSEHOLD
INCOME (CITY) $67,654
93555 $70,432

PUBLIC SAFETY (2009)
Crime Rate Per 100,000 2,776
U.S. Average 25-50K pop. 3,480

HOUSING
2010 Median Housing $160,000
Annual % of Change 0.31%
Affordability Index 78
Housing Units 11,989
Detached Units 7,956
Persons per Household 2.59
Homeowners 59.1

EDUCATION
15,593
(educational attainment by pop. 25+)
No High School Diploma 12.6%
High School Graduate 23.9%
Some College, no degree 27.0%
Associate’s Degree 12.6%
Bachelor's Degree 15.5%
Master's Degree 6.5%
Professional School Degree 0.7%
Doctoral Degree 1.2%

WORKFORCE
10,798
(workforce of pop. 16+)
Architect/Engineer 9.8%
Arts/Entertain/Trade 2.1%
Building Grounds Maint 4.5%
Business Financial Ops 2.7%
Community/Social Svcs 1.5%
Computer/ Mathematical 4.0%
Construction/Extraction 6.6%
Edu/Training/Library 4.9%
Farm/Fish/Forestry 0.2%
Food Prep/Serving 7.3%
Health Practitioner/Tec 3.2%
Healthcare Support 1.9%
Maintenance Repair 5.2%
Legal 0.2%
Life/Phys/Soc Science 1.3%
Management 6.7%
Office/Admin Support 13.1%
Production 4.4%
Protective Svcs 2.9%
Sales/Related 8.7%
Personal Care/Svc 4.3%
Transportation/Moving 4.9%

It's all about personal service. I enjoy doing business with people I know. We are growing but our business community retains the small town flavor of mutual support and in that way, we provide better customer service.
— Pat Farris,
Publisher of The News Review

We like doing business in Ridgecrest because the community is friendly, because they are caring and forgiving and because they are so supportive of our local merchants.
— Peggy Breeden
Owner & Operator of The Swap Meet

“The Key to New Horizons”

2010 MILESTONES

CHINA LAKE | Completion of over 300 million dollars BRAC con projects at China Lake.
CITY MASTER PLAN | Completion of city master plan.
COMMITTEE FORMATION | Ridgecrest downtown master plan working committee formation.
RIDGECREST BLVD | Revitalization planning.
WAL-MART | Supercenter final specific plan approval.
NEW BUSINESS | Start up of several small restaurants.

Elected Officials
Mayor Ronald Carter
Mayor Pro Tem Marshall “Chip” Holloway
Councilmembers:
Steven Morgan, Jason Patin

Contacts
City Manager Kurt O. Wilson
Community & Economic Development
Gary Parsons

100 W. California Ave.,
Ridgecrest, CA 93555
(760) 499-5061
www.ci.ridgecrest.ca.us
Source: City of Ridgecrest, GAVEA, Claritas Inc., CA-DOF, FBI, dpnews.com
LOVE’S TRAVEL CENTER | Opens for business.

WAL-MART | EIR completed and presented to the Planning Commission, approved on January 31, 2011.

TEHACHAPI DEPOT | City completes the reconstruction of the historic site and surrounding grounds following the devastating arson fire which destroyed the original structure.

BIG 5 SPORTING GOODS | Opens for business occupying an 11,000 square foot suite in the Orchard Shopping Retail Center located within the Tucker Road (SR 202) commercial corridor. According to Big 5 spokesperson the Tehachapi Big 5 experienced the second highest soft opening sales in the companies history.

SMART GROWTH PLAN | City completes comprehensive update on the General Plan incorporating smart growth and sustainability principals. Additionally, the General Plan will emphasize design rather than the more typical policy orientated general plan.

DOWNTOWN REVITALIZATION | City completes Centennial Plaza improvements within the Downtown/Main Street Commercial District adding to the downtown public space improvements already accomplished over the last few years as part of the City’s Downtown revitalization strategy.

BALANCED BUDGET | City achieves balanced budget with no layoffs and without tapping into reserves and employees were granted a cost of living increase.

RECONSTRUCTION/IMPROVEMENTS | City completes reconstruction of H Street and Mill Street improvements.

SMART GROWTH PLAN | City completes comprehensive update on the General Plan incorporating smart growth and sustainability principals. Additionally, the General Plan will emphasize design rather than the more typical policy orientated general plan.

DOWNTOWN REVITALIZATION | City completes Centennial Plaza improvements within the Downtown/Main Street Commercial District adding to the downtown public space improvements already accomplished over the last few years as part of the City’s Downtown revitalization strategy.

BALANCED BUDGET | City achieves balanced budget with no layoffs and without tapping into reserves and employees were granted a cost of living increase.

RECONSTRUCTION/IMPROVEMENTS | City completes reconstruction of H Street and Mill Street improvements.

RECONSTRUCTION | City completes reconstruction of a 2 mile segment of Curry Street from Valley Boulevard to Tehachapi Boulevard.

AFFORDABLE LIVING | Global Premier Development commences construction on an 81 unit affordable family apartment complex on the northeast corner of Mill Street and H Street.

2010 MILESTONES

“The Right Environment for the Right Company”

Elected Officials

Mayor | Ed Grimes
Councilmembers: Philip Smith, Shane Reed, Linda Vernon, Susan Wiggins

Contacts

City Manager | Greg Garrett
661/822-2200, ext. 105

Community Development Director | David James
661/822-2200, ext. 119

Capital Projects Manager | Christopher Kirk
661/822-2200, ext. 104

Source: City of Tehachapi, GAVEA, Claritas Inc., CA-DOF, FBI, Kern COG, dpnews.com.
Mojave
“Home of the Nation’s First Inland Spaceport”

POPULATION 3,395
POPULATION CHARACTERISTICS
Median Age 30.1
Spanish Speaking 30.3%
POPULATION BY ORIGIN
Not Hispanic or Latino 60%
Hispanic 40%
POPULATION BY RACE
White Alone 56%
African American 7%
Native American 1%
Asian/Pacific Islander 2%
Some Other Race 26%
Two or More Races 7%
AVERAGE FAMILY INCOME CITY $38,459
HOUSING
Homeowners 47%
EDUCATION 2,017
(educational attainment by pop. 25+)
No High School Diploma 25%
High School Graduate 57%
Some College, no degree 26%
Associate’s Degree 5%
Bachelor’s Degree 4%
WORKFORCE (civ employed by Pop. 16+)
Master’s Degree 1%
Professional School Degree 0.5%
Doctoral Degree 0.4%

Rosamond
“Gateway to Progress”

POPULATION 18,762
POPULATION CHARACTERISTICS
Median Age 32
Spanish Speaking 28.2%
POPULATION BY ORIGIN
Not Hispanic or Latino 62%
Hispanic 38%
POPULATION BY RACE
White Alone 61%
African American 9%
Native American 1%
Asian/Pacific Islander 4%
Some Other Race 19%
Two or More Races 6%
AVERAGE FAMILY INCOME CITY $64,697
HOUSING
Homeowners 65%
EDUCATION 11,284
(educational attainment by pop. 25+)
No High School Diploma 22%
High School Graduate 28%
Some College, no degree 30%
Associate’s Degree 8%
Bachelor’s Degree 7%
WORKFORCE (civ employed by Pop. 16+)
Master’s Degree 3%
Professional School Degree 0.9%
Doctoral Degree 0.4%

Rural Communities of the Greater Antelope Valley

<table>
<thead>
<tr>
<th>Community</th>
<th>2000 CENSUS</th>
<th>2008 ESTIMATE</th>
<th>2010 ESTIMATE</th>
<th>2010 AVERAGE FAMILY HOUSEHOLD INCOME</th>
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<tbody>
<tr>
<td>Green Valley</td>
<td>1,859</td>
<td>2,226</td>
<td>1,721</td>
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<td>Acton</td>
<td>2,390</td>
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<td>Bear Valley Springs</td>
<td>4,232</td>
<td>4,820</td>
<td>5,256</td>
<td>$100,530</td>
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<tr>
<td>Lake Communities</td>
<td>2,828</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Quartz Hill</td>
<td>9,890</td>
<td>10,854</td>
<td>11,093</td>
<td>$80,911</td>
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<td>Inyokern</td>
<td>984</td>
<td>2,268</td>
<td>823</td>
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<td>Stallion Springs</td>
<td>1,522</td>
<td>2,746</td>
<td>2,394</td>
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<table>
<thead>
<tr>
<th>Community</th>
<th>2000 CENSUS</th>
<th>2008 ESTIMATE</th>
<th>2010 ESTIMATE</th>
<th>2010 AVERAGE FAMILY HOUSEHOLD INCOME</th>
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<td>Golden Hills</td>
<td>6,401</td>
<td>7,707</td>
<td>7,965</td>
<td>$73,551</td>
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<td>77</td>
<td>298</td>
<td>66</td>
<td>$70,515</td>
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<td>11,588</td>
<td>1,453</td>
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<td>Boron</td>
<td>2,025</td>
<td>1,794</td>
<td>1,670</td>
<td>$53,099</td>
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<td>North Edwards</td>
<td>1,227</td>
<td>1,086</td>
<td>1,039</td>
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<td>Edwards</td>
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<td>4,493</td>
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<tr>
<td>Lake Los Angeles</td>
<td>11,523</td>
<td>11,890</td>
<td>11,665</td>
<td>$55,272</td>
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</table>

Source: City of Mojave, City of Rosamond, Claritas Inc., GAVEA, CA-DOF
### 2010 LARGEST EMPLOYERS

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<th>COMPANY</th>
<th># OF EMPLOYEES</th>
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<tr>
<td>Edwards Air Force Base</td>
<td>10,610</td>
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<td>China Lake Navel Weapons</td>
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<td>County of Los Angeles</td>
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<tr>
<td>Lockheed Martin</td>
<td>3100</td>
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<td>Palmdale School District</td>
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<td>Antelope Valley Hospital</td>
<td>2722</td>
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<td>Northrop Grumman</td>
<td>2611</td>
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<tr>
<td>AV Union High School District</td>
<td>2064</td>
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<td>California Correctional Institute –</td>
<td>1911</td>
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<td>Tehachapi</td>
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<td>Bank of America</td>
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<td>Albertsons (6)</td>
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<td>Sierra Sands School District</td>
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<td>Starwood</td>
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<td>Home Depot (4)</td>
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<td>Scaled Composites</td>
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<td>Lowe's (3)</td>
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<td>Southern California Edison</td>
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<td>Lance Campers</td>
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<td>Cerro Coso College</td>
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<td>Costco</td>
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<td>Michael's Distribution Center</td>
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<td>SYGMA</td>
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<td>Muroc School District</td>
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<td>Antelope Valley Press</td>
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<td>Acton-Agua Dulce School District</td>
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<td>U.S. Pole</td>
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<td>Senior Systems Technologies</td>
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<td>Wilsona SD</td>
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<td>Best Buy</td>
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<td>BAE-Mojave</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>61,923</strong></td>
</tr>
</tbody>
</table>

Source: EDD, CSIN, GAVEA, SFVERC.

### HIGHLIGHTS: 2010 ANTELOPE VALLEY LABOR MARKET STUDY

#### IMPORTANT ANTICIPATED CULTURAL CHANGES AND OPPORTUNITIES

- As the youngest generation becomes adults and enter the workforce, the Antelope Valley region will look very different than today. Hispanic or Latino individuals will soon make up 58% of the community, African Americans will make up 22% and Caucasian residents will make up 14%. Asian, Pacific Islander, Filipino, and American Indian populations will remain close to their current proportions.

#### EDUCATING ANTELOPE VALLEY’S WORK FORCE

- More than 100,000 K-12 students are educated each day in the Antelope Valley Region. Of these, 81% live in Los Angeles County and 19% live in Kern County.
- Antelope Valley educators and leaders are working to build a strong bilingual work force.
- In 2009, about 17% of the district’s total enrollment participated in the Gifted and Talented Program.

#### LABOR FORCE PROFILE

- The labor force in Antelope Valley is not dominated by one or two industries. The skills and experience found in the region are well distributed between the management/professional (30%), production/agriculture/transportation (25%), and sales/service industries (44%). Traditional ‘white collar’ employees make up 55% of the Antelope Valley workforce.

#### WORK FORCE COMMUTERS

- The average daily commute times for Palmdale and Lancaster workers are 89 minutes and 67 minutes, respectively. The average daily commute for AV communities in Kern County is 52 minutes.
- Nearly 71,000 workers travel into Greater Los Angeles from the Antelope Valley each day.
- Approximately 63,000 workers from Palmdale/Lancaster sub-region spend at least an hour each day on the road; of those, 38,000 spend two or more hours commuting.

#### INTERDEPENDENCE OF CITIES WITHIN THE REGION

- During 2008, 3,000 Lancaster working residents were employed in Palmdale while, 5,500 Palmdale working residents were employed in Lancaster.
- In all, 42% of Lancaster and 53% of Palmdale working residents commuted to the Greater Los Angeles area.

For more details on Antelope Valley’s labor force, see www.aveconomy.org/index.cfm?page=Studies.
## LOS ANGELES COUNTY – ANTELOPE VALLEY

### EMPLOYMENT INDUSTRY BY SECTOR 2009

<table>
<thead>
<tr>
<th></th>
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<th></th>
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<tbody>
<tr>
<td>Federal Government</td>
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<td>387</td>
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<tr>
<td>State Government</td>
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<td>Local Government</td>
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<td>Agriculture and Mining</td>
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<td>561</td>
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<td>Utilities</td>
<td>326</td>
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<tr>
<td>Construction</td>
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<td>Manufacturing</td>
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<tr>
<td>Wholesale Trade</td>
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<td>Retail Trade</td>
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<td>Transportation and Warehousing</td>
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<td>Mgmt of Companies and Enterprises &amp; Admin and Support and Waste</td>
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<tr>
<td>Mgmt and Remediation Services</td>
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<td>Information</td>
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<td>Finance and Insurance</td>
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<td>Real Estate and Rental and Leasing</td>
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<td>Professional, Scientific, and Technical Services</td>
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<td>Educational Services</td>
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<td>Health Care and Social Assistance</td>
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<td>Arts, Entertainment, and Recreation</td>
<td>506</td>
<td>555</td>
<td>646</td>
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<tr>
<td>Accommodation and Food Services</td>
<td>6,980</td>
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<td>Other Services</td>
<td>5,445</td>
<td>5,404</td>
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<td><strong>TOTAL EMPLOYMENT</strong></td>
<td>73,201</td>
<td>73,918</td>
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## KERN COUNTY – ANTELOPE VALLEY

### EMPLOYMENT INDUSTRY BY SECTOR 2009

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<td>Federal Government</td>
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<td>837</td>
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<td>Construction</td>
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<td>Retail Trade</td>
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<td>Mgmt of Companies and Enterprises &amp; Admin and Support and Waste</td>
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<tr>
<td>Mgmt and Remediation Services</td>
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<td>Information</td>
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<td>Finance and Insurance</td>
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<td>Real Estate and Rental and Leasing</td>
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<td>Professional, Scientific, and Technical Services</td>
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<td>2,504</td>
<td>2,952</td>
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<td>Educational Services</td>
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<td>Health Care and Social Assistance</td>
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<td>Arts, Entertainment, and Recreation</td>
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<td>Accommodation and Food Services</td>
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<td>Other Services</td>
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<td><strong>TOTAL EMPLOYMENT</strong></td>
<td>22,597</td>
<td>23,139</td>
<td>22,300</td>
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<td><strong>TOTAL EMPLOYEMENT - AV</strong></td>
<td>95,798</td>
<td>97,056</td>
<td>95,523</td>
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</table>

Source: EDD, CSUN, GAVEA, SFVERC.
The Kosmont Rose Institute of State and Local Government surveyed over 413 cities across the nation with population over 100,000. The goal was to provide information about the costs required to operate a business in the various cities. The results classified the cities into five different classes ranging from Very Low to Very High Cost. The study compares a number of costs imposed by local government, such as: gross receipt taxes, utility taxes, property taxes, sales tax, state income tax, fees, and other costs that may apply.

Listed in the report are the 2010 ratings for Lancaster and Palmdale along with a comparison to other popular business locations.

Of the 72 cities surveyed in Los Angeles County, 18 cities have Cost Ratings in the lowest two brackets; of these, only 3 cities are in the lowest bracket.

All of the least expensive cities identified in the report are located west of the Mississippi River.
ANTEROLE VALLEY ENTERPRISE ZONE

- The Enterprise Zone is a California Income Tax Incentive Program.
- Covers approximately 61 square miles and encompasses industrial and commercial property in Palmdale, Lancaster and unincorporated Los Angeles County.
- Carries refund potential for companies currently residing in the zone and reduced or eliminated state income tax opportunities prospectively for businesses located in the zone.
- Five different tax incentives available:
  1. **Hiring Credit** A business may save up to $37,444, per employee, in state income taxes, over five years; 2. **Sales and Use Tax Credit** On the purchase of up to $1 million of qualified manufacturing equipment, corporations up to $20 million; 3. **Business Expense Deduction** Partial cost of certain property may be deducted immediately as a business expense; 4. **Net Interest Deduction for Lenders** A deduction from income on loans made to a trade or business in the zone. 5. **Net Operating Loss Carryover** Individual or corporations that show a net operating loss from doing business within the Zone may be able to carry that loss over to future years to reduce future tax liability.

<table>
<thead>
<tr>
<th>Hiring Vouchers Issued</th>
<th>Average Hourly Wage</th>
<th>Number of Participating Employers</th>
<th>Potential Savings Over 5 Years</th>
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<tr>
<td>2001:</td>
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<tr>
<td>953</td>
<td>$11.52</td>
<td>67</td>
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<td>2002:</td>
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<td>888</td>
<td>$7.71</td>
<td>68</td>
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<tr>
<td>2,041</td>
<td>$9.46</td>
<td>120</td>
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<td>2004:</td>
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<tr>
<td>326</td>
<td>$10.57</td>
<td>43</td>
<td>$10,293,124</td>
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<td>2005:</td>
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<td>1,044</td>
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<td>128</td>
<td>$32,963,256</td>
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<td>2006:</td>
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<td>1,783</td>
<td>$9.71</td>
<td>176</td>
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<tr>
<td>1,371</td>
<td>$9.77</td>
<td>185</td>
<td>$48,122,100</td>
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<td>2008:</td>
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<tr>
<td>1,454</td>
<td>$12.33</td>
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<td>1,620</td>
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<tr>
<td>2,326</td>
<td>$10.40</td>
<td>194</td>
<td>$87,085,440</td>
</tr>
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</table>

Total* 16,005 N/A 1,480 $528,253,592

*Totals from 1997-2010

The chart illustrates the actual number of AV Employers utilizing the Enterprise Zone hiring benefits since 2000 demonstrating the potential savings. There are a number of EZ tax benefits companies could be using other than the hiring tax credit that we are not able to track.

MANUFACTURING BUSINESS WITH 10 EMPLOYEES

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales &amp; Use Tax Credit</th>
<th>Hiring Credit</th>
<th>Cumulative Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>$97,500</td>
<td>$124,800</td>
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<tr>
<td>2012</td>
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<td>2013</td>
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<td>2014</td>
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<td>2015</td>
<td>$1,060,800</td>
<td>$60,652,800</td>
<td>$661,460</td>
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</table>

Assumptions: Company is a corporation. Qualifying equipment purchased. Ten eligible full-time employees hired 1st year. Maximum 2008 hiring benefit applied ($12/hr). Sales tax rate is 8.25%

MANUFACTURING BUSINESS WITH 100 EMPLOYEES

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales &amp; Use Tax Credit</th>
<th>Hiring Credit</th>
<th>Cumulative Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>$195,000</td>
<td>$936,000</td>
<td>$1,131,000</td>
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<tr>
<td>2012</td>
<td>$97,500</td>
<td>$1,060,800</td>
<td>$2,289,300</td>
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<tr>
<td>2013</td>
<td>$811,200</td>
<td>$3,100,500</td>
<td>$3,911,700</td>
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<tr>
<td>2014</td>
<td>$561,600</td>
<td>$3,662,100</td>
<td>$4,223,700</td>
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<tr>
<td>2015</td>
<td>$312,000</td>
<td>$3,100,500</td>
<td>$3,412,500</td>
</tr>
<tr>
<td>2016</td>
<td>$62,400</td>
<td>$4,036,500</td>
<td>$4,100,900</td>
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</tbody>
</table>

Assumptions: Company is a corporation. Qualifying equipment purchased 1st year is $2 million. Qualifying equipment purchased 2nd year is $1 million. 75 eligible full-time employees hired 1st year, 25 eligible full-time employees hired 2nd year. Maximum 2008 hiring benefit applied ($12/hr). Sales Tax rate is 9.75%. This example is intended as an illustration of the potential savings to businesses located within the Enterprise Zone. It is recommended that you obtain professional advice to determine the potential benefits.

FOREIGN TRADE ZONE (FTZ)

PALMDALE/CALEIFORNIA CITY/MOJAVE

The Foreign Trade Zone encompasses sites in the City of Palmdale and California City. The Mojave Airport offers international traders, importers, and exporters outstanding opportunities to take advantage of special customs privileges. These incentives can lower barriers to trade, improve cash flow, and reduce or eliminate duty rates for goods.

Companies that locate with the FTZ may qualify for special financial incentives such as:
- Paying no duties on labor, overhead, or profit from FTZ operations
- Enjoying substantially discounted cargo rates
- Deferring Harbor Maintenance fees
- Re-exporting materials duty-free
- Adding value to the goods without affecting the assessed value
- Eliminating delays in customs clearance and duty drawback procedures
- And many more incentives and benefits as well

If you import goods or materials for your business, please contact David Walter, Economic Development Manager for the City of Palmdale 661/267-5125.

SOUTH VALLEY WORKSOURCE CENTER, PALMDALE, CALIFORNIA

The South Valley WorkSource Center, which was opened in October 2005, provides a host of services to both employers and employees.

**Services for businesses include:**
- No-cost job postings both locally and via the Internet using our searchable on-line job bank
- No-cost job fair registration
- Customized recruiting to help you fill positions quickly
- Skills assessments of potential candidates to ensure they meet your criteria
- On-the-job and pre-employment training
- Conference rooms and private offices for interviews, trainings, orientations, etc.
- Business Incentive Information
- Business Advisory Council membership
- Antelope Valley Enterprise Zone Vouchering

**Services for the job seeker include:**
- One-on-one career counseling
- Employment preparation workshops
- Special training programs
- Job and career fairs
- Computers, printers, copy machines, fax, phones, and scanner
- Job leads and referrals
- Supportive services

Please contact the South Valley WorkSource Center at 661/265-7421 for more information or visit us at 1817 E. Ave. Q, Unit A-12 or www.cityofpalmdale.org/swc.

WORKSOURCE CALIFORNIA ANTELOPE VALLEY ONE-STOP CAREER CENTER, LANCASTER, CALIFORNIA

The WorkSource California Antelope Valley One-Stop Career Center offers an array of services to both employers and job seekers.

**Services include:**
- Recruiting and screening of applicants
- Skills assessments
- Support for job fairs and open houses
- Referrals to training providers for occupational skills training and customized training programs
- No fee internet-based automated system to place job openings
- Access to job leads
- Computers, telephones, copiers and fax machines
- Job seeking workshops
- Resume creation
- Veterans Services
- Youth Services
- Job Clubs

For more information contact the WorkSource California Antelope Valley One-Stop Career Center at 661/726-4128 or visit us at 1420 West Avenue I, in Lancaster or go to www.av.worksource.ca.gov.
NEW BUSINESS LOANS AND LICENSES

In L.A. County, approximately 71% of the businesses have five (5) or fewer employees with approximately 82% of the businesses having ten (10) or fewer employees. In an effort to measure the economic growth and monitor the inflow of capital into the area, the following chart has been prepared. Under the Community Reinvestment Act, the Federal Reserve requires certain banks to report business loans which are tracked on a census tract basis. The following chart is a summation of the report for the Antelope Valley.

<table>
<thead>
<tr>
<th></th>
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<td><strong>$100,000 or less</strong></td>
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<tr>
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<td>8,537</td>
<td>16,204</td>
<td>16,714</td>
<td>11,973</td>
<td>4,255</td>
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<tr>
<td>Amount (in millions)</td>
<td>$87</td>
<td>$137</td>
<td>$157</td>
<td>$111</td>
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<td>-54.1%</td>
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<td><strong>Greater than $100,000 but less than $250,000</strong></td>
<td></td>
<td></td>
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<tr>
<td>Number of loans</td>
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<td>91</td>
<td>119</td>
<td>84</td>
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<td>$21</td>
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<td></td>
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<td><strong>Loans to Firms with Revenues less than $1 Million</strong></td>
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**LICENSED BUSINESS**

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Source: City of Lancaster, City of Palmdale, SFVERC.
THE COMMUNITY ADVANTAGE AND SMALL LOAN PROGRAMS

The Small Business Administration has announced the release of two new programs to help spur business lending.

The Community Advantage and Small Loan Advantage programs are aimed at increasing the number of lower-dollar SBA 7(a) loans going to small businesses and entrepreneurs in underserved communities.

Both programs will offer a streamlined application process for SBA-guaranteed 7(a) loans up to $250,000. These loans will come with the regular 7(a) government guarantee, 85 percent for loans up to $150,000 and 75 percent for those greater than $150,000.

Small Loan Advantage will be available to the 630 financial institutions across the country in the agency’s Preferred Lender Program (PLP). Under PLP, which includes most of the agency’s highest volume lenders, SBA delegates the final credit decisions to lenders. The SBA through the Community Advantage loan program will expand the points of access small business owners have for getting loans by opening SBA’s 7(a) loan program to “mission-focused” financial institutions, including Community Development Financial Institutions, Certified Development Companies and non-profit micro lending intermediaries. Community Advantage will leverage the experience these institutions already have in lending to minority, women-owned and start-up companies in economically challenged markets, along with their management and technical assistance expertise, to help make their borrowers successful.

For further information see: http://www.sba.gov/content/sba-announces-new-initiatives-aimed-increasing-lending-underserved-communities

The SBA 504 Loan Program is still available and has enjoyed great success in the past and has enabled business owners to purchase or build a facility and thereby take advantage of the many benefits of building ownership. Unlike most conventional bank financing, the SBA 504 program offer up to 90% financing fully amortized over 20 years with below market fixed interest rates.

MANUFACTURE YOUR WIND OR SOLAR ENERGY EQUIPMENT IN “CALIFORNIA’S RENEWABLE ENERGY CAPITAL”

Kern County continues to lead the way in renewable energy generation with over 34 projects in the permitting process or completed with the capacity to generate just under 7,300 MWs. LA County has 5 projects in the permitting or approved process with a total capacity of 800 MWs. The Greater Antelope Valley, located in Los Angeles and Kern Counties, is well on its ways to becoming the cradle for production of renewable electricity for Southern California.

8,000 MWs, a combine total of projects approved or in process in Kern and LA Counties, is enough capacity to generate power for 1,600,000 to 2,400,000 housing units depending upon the air conditioning load. The number of housing units estimated to be in the Antelope Valley are 170,250 units; which means, that the current projects could supply 10 to 15 times the number of housing units located in the Antelope Valley. To be stated another way: There are an estimated 1,720,433 detached housing units in LA County, and all could be supplied power by the current projects approved or in process in the Greater Antelope Valley.

The Tehachapi Pass, located just two hours north of Los Angeles in Tehachapi-Mojave wind resource area, is one of the world’s largest producers of wind-generated electricity. The area boasts of more than 5,000 wind turbines, producing 1.3 terawatt hours each year.

In association with BYD and the City of Lancaster, KB Home in its Alamosa community began construction on a new earth-friendly prototype home in late March 2010 utilizing BYD’s solar, battery, and LED Lighting systems. The home was built to the Environmental Protection Agency’s (EPA) ENERGY STAR® guidelines and includes many earth-friendly features. BYD provided renewable energy-related materials, including solar panels, energy storage batteries, and LED energy-saving lights. KB Home also installed an electric vehicle outlet to demonstrate the home’s ability to charge BYD’s F3DM and e6 electric vehicles, which were on display at the home.

Carrying on the tradition of innovation and cities friendly to business, Palmdale continues to work on the approval application to build a 570-megawatt hybrid power plant; while Lancaster is also working with SolarCity to install 2.5 megawatts of new solar capacity across six different City sites including City Hall, Clear Channel Stadium and the Lancaster Performing Arts Center.

The Greater Antelope Valley continues to raise the bar for technological and innovate development; first with many notable first accomplishments in aerospace, and now many firsts in renewable energy. The Greater Antelope Valley is an ideal location for “green technology” and “renewable energy”; that is why such companies as eSolar, Nextlight/First Solar, SempraGeneration, Element Power, Beautiful Earth, enXco, Terra-Gen, Renewable Resources, Fotowatio Renewable, to name a few, have made the Antelope Valley their destination of choice.

www.windsolarcalifornia.com
www.aveconomy.org

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www.windsolarcalifornia.com
www.aveconomy.org

ECONOMIC ROUNDTABLE REPORT 2011 | 15
A total of 252 projects were filmed or photographed in the Antelope Valley generating an estimated economic impact of $8 million.

Accounting for 18% of the revenues were commercials such as “ESPN,” “Verizon,” “American Express,” “Cars.Com,” “Samsung,” “Choice Hotels,” “IBM,” “MacDonald’s,” and “Victory Motorcycles.”


Television production showed a slight increase over last year with the help of popular drama series such as “The Closer,” “Big Love,” “Medium,” “Melrose Place,” “Bones,” “The Event,” and “Entourage.” Reality series included “1000 Ways To Die,” “Operation Repo,” “How Do I Look,” and “Hoarders.” TV Pilots included “Through New Eyes” and “Stuck With Hackett.”

The State’s film tax credit program attributed to an increase in feature film production. Taking advantage of the incentive program, “Faster” starring Dwayne “The Rock” Johnson spent two weeks filming in the high desert. Other features included “The Apparition,” “Somewhere,” and “The Book of Eli.”

On location filming contributes to the local economy generating substantial tax revenues for city and county governments, including sales tax, permit fees and transient occupancy taxes. The AVFO will continue to look at conventional and innovative ways to attract additional film and television production and the associated benefits in terms of jobs and economic growth.

The Antelope Valley Film Office supports a sophisticated website www.avfilm.com showcasing the Greater Antelope Valley filming locations. Users can be linked to a number of city pages, businesses, locations, and crew.

Services Provided:
• Scouting/permit coordination
• Specialized technical support
• On-location problems solved efficiently around the clock

Contact the Antelope Valley Film Office at 661/723-6090 or 661/510-4231

California remained the No. 1 state in cash farm receipts in 2009, with its $34.8 billion in revenue representing 12.3 percent of the U.S. total. The state accounted for 16.5 percent of national receipts for crops, and 6.5 percent of the U.S. revenue for livestock and livestock products.

AGRICULTURE AND THE ANTELOPE VALLEY

Source: Antelope Valley Film Office, LA Agricultural Report.

36% Still Photography
9% Features
16% Miscellaneous
14% Television
18% Commercials
7% Music Videos

COUNTY AGRICULTURAL COMMISSIONER
12300 Lower Azusa Rd., Arcadia, CA 91006
Phone: (626) 575-5451 Fax: (626) 350 -3243
Web site: acwm.co.la.ca.us

U.C. COOPERATIVE EXTENSION COUNTY FARM ADVISOR
4800 E. Cesar E. Chavez Ave., Los Angeles, CA 90022
Phone: (323) 260-2267 Fax: (323) 260 -5208
Web site: celosangeles.ucdavis.edu
E-mail: celosangeles@ucdavis.edu

U.S. DEPARTMENT OF AGRICULTURE SERVICE CENTER
44811 N. Date Ave., Ste. B, Lancaster, CA 93534 -3152
Phone: (661) 942-9549 Fax: (661) 942 -5503
SCALED COMPOSITES
Scaled Composites, LLC, is an aerospace and specialty composites development company located in Mojave, California. Founded in 1982 by Burt Rutan, Scaled has broad experience in air vehicle design, tooling, and manufacturing, specialty composite structure design, analysis and fabrication, and developmental flight test. On October 4, 2004, SpaceShipOne rocketed into history, becoming the first private manned spacecraft to exceed an altitude of 328,000 feet twice within the span of a 14 day period, thus claiming the ten million dollar Ansari X-Prize.

NASA
NASA Dryden Flight Research Center signed a 20-year lease for 16 acres of land owned by Los Angeles World Airports as a base for its five environmental and space science aircraft. This is an economic boast to the region as aerospace industry tends to be higher paying, white collar positions. One job at an aerospace company can create two-and-a half to four jobs elsewhere in the community. About 150 civilian and contract employees have been transferred to Palmdale. Add in visiting scientists whose experiments are aboard the planes and the number can grow to up to 200 at any given time when fully operational.

BOEING
Boeing is the world’s leading aerospace company and the largest manufacturer of commercial jetliners and military aircraft. The Boeing team at Palmdale-Edwards Air Force Base has about 850 employees and provides products and services for NASA and the Department of Defense with an average pay of around $56,115 for plant workers.

LOCKHEED MARTIN
Lockheed Martin Corporation, an advanced technology company, was formed in March 1995 with the merger of two of the world’s premier technology companies, Lockheed Corporation and Martin Marietta Corporation. Lockheed Martin is the largest defense contractor in the Antelope Valley with over 3,700 employees. It is estimated that for every job at Lockheed, it creates an additional 3-4 indirect and induced jobs for the local economy.

NORTHROP GRUMMAN
Northrop Grumman Corporation, as California’s largest employer, has a local workforce of 2,100 employees and is a $31.5 billion global defense and technology company whose 120,000 employees provide innovative systems, products, and solutions in information and services, electronics, aerospace and shipbuilding to government and commercial customers worldwide.

*MOJAVE AIR AND SPACE PORT
Mojave Air and Space Port is home to 47 companies performing various transportation related development, maintenance or research projects from Rail, Air & Space to soft tire. We have 14 space related firms, two of which have won XPrize events over the past five years. One for development of a Lunar Lander and the other for development of SpaceShipOne and now SpaceShipTwo. We have a company which has tested more rocket motors this century than any other firm on earth and has flown more man rated rocket powered craft than the rest of the world.
LANCASTER

Lancaster welcomed two Hilton brand hotels, a 92-room Homewood Suites and 85-room Hampton Inn at Front Row Center.

Also welcomed the 94-room Spring Hill Suites Marriott brand hotel along the 14 Freeway and West Avenue J-12.

A 48,000 square foot medical office building completed at J-8 and 25th West.

PALMDALE

Embassy Suites Palmdale opened the seven-story upscale, full-service, all-suites hotel featuring 150-suites and 3,032 square feet of meeting space, to include: an indoor pool and spa, a full service bar and “Fourteen Restaurant” for evening meals.

Snow Orthodontics, Division Street Dental Group and the Oral and Maxillofacial Surgery/Implant Center continue construction on their new 13,000 square foot state-of-the-art building. When complete the dental complex will feature four suites that will provide a wide range of dental services.

LANCASTER

Lancaster currently offers 20 hotels that provide more than 1,000 rooms to accommodate business travelers from across the U.S. and to support the region’s large sports tourism industry which includes the James C. Gilley National Soccer Center and Big 8 Softball Complex. There are also a handful of additional hotel projects in the development process which will add several hundred additional hotel rooms and meeting space in Lancaster.

Industrial opportunities are also plentiful, with over 6.1 square feet of industrial space. Major occupiers include distribution centers for Rite Aid, Michael’s and Sygma. Other highlights include new renewable energy projects in Lancaster. Two of the larger projects include Beautiful Earth Group’s 38MW solar energy facility and First Solar’s “AV Solar Ranch One” which will consist of a 230MW facility on 2,100 acres. Together with eSolar’s 5MW facility, these projects are quickly earning Lancaster a reputation as the Alternative Energy Capital of the World.

2010 also marked the groundbreaking and completion of The BLVD Transformation project, a $10 million effort to restore Lancaster’s downtown area to a vibrant urban core. The project included a streetscape redesign, re-branding effort, and the re-formation of the downtown business improvement district. This revitalization attracted 19 new businesses, resulting in the re-purposing of over 32,350 square feet of commercial space.

PALMDALE

With a population of 152,622, Palmdale is the sixth largest of 88 cities in Los Angeles County. With an average household income of $74,379, Palmdale residents have discretionary income that attracts new retail chains and restaurant owners.

New businesses that opened in the City of Palmdale include Patton Steel, DeVry University, Sierra Medical Group, Community Therapies, Michael Anthony Spa, San Angelo’s Spa, Fresno II restaurant and catering, Mana Asian restaurant, Gino’s Italian restaurant, Shakey’s Pizza, Sonora Steakhouse and La Casa Rustica.

In addition, the Redevelopment Agency provided funds to rehab a vacant building in the Antelope Valley Mall that is now home to a brand new 110,000 square foot Macy’s department store.

The Palmdale Regional Medical Center opened in the foothills overlooking the Trade & Commerce Center with 127 beds and four surgical units and plans to expand before the end of 2011. Adjacent to the hospital is the 60,000 square foot medical office buildings available for lease. The new 7-story, 150-suite full service Embassy Suites Hotel opened and the City continues efforts to develop a 77,160 square foot conference center on the adjacent property. Over 218,000 square-feet of Class A medical and professional office building space is currently available for lease or purchase in the Trade and Commerce Center.

The 120-acre Fairway Business Park is considered the premier business park in the Antelope Valley. Fairway Business Park is home to many prominent businesses, including Delta Scientific Corporation, U.S. Pole Company, Patton Steel, Industrial Lock & Hardware and FedEx Ground Distribution Center. Nine build-to-suit lots remain available in the Park, totaling nearly 35-acres.

Businesses of all sizes often need help when dealing with federal, state and local regulations and the City offers assistance by managing the Antelope Valley Enterprise Zone and Foreign-Trade Zone. In order to make the Enterprise Zone even easier for Palmdale businesses and employees to use we began offering enterprise zone vouchering at the South Valley WorkSource Center. Also, business professionals from the Small Business Development Center provide no cost one-on-one business consulting and no- and low-cost business training on a regular basis in office space at the South Valley WorkSource Center.

The City held the third annual business appreciation breakfast to provide important information about business programs and resources to local businesses. Presentations featured the Antelope Valley Enterprise Zone, Palmdale Business Watch Program, South Valley WorkSource Center, the Small Business Development Center and recycling programs by Waste Management.

In 2009, GAVEA completed an update of the Industrial Base and Vacancy Report that was released to the public in November, 2009. The report may be reviewed on the GAVEA website at www.aveconomy.org.

The purpose of the report was to identify available industrial land and buildings in Palmdale and Lancaster; and, to assist GAVEA in its Marketing Outreach of attracting wealth-creating businesses to the region. This effort continues to be a major focus of GAVEA and its community partners reaching over 12,500 businesses over the last two and one-half years. It also included 4 wins equaling an estimated total investment of $5.5 Billion with 900 construction and 110 permanent jobs.
BUSINESS/INDUSTRIAL PARKS

LANCASTER

Fox Field Industrial Corridor
Location: Avenue H west of State Highway 14
Total Acreage: 5,000
Zoning: Medium/Light Industrial

North Lancaster Industrial Center
Location: Avenue H and Division St.
Total Acreage: 240
Zoning: Heavy Industrial

Lancaster Business Park
Location: Business Park and K-8
Total Acreage: 240
Zoning: Specific Plan

Enterprise Business Park
Location: Sierra Hwy and Avenue K-8
Total Acreage: 74.02
Zoning: Office/Light Industrial/Retail

North Valley Industrial Center
Location: Avenue H-8 and Ave I
Total Acreage: 84.72
Zoning: Heavy Industrial

PALMDALE

Challenger Business Park
Location: Palmdale Blvd. and 5th St. W.
Total Acreage: 10
Zoning: Commercial

Fairway Business Park
Location: Avenue 0 and Division St.
Total Acreage: 115
Zoning: Business Park/Mixed

Freeway Business Center
Location: State Highway 14 and Avenue N
Total Acreage: 30
Zoning: Commercial

Palmdale Trade & Commerce Center
Location: 10th West and Rancho Vista Blvd.
Total Acreage: 746
Zoning: Industrial and Commercial

Park One Industrial Park
Location: Rancho Vista Blvd. and 10th St. E.
Total Acreage: 10
Zoning: Industrial and Commercial

Sierra Business Park
Location: 10th West and Avenue M-4
Total Acreage: 30
Zoning: Commercial

Sierra Gateway Park
Location: Ave 0-8 and Sierra Hwy
Total Acreage: 133
Zoning: Commercial

CALIFORNIA CITY

Airport Business Park
Location: California City Municipal Airport
Total Acreage: 40
Zoning: Industrial and M1

MOJAVE

Mojave Airport
Location: SR 58 and Flight Line
Total Acreage: 3,300
Zoning: Industrial and Airport Uses

RIDGECREST

Ridgecrest Business Park
Location: China Lake Blvd. & Ward Avenue
Total Acreage: 63
Zoning: Professional/Light Industrial

Ridgecrest Industrial Park
Location: West Ridgecrest
Total Acreage: 81
Zoning: Light Industrial/Mixed

INYOKERN

Inyokern Airport Industrial Dist.
Location: Inyokern Blvd.
Total Acreage: 40
Zoning: Light Industrial/Mixed

TEHACHAPI

Goodrick Business Park
Location: Dennison Rd Parkway/Goodrick Rd.
Total Acreage: approx. 110
Zoning: M-2

Capital Hills Business Park
Location: Capital Hills Pkwy/Mills Road
Total Acreage: approx. 122
Zoning: C-3

RECENT INDUSTRIAL PROJECTS

LANCASTER

North Valley Industrial Center
• Grand Opening of eSolar’s Sierra SunTower – a 5MW solar thermal demonstration facility, located on 90+ acres on Avenue G between Sierra Highway and Division Street.

Southern Amargosa Industrial Area
• Toneman Development Corporation completed of 3 industrial warehouse buildings totaling 55,353 sq. ft.
• 17,820 SF multiple tenant building was completed on 12th Street West, adjacent Highway 14

Lancaster Business Park
• Construction was completed on a 23,290 sq. ft. industrial building on Gingham Avenue.

Fox Field Corridor
• Opening of the new National Guard Armory training center, adjacent to the Fox Field Business Park, that is approximately 40,000 sq. ft.

PALMDALE

Fairway Business Park
• Home to these successful companies and many more: Delta Scientific Corporation, Patton Steele, U.S. Pole, Industrial Lock & Hardware and FedEx.
• Over 69,000 square feet of available industrial space
• Nine build-to-suit parcels available ranging in size from 2.04 acres up to 11.40 acres

Palmdale Trade & Commerce Center
• New 136,522 square foot 150-suite full service Embassy Suites Hotel opens
• City continues development of conference center adjacent to Embassy Suites Hotel
• DeVry University, offering college degree programs operates a 9,500 square foot educational facility.
• Sierra Medical group opens 20,000 square feet of new medical offices.
• Over 110,000 square feet of medical/professional office space available.
## Commuter Ridership

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<td>February</td>
<td>23,642</td>
<td>24,348</td>
<td>23,732</td>
<td>26,080</td>
<td>21,036</td>
<td>12,931</td>
</tr>
<tr>
<td>March</td>
<td>27,827</td>
<td>27,416</td>
<td>25,590</td>
<td>27,326</td>
<td>22,470</td>
<td>17,953</td>
</tr>
<tr>
<td>April</td>
<td>25,792</td>
<td>24,873</td>
<td>25,385</td>
<td>27,326</td>
<td>22,470</td>
<td>17,953</td>
</tr>
<tr>
<td>May</td>
<td>25,395</td>
<td>28,299</td>
<td>25,963</td>
<td>27,957</td>
<td>16,153</td>
<td>16,529</td>
</tr>
<tr>
<td>June</td>
<td>26,301</td>
<td>27,339</td>
<td>24,149</td>
<td>29,038</td>
<td>17,820</td>
<td>18,435</td>
</tr>
</tbody>
</table>

### Total Combined ridership for 2009/2010

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>312,740</td>
<td>317,564</td>
</tr>
<tr>
<td>Palmdale</td>
<td>300,697</td>
<td>288,195</td>
</tr>
<tr>
<td>Union Station</td>
<td>202,105</td>
<td>236,012</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>210,775</td>
<td>197,855</td>
</tr>
<tr>
<td>Sylmar/San Fernando</td>
<td>210,775</td>
<td>197,855</td>
</tr>
<tr>
<td>Newhall</td>
<td>210,775</td>
<td>197,855</td>
</tr>
<tr>
<td>Vincent Grade/Acton</td>
<td>210,775</td>
<td>197,855</td>
</tr>
<tr>
<td>Simi Valley</td>
<td>210,775</td>
<td>197,855</td>
</tr>
<tr>
<td>Downtown Burbank</td>
<td>210,775</td>
<td>197,855</td>
</tr>
</tbody>
</table>

### Metrolink

#### Most Popular Stations 2009/2010

- Lancaster: 17.0%
- Palmdale: 16.0%
- Union Station: 13.0%
- Santa Clarita: 13.0%
- Sylmar/San Fernando: 12.0%
- Newhall: 12.0%
- Vincent Grade/Acton: 7.0%
- Via Princesa: 6.0%
- Simi Valley: 4.0%
- Downtown Burbank: 1.0%

### Generational Segment

- Millennial Generation (1986-98): 32%
- Generation X (1965-85): 31%
- Baby Boomers (1946-64): 29%
- Swing Generation (1934-45): 7%
- GI Generation (pre 1933): 1%

Source: AVTA, Metrolink.
# Retail Sales Growth

<table>
<thead>
<tr>
<th>Calendar Year</th>
<th>2006</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>% of Growth 2008/09</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$2,049,927,000</td>
<td>$1,894,160,000</td>
<td>$1,663,012,000</td>
<td>$1,291,569,000</td>
<td>-22.34%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$1,726,326,200</td>
<td>$1,585,602,500</td>
<td>$1,412,692,700</td>
<td>$1,265,627,500</td>
<td>-10.41%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>$285,824,000</td>
<td>$278,331,000</td>
<td>$269,414,300</td>
<td>$285,120,400</td>
<td>5.83%</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>$149,268,000</td>
<td>$170,995,000</td>
<td>$137,379,400</td>
<td>$139,840,000</td>
<td>1.79%</td>
</tr>
<tr>
<td>California City</td>
<td>$36,323,000</td>
<td>$44,600,000</td>
<td>$35,387,900</td>
<td>$29,400,000</td>
<td>-16.92%</td>
</tr>
</tbody>
</table>

**Total:** $4.247 billion

<table>
<thead>
<tr>
<th>Calendar Year</th>
<th>2006</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>% of Growth 2008/09</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$3.011 billion</td>
<td>$3.517 billion</td>
<td>$3.973 billion</td>
<td>$3.517 billion</td>
<td>-14.39%</td>
</tr>
</tbody>
</table>

Source: AVTA, Metrolink.
When compared to nearby Valencia, an Antelope Valley home buyer’s dollar is worth about 350% more than a Valencia home buyer’s dollar! The average sales price for homes in Valencia is 3.75 times the average price in Lancaster and 3.27 times the average price in Palmdale. Lancaster and Palmdale both offer an affordable alternative to Santa Clarita homes as well!

Far from the typical perception of affordable housing, the Antelope Valley offers a large assortment of spacious homes in a variety of settings including gated and golf course communities, equestrian estates as well as various low density custom home developments.

Source: First American Real Estate Solutions.
### Antelope Valley Home Sales 2010 vs 2009

#### Average Sales Price 2006 - 2010

<table>
<thead>
<tr>
<th>Area</th>
<th>Number of Units Sold 2009</th>
<th>Number of Units Sold 2010</th>
<th>% Change</th>
<th>Average Price Per Sq Ft 2009</th>
<th>Average Price Per Sq Ft 2010</th>
<th>% Change</th>
<th>Average Sale Price 2009</th>
<th>Average Sale Price 2010</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cal City, Mojave</td>
<td>574</td>
<td>477</td>
<td>-17%</td>
<td>$42.65</td>
<td>$37.82</td>
<td>-11.32%</td>
<td>$69,342</td>
<td>$61,900</td>
<td>10.73%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>511</td>
<td>435</td>
<td>-15%</td>
<td>$98.20</td>
<td>$97.89</td>
<td>-0.32%</td>
<td>$153,986</td>
<td>$166,204</td>
<td>7.93%</td>
</tr>
<tr>
<td>Rosamond Area</td>
<td>345</td>
<td>327</td>
<td>-5%</td>
<td>$73.58</td>
<td>$73.76</td>
<td>-0.24%</td>
<td>$121,238</td>
<td>$123,306</td>
<td>1.71%</td>
</tr>
<tr>
<td>Tehachapi Area</td>
<td>481</td>
<td>459</td>
<td>-5%</td>
<td>$112.95</td>
<td>$100.96</td>
<td>-10.62%</td>
<td>$205,274</td>
<td>$173,019</td>
<td>-15.71%</td>
</tr>
<tr>
<td>Antelope Acres</td>
<td>70</td>
<td>66</td>
<td>-6%</td>
<td>$89.97</td>
<td>$78.30</td>
<td>-12.97%</td>
<td>$186,552</td>
<td>$170,216</td>
<td>-8.76%</td>
</tr>
<tr>
<td>Lake Los Angeles</td>
<td>419</td>
<td>279</td>
<td>-33%</td>
<td>$47.09</td>
<td>$52.54</td>
<td>-11.57%</td>
<td>$65,470</td>
<td>$70,400</td>
<td>7.53%</td>
</tr>
<tr>
<td>East Lancaster</td>
<td>1,672</td>
<td>1,089</td>
<td>-35%</td>
<td>$62.21</td>
<td>$70.41</td>
<td>-13.18%</td>
<td>$108,225</td>
<td>$118,146</td>
<td>9.17%</td>
</tr>
<tr>
<td>West Lancaster</td>
<td>1,755</td>
<td>1,435</td>
<td>-18%</td>
<td>$75.76</td>
<td>$83.12</td>
<td>-9.71%</td>
<td>$147,469</td>
<td>$155,157</td>
<td>5.21%</td>
</tr>
<tr>
<td>West Palmdale</td>
<td>1,143</td>
<td>951</td>
<td>-17%</td>
<td>$92.84</td>
<td>$94.37</td>
<td>-1.65%</td>
<td>$211,092</td>
<td>$211,462</td>
<td>0.18%</td>
</tr>
<tr>
<td>East Palmdale</td>
<td>2,671</td>
<td>1,785</td>
<td>-33%</td>
<td>$72.98</td>
<td>$79.84</td>
<td>-9.40%</td>
<td>$123,274</td>
<td>$135,214</td>
<td>9.61%</td>
</tr>
<tr>
<td>Littlerock</td>
<td>302</td>
<td>241</td>
<td>-20%</td>
<td>$76.63</td>
<td>$77.23</td>
<td>-0.78%</td>
<td>$116,084</td>
<td>$118,336</td>
<td>1.94%</td>
</tr>
<tr>
<td>Leona Valley</td>
<td>50</td>
<td>58</td>
<td>-16%</td>
<td>$126.29</td>
<td>$117.83</td>
<td>-6.70%</td>
<td>$198,710</td>
<td>$193,922</td>
<td>-2.41%</td>
</tr>
<tr>
<td>ALL AREAS</td>
<td>9,993</td>
<td>7,602</td>
<td>-24%</td>
<td>$80.93</td>
<td>$80.34</td>
<td>-0.73%</td>
<td>$142,226</td>
<td>$141,433</td>
<td>-0.56%</td>
</tr>
</tbody>
</table>

Although overall sales activity decline year over year by almost 2,400 units, the 2010 sales volume still exceeded 2008 by almost 1,650 units. Year over year, average sales prices showed considerable stabilization with an overall change of less than $800!

### Average Sales Price 2006 - 2010

![Average Sales Price Chart](chart.png)

**Source:** First American Real Estate Solutions.
New home sales activity in the Lancaster and Palmdale markets continued to slow ending the year with 216 fewer units closed than in 2009. However, the average price of a new home rebounded slightly with increases in each submarket that amounted to an overall gain of 11% compared to last year.

### Antelope Valley New Home Sales

<table>
<thead>
<tr>
<th>AREA</th>
<th>UNITS SOLD</th>
<th>% CHANGE</th>
<th>AVERAGE SALES PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2009</td>
<td>2010</td>
<td>2009</td>
</tr>
<tr>
<td>East Lancaster</td>
<td>150</td>
<td>141</td>
<td>-6%</td>
</tr>
<tr>
<td>West Lancaster</td>
<td>83</td>
<td>28</td>
<td>-66%</td>
</tr>
<tr>
<td>West Palmdale</td>
<td>131</td>
<td>42</td>
<td>-68%</td>
</tr>
<tr>
<td>East Palmdale</td>
<td>140</td>
<td>77</td>
<td>-45%</td>
</tr>
<tr>
<td>Total</td>
<td>504</td>
<td>288</td>
<td>-43%</td>
</tr>
</tbody>
</table>

### Residential New Housing Units

<table>
<thead>
<tr>
<th>PALMDALE</th>
<th>Single Family</th>
<th>Multi-Family</th>
<th>Total Units</th>
<th>Single- Family</th>
<th>Multi-Family</th>
<th>Res. &amp; Alter. &amp; Additions</th>
<th>Total Residential</th>
</tr>
</thead>
<tbody>
<tr>
<td>1999</td>
<td>495</td>
<td>344</td>
<td>839</td>
<td>$49,931</td>
<td>$13,919</td>
<td>$1,270</td>
<td>$54,519</td>
</tr>
<tr>
<td>2000</td>
<td>608</td>
<td>0</td>
<td>608</td>
<td>$97,637</td>
<td>-</td>
<td>$1,812</td>
<td>$99,449</td>
</tr>
<tr>
<td>2001</td>
<td>812</td>
<td>0</td>
<td>812</td>
<td>$141,155</td>
<td>-</td>
<td>$2,024</td>
<td>$143,178</td>
</tr>
<tr>
<td>2002</td>
<td>978</td>
<td>0</td>
<td>978</td>
<td>$176,679</td>
<td>-</td>
<td>$3,034</td>
<td>$179,713</td>
</tr>
<tr>
<td>2003</td>
<td>946</td>
<td>0</td>
<td>946</td>
<td>$179,263</td>
<td>-</td>
<td>$3,472</td>
<td>$182,735</td>
</tr>
<tr>
<td>2004</td>
<td>1,371</td>
<td>0</td>
<td>1,371</td>
<td>$297,665</td>
<td>-</td>
<td>$3,906</td>
<td>$301,571</td>
</tr>
<tr>
<td>2005</td>
<td>1,579</td>
<td>0</td>
<td>1,579</td>
<td>$367,802</td>
<td>-</td>
<td>$3,961</td>
<td>$371,767</td>
</tr>
<tr>
<td>2006</td>
<td>2,123</td>
<td>91</td>
<td>1,304</td>
<td>$281,265</td>
<td>$4,096</td>
<td>$4,146</td>
<td>$289,509</td>
</tr>
<tr>
<td>2007</td>
<td>839</td>
<td>236</td>
<td>1,075</td>
<td>$186,302</td>
<td>$15,783</td>
<td>$3,135</td>
<td>$205,241</td>
</tr>
<tr>
<td>2008</td>
<td>379</td>
<td>194</td>
<td>573</td>
<td>$11,651</td>
<td>$63,934</td>
<td>$3,227</td>
<td>$67,162</td>
</tr>
<tr>
<td>2009</td>
<td>261</td>
<td>0</td>
<td>261</td>
<td>$57,920</td>
<td>-</td>
<td>$1,533</td>
<td>$59,453</td>
</tr>
<tr>
<td>2010</td>
<td>149</td>
<td>0</td>
<td>149</td>
<td>$30,295</td>
<td>-</td>
<td>$1,870</td>
<td>$32,166</td>
</tr>
</tbody>
</table>

### Residential Dollar Volume in $1,000s

<table>
<thead>
<tr>
<th>PALMDALE</th>
<th>New Single Famil</th>
<th>New Multi-Family</th>
<th>Res. &amp; Alter. &amp; Additions</th>
<th>Total Residential</th>
</tr>
</thead>
<tbody>
<tr>
<td>1999</td>
<td>$49,931</td>
<td>$13,919</td>
<td>$1,270</td>
<td>$54,519</td>
</tr>
<tr>
<td>2000</td>
<td>$97,637</td>
<td>-</td>
<td>$1,812</td>
<td>$99,449</td>
</tr>
<tr>
<td>2001</td>
<td>$141,155</td>
<td>-</td>
<td>$2,024</td>
<td>$143,178</td>
</tr>
<tr>
<td>2002</td>
<td>$176,679</td>
<td>-</td>
<td>$3,034</td>
<td>$179,713</td>
</tr>
<tr>
<td>2003</td>
<td>$179,263</td>
<td>-</td>
<td>$3,472</td>
<td>$182,735</td>
</tr>
<tr>
<td>2004</td>
<td>$297,665</td>
<td>-</td>
<td>$3,906</td>
<td>$301,571</td>
</tr>
<tr>
<td>2005</td>
<td>$367,802</td>
<td>-</td>
<td>$3,961</td>
<td>$371,767</td>
</tr>
<tr>
<td>2006</td>
<td>$281,265</td>
<td>$4,096</td>
<td>$4,146</td>
<td>$289,509</td>
</tr>
<tr>
<td>2007</td>
<td>$186,302</td>
<td>$15,783</td>
<td>$3,135</td>
<td>$205,241</td>
</tr>
<tr>
<td>2008</td>
<td>$11,651</td>
<td>$63,934</td>
<td>$3,227</td>
<td>$67,162</td>
</tr>
<tr>
<td>2009</td>
<td>$57,920</td>
<td>-</td>
<td>$1,533</td>
<td>$59,453</td>
</tr>
<tr>
<td>2010</td>
<td>$30,295</td>
<td>-</td>
<td>$1,870</td>
<td>$32,166</td>
</tr>
</tbody>
</table>

### Non-Residential New Housing Units

<table>
<thead>
<tr>
<th>PALMDALE</th>
<th>New Comm'l</th>
<th>New Indust'l</th>
<th>New Other</th>
<th>Alter. &amp; Additions</th>
<th>Total Nonresid.</th>
<th>Total All Building</th>
</tr>
</thead>
<tbody>
<tr>
<td>1999</td>
<td>$29,100</td>
<td>$400</td>
<td>$5,429</td>
<td>$10,659</td>
<td>$45,588</td>
<td>$130,707</td>
</tr>
<tr>
<td>2000</td>
<td>$16,520</td>
<td>-</td>
<td>$5,729</td>
<td>$8,402</td>
<td>$30,651</td>
<td>$130,100</td>
</tr>
<tr>
<td>2001</td>
<td>$18,239</td>
<td>$6,438</td>
<td>$5,405</td>
<td>$14,689</td>
<td>$40,829</td>
<td>$184,008</td>
</tr>
<tr>
<td>2002</td>
<td>$9,403</td>
<td>$116</td>
<td>$7,331</td>
<td>$14,689</td>
<td>$24,612</td>
<td>$204,326</td>
</tr>
<tr>
<td>2003</td>
<td>$18,141</td>
<td>$7,879</td>
<td>$2,555</td>
<td>$14,534</td>
<td>$36,683</td>
<td>$246,218</td>
</tr>
<tr>
<td>2004</td>
<td>$27,302</td>
<td>$1,513</td>
<td>$3,051</td>
<td>$14,689</td>
<td>$34,964</td>
<td>$284,646</td>
</tr>
<tr>
<td>2005</td>
<td>$11,651</td>
<td>$1,897</td>
<td>$1,994</td>
<td>$14,534</td>
<td>$33,582</td>
<td>$213,291</td>
</tr>
<tr>
<td>2006</td>
<td>$1,108</td>
<td>-</td>
<td>$1,321</td>
<td>$14,325</td>
<td>$14,649</td>
<td>$46,491</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PALMDALE</th>
<th>New Comm'l</th>
<th>New Indust'l</th>
<th>New Other</th>
<th>Alter. &amp; Additions</th>
<th>Total Nonresid.</th>
<th>Total All Building</th>
</tr>
</thead>
<tbody>
<tr>
<td>1999</td>
<td>$12,857</td>
<td>$1,897</td>
<td>$1,897</td>
<td>$14,534</td>
<td>$33,582</td>
<td>$213,291</td>
</tr>
<tr>
<td>2000</td>
<td>$12,766</td>
<td>$1,324</td>
<td>$5,530</td>
<td>$10,856</td>
<td>$37,535</td>
<td>$277,439</td>
</tr>
<tr>
<td>2001</td>
<td>$37,574</td>
<td>$1,584</td>
<td>$4,375</td>
<td>$5,799</td>
<td>$49,348</td>
<td>$137,606</td>
</tr>
<tr>
<td>2002</td>
<td>$10,791</td>
<td>$1,997</td>
<td>$4,117</td>
<td>$8,002</td>
<td>$24,906</td>
<td>$92,068</td>
</tr>
<tr>
<td>2003</td>
<td>$24,936</td>
<td>-</td>
<td>$7,257</td>
<td>$6,064</td>
<td>$38,258</td>
<td>$195,128</td>
</tr>
<tr>
<td>2004</td>
<td>$29,329</td>
<td>$272</td>
<td>$9,561</td>
<td>$13,255</td>
<td>$43,697</td>
<td>$370,880</td>
</tr>
<tr>
<td>2005</td>
<td>$17,023</td>
<td>$2,667</td>
<td>$6,810</td>
<td>$9,561</td>
<td>$33,582</td>
<td>$550,633</td>
</tr>
<tr>
<td>2006</td>
<td>$26,888</td>
<td>$2,479</td>
<td>$1,895</td>
<td>$9,561</td>
<td>$40,825</td>
<td>$97,089</td>
</tr>
<tr>
<td>2007</td>
<td>$5,181</td>
<td>-</td>
<td>$1,514</td>
<td>$5,731</td>
<td>$12,535</td>
<td>$71,989</td>
</tr>
<tr>
<td>2008</td>
<td>$1,581</td>
<td>-</td>
<td>$1,321</td>
<td>$8,025</td>
<td>$10,928</td>
<td>$70,533</td>
</tr>
</tbody>
</table>

2,385 detached single-family building permits were issued in Los Angeles County in 2010, 18% of these were issued in the Antelope Valley.

Source: Construction Industry Research Board, First American Title, GAVEA.
Health care services in the Antelope Valley are provided by a network of hospitals, major physicians groups, freestanding surgical facilities, long-term care hospitals, home care, public health agencies, public and private paramedic services and local ambulance services.

THE MAJOR HOSPITAL INSTITUTIONS ARE AS FOLLOWS:

**Antelope Valley Hospital (AVH)** is a full-service hospital with 420 licensed beds and is owned and operated by the Antelope Valley Health Care District; a public, non-profit agency.

**Services:** Critical Care, Neonatal Intensive Care, Definitive Observation, Emergency Department, Medical Surgical, Obstetrics, Pediatrics, Surgery including Open Heart, Cardiac Catheterization Laboratory, Home Health, Physical Therapy, Occupational Therapy, Laboratory, Radiology, CT Scan and MRI, Nuclear Medicine, Outpatient Clinics. Call 661/949-5000 for information or visit www.avhospital.org.

**Palmdale Regional Medical Center**

Universal Health Services has opened a new state-of-the-art 250,000 square foot hospital in the Palmdale Regional Medical Center. Universal Health Services hospital opened with 121 licensed acute care beds, inpatient and outpatient surgery, cardiac services featuring a STEMI Receiving Center, a 35-bed 24-hour emergency department and The Center for Wound Care which provides treatment for people with chronic non-healing wounds.

There are more than 400 physicians on the medical staff at Palmdale Regional Medical Center and nearly 400 Registered Nurses and other nursing staff. The nursing staff draws on years of clinical experience to provide quality care and they are associated with several area nursing programs.

The Palmdale Regional Medical Center Vision “in partnership with the medical staff and community, Palmdale Regional Medical Center will be recognized as the leading provider of innovative healthcare in the region.” The Mission of Palmdale Regional Medical Center “is committed to providing high quality healthcare in a compassionate and efficient manner.”

Palmdale Regional Medical Center is active in the community, regularly participating with the Antelope Valley Board of Trade, Greater Antelope Valley Economic Alliance, Chambers of Commerce and other civic and governmental groups. Palmdale regional Medical Center believes in “Community Service Excellence” and supports nonprofit agencies such as the American Cancer society, United Way, the Antelope Valley Boys and Girls Club and performing arts organizations.

**Kaiser Permanente**

- Medical Offices and 24 Hour Urgent Care Services
  43112 N. 15th St. West, Lancaster
- Medical Offices (Behavioral Health and Nephrology)
  4444 20th St. West, Lancaster
- Medical Offices:
  4502 E. Avenue S, Palmdale

Kaiser Permanente—The nation’s largest nonprofit health plan has been helping people get and stay healthy in the Antelope Valley since 1968. With more than 100 physicians and 600 employees, Kaiser Permanente provides high quality care to patients at three convenient locations in Lancaster and Palmdale.

Primary care services—obstetrics and gynecology, pediatrics, internal medicine, and family medicine—are available in Lancaster and Palmdale. Each location houses its own diagnostic imaging, pharmacy, and laboratory with extended hours to accommodate patients’ busy schedules.

In Lancaster, the following specialty care services are offered: Audiology, Behavioral Health, Cardiology, Continuing Care, Dermatology, Endocrinology, Gastroenterology, General Surgery, Head and Neck Surgery, Hematology/Oncology, Infectious Disease, Nephrology, Neurology, Occupational Health, Occupational Therapy, Ophthalmology, Optometry, Orthopedics, Physical Medicine, Physical Therapy, Podiatry, Psychiatry, Pulmonary Medicine, Respiratory Therapy, Rheumatology, and Urology.

The Palmdale Medical Offices offer preventive services to both patients and community members through its health education center, which features classes such as weight management, prenatal care, and diabetes management; a literature and video room; a health store, three family education rooms; and four conference rooms.

Kaiser Permanente leads the industry with a fully-functional electronic medical record system. Patient records, including lab results, prescriptions, and digital imaging, are available at the caregiver’s fingertips at all Kaiser Permanente facilities nationwide via KP HealthConnect®. This system provides our physicians and health care team with instant access to patient records, which increases accurate patient diagnosis, patient safety; and convenience.

To help meet the needs of today’s community, Kaiser Permanente’s Website
Sierra Medical Group (SMG) is a physician network with 15 primary care physicians in Lancaster and Palmdale. SMG contracts with community-based primary care and specialists to provide services to its patients.

Services: Primary care services for Family Practice, Internal Medicine and Pediatrics. Other services include Laboratory, Radiology, EKG, and Urgent Care. Specialty services are provided by contract community-based physicians. Call 661/945-9411 for more information or go to www.sierramedicalgroup.com

High Desert Medical Group, Heritage Health Care and California Desert Medical Group

Since 1983 High Desert Medical Group, Heritage Health Care and California Desert Medical Group have been committed to providing the highest quality healthcare in the Antelope Valley. With facilities in Lancaster, Palmdale, Boron, Victorville and coming soon in Acton, we continue to grow to meet the medical needs of our community.

High Desert Medical Group is located in Lancaster at 43839 N. 15th Street West, near Avenue K and the 14 Freeway. High Desert Medical Group offers a wide range of general and specialized medical services. Our services include Family Practice, Internal Medicine, a 24 Hour Urgent Care Center and an on-site CVS Pharmacy. Our Lancaster facility also houses Primary Care Providers and specialty clinics, including Radiology, a Lab, and a full service Occupational Medicine Center.

Our Occupational Medicine Center is staffed with a Board-Certified Occupational Medicine physician and highly trained staff to help accommodate the employers of the Antelope Valley and surrounding areas. The goal of our Occupational Medicine Center is to provide comprehensive and proactive medical services to injured employees. Dr. Nathaniel Bautista, the Medical Director, is committed to returning injured employees to their job in the safest, most cost-effective means possible through light-duty work assignments and aggressive back to work programs.

Heritage Health Care is located in Palmdale, at 2260 Palmdale Boulevard. Heritage Health Care offers services focusing on Internal Medicine and Family Practice. Patients of Heritage Health Care may access the full range of services, programs, specialist and 24 Hour Urgent Care offered by High Desert Medical Group.

California Desert Medical Group is a group of physicians located throughout the Antelope Valley, including California City, Tehachapi and Rosamond who have joined together to form an Independent Physician Association (IPA). The IPA physicians remain affiliated with HDMG while practicing in their own private offices. Patients of California Desert Medical Group may also utilize the full range of services offered by High Desert Medical Group, including the 24 Hour Urgent Care Center.

In addition, we are affiliated with each of Antelope Valley’s local hospitals. Should a patient require medical treatment not readily available locally, a physician might refer the patient to a recognized out-of-the-area medical facility in Los Angeles or neighboring cities.

High Desert Medical Group and Heritage Health Care proudly accept: PPO, POS, EPO, Medicare, private insurance and Employer/State Sponsored Health Plans. If you have questions regarding our physicians or services, our Patient Services department is available 24 hours a day, seven days a week. To learn more about High Desert Medical Group, Heritage Health Care and California Desert Medical Group, please call 1-(800) 266-HDMG, or visit our website at www.hdmg.net. For more information regarding High Desert Medical Group’s Occupational Medicine Center and its services, please call (661) 951-3320.

FREESTANDING SURGICAL CENTERS
- Antelope Valley Surgery Center
- Regional Valley Surgery Center

LONG TERM CARE IS PROVIDED BY
- Antelope Valley Convalescent Hospital
- Antelope Valley Hospital
- Antelope Valley Nursing Care Center
- Lancaster Convalescent Hospital
- Mayflower Gardens Convalescent Hospital

HOME CARE AND HOSPICE
- Antelope Valley Home Care
- AV Home Care with Services
- Accredited Home Care Services
- Advantage Home Care
- GT Home Health Care Services
- Hoffmann Hospice
- Kaiser Permanente Home & Hospice Care
- Masters Medical Home Care
- ProCare Hospice
- St. Jude Home Care
- Sun Alliance Hospice
- Sun Plus Home Care

ADULT DAY HEALTH CARE CENTERS
- AV Adult Day Health Care
- Chateau La Petite
- Lancaster Adult Day Health Care
- Ultra Care Adult Day Health Care

DIALYSIS CENTERS
- AV Dialysis Center on AVH campus
- East Palmdale Dialysis
- Fresenius Dialysis Center (Kaiser Permanente)
- High Desert Hemodialysis
- Palmdale Regional Dialysis

CHIROPRACTIC
There are approximately 92 Chiropractic Doctors in the Antelope Valley. Most are solo practitioners.

DENTISTS
There are approximately 210 Dentists in the Antelope Valley of which five are Oral & Maxillofacial surgeons and 13 are Orthodontists.

AMBULANCE
- American Medical Response Paramedic and BLS
- Antelope Ambulance BLS

PUBLIC HEALTH
- Antelope Valley Health Center
  Services: Family Medicine Primary Care, Family Planning Clinic, Immunizations, OB/Gynecology - Prenatal, Pregnancy Test, T.B./Chest Clinic, Walk-In Clinic.

- LA County High Desert Hospital Complex
  Services: While the hospital is closed, the facility provides a full spectrum of outpatient services.
Antelope Valley schools continue to improve in student test scores innovation. Many districts have created magnet schools and schools of choice with special emphases such as college preparatory science, technology, engineering, and math; and dual immersion. The Antelope Valley Superintendent’s Council reports that valley schools continue to meet and exceed performance targets. “Antelope Valley schools continue to do well on State testing. Additionally, many schools have an academic performance index above the 800 mark, considered to be high performing by the State of California,” indicated Superintendent’s Council President, Roger Gallizzi (Mr. Gallizzi is Superintendent of the Palmdale School District.) The Antelope Valley Superintendent’s Council continues to act as a forum for collaboration and articulation between the elementary feeder districts and the Antelope Valley Union High School District. The Antelope Valley Superintendent’s Council also exercises oversight of the Valley’s Special Education local planning area (SELPA) which operates a unique facility, the Yellen Learning Center, a school for emotionally disturbed children. A variety of districts have implemented magnet schools, schools of choice, and specialized or theme schools to better serve the needs of the community and to offer parents more educational choices for their children. Examples include the Antelope Valley Union High School District’s SOAR High School located on the campus of the Antelope Valley College, Lancaster School District’s Jack Northrop School which emphasizes STEM curriculum (Science, Technology, Engineering, and Math) curriculum, and Palmdale School District’s dual immersion school, Los Amigos, are just a few examples. Westside School District boasts three California Distinguished Schools and strong math, science, and robotics programs. The Valley is also home to charter schools including the Antelope Valley Learning Academy, Desert Sands, the Guidance Charter School, and the Antelope Valley Youth Build Charter School of California.
PRIVATE SCHOOLS

Antelope Valley Adventist Academy
Lancaster 661/942-6552
2009 Enrollment: 87 Grade: K-8th
2010 Enrollment: 83

Antelope Valley Christian
Lancaster 661/943-0444
2009 Enrollment: 330 Grade: P-12th
2010 Enrollment: 320

Bethel Christian Academy
Lancaster 661/943-2224
2009 Enrollment: 425 Grade: P-12th
2010 Enrollment: 400

Carden School of Tehachapi
Tehachapi 661/822-9565
2009 Enrollment: 134 Grade: K-8th
2010 Enrollment: 110

Desert Christian School
Lancaster 661/948-5071
2009 Enrollment: 1,367 Grade: P-12th
2010 Enrollment: 1,469

Desert Vineyard Christian School
Lancaster 661/948-3766
2009 Enrollment: 130 Grade: P-8th
2010 Enrollment: 190

Grace Lutheran School
Lancaster 661/948-1018
2009 Enrollment: 120 Grade: P-8th
2010 Enrollment: 110

Heritage Oak School
Tehachapi 661/823-0885
2009 Enrollment: 71 Grade: K-12th
2010 Enrollment: 175

High Desert Adventist Christian School
Ridgecrest 760/375-8673
2009 Enrollment: 23 Grade: 1st-8th
2010 Enrollment: 86

Immanuel Christian School
Ridgecrest 760/446-6114
2009 Enrollment: 154 Grade: K-12th
2010 Enrollment: 17

Lancaster Baptist School
Lancaster 661/946-4663
2009 Enrollment: 450 Grade: K-12th
2010 Enrollment: 416

Paraclete High School
Lancaster 661/943-3255
2009 Enrollment: 817 Grade: 9th-12th
2010 Enrollment: 785

Pinecrest School
Lancaster/Palmdale 661/723-0399
2009 Enrollment: 324 Grade: P-8th
2010 Enrollment: 320

Pearblossom Private School
Pearblossom 661/944-0914
2010 Enrollment: 70 Grade: K-12th

Sacred Heart Catholic School
Lancaster 661/948-3613
2009 Enrollment: 320 Grade: K-8th
2010 Enrollment: 320

St. Mary’s Catholic School
Lancaster 661/273-5555
2009 Enrollment: 298 Grade: K-8th
2010 Enrollment: 301

Westside Christian School
Palmdale 661/947-7000
2009 Enrollment: 250 Grade: K-8th
2010 Enrollment: 225

Total 2009 Enrollment: 5,300
Total 2010 Enrollment: 5,397
Antelope Valley’s higher education institutions continue to add new academic programs and facilities to meet the demands of a fast-growing population.

The Valley’s oldest higher education institution, Antelope Valley College (AVC) recently added a new program for training men and women as firefighters with municipal fire departments. The college already has a program for training wildland firefighters.

AVC has acquired a site on 25th Street East in Palmdale to serve as its second college campus. Meanwhile, Antelope Valley College continues to offer programs to residents through its main campus in Lancaster and a site in Palmdale at 1529 E. Palmdale Blvd.

Work continues on the expansion and modernization of the Lancaster campus, to increase its capacity to serve more than 20,000 students. Construction projects due to begin this year include an agriculture/landscaping complex, a theater, and complex for an early college high school program, Students on the Academic Rise (SOAR) High School. Ongoing projects include upgrades to the campus infrastructure, safety requirements and expansion of physical education facilities, including a physical agility course for the Sheriff’s Training Academy at Antelope Valley College.

AVC’s Lancaster campus hosts California State University, Bakersfield-Antelope Valley, which provides upper division and graduate degree programs.

Community Services Programs
Formerly known as Community Education, Community Services Programs at Antelope Valley College offer recreational, cultural and occupational programs that are short-term fee-based and not for credit. Examples are Antelope Valley Children’s Choir, notary public exam preparation, ABC’s of travel, and work readiness, just to name a few.

Career and Technical Education Programs
Instructions Sites
- Ridgecrest
- Bishop
- California City
- Edwards Air Force Base (South Kern)

THE AERO INSTITUTE
38256 Sierra Highway, Palmdale, CA 93550
661/276-2376 • www.aeroi.org

The AERO Institute, located in the Palmdale Civic Center is a unique partnership between NASA Dryden Flight Research Center, NASA Ames Research Center, and the City of Palmdale. The AERO Institute works in close association with the NASA National Space Grant College and Fellowship Program to further leverage the public’s investment in Higher Education.

The AERO Institute, developed for the study of aerospace engineering and design, hosts some of the most prestigious universities in the nation, including Purdue University College of Engineering, California State Polytechnic University, Pomona, California State Polytechnic University, San Luis Obispo, University of California, Los Angeles, California State University, Los Angeles, Embry-Riddle Aeronautical University, Society of Flight Test Engineers, University of Southern California Viterbi School of Engineering, and Pepperdine University Grazadio School of Business and Management. The institutes unique and innovative approach to advanced level education offers a broad spectrum of opportunities for student interaction with industry partners, increased cooperation with the industry and the university faculty, and collaboration in the area of research and development in a setting for meaningful partnership.

The AERO Institute also offers teachers workshops and materials for education in grades kindergarten through 12 and is home to NASA Aerospace Exploratorium, a hands-on science exhibit.

Brandman University, Chapman University System Antelope Valley Campus
40015 Sierra Highway, Suite B-160, Palmdale, CA 93550
661/267-2001 • www.brandman.edu/antelopevalley

Brandman University, Chapman University System, offers Bachelors, Masters, Multiple Credentials and Certificate programs which include a new addition of Autism Authorizations. We offer our students the option of Blended programs that combine classroom and Web-based courses as well as fully online degree programs here at Antelope Valley.

DEVRY UNIVERSITY
39115 Trade Center Drive, Suite 100, Palmdale, CA 93550
661/224-2923 • www.devry.edu

DeVry University is Education Working. Ninety-six of the Fortune 100 companies hire DeVry graduates.

Our practical approach to education in career fields of Business and Technology management make a DeVry degree one that employers value. Courses are offered on-site, on-line and a hybrid of the two.

UNIVERSITY OF PHOENIX
1202 West Avenue J, Lancaster, CA 93534
661/940-6851 • www.phoenix.edu

University of Phoenix is the nation’s largest private university and is accredited by the Higher Learning Commission through the North Central Association. The University of Phoenix Lancaster Learning Center offers several degree programs as well as online programs for students pursuing their Associates, Bachelors, Masters or Doctoral Degrees. Programs range from business, criminal justice, human services, nursing, health care, education, communication, counseling and more (some programs are only offered online). Stop by, call or visit our website to learn more!

EMBRY RIDDLE AERONAUTICAL UNIVERSITY
886/462-3728 • www.erau.edu

Centers located in Palmdale, Edwards Air Force Base, China Lake Naval Base, and Victorville (teaching site).


LANCASTER UNIVERSITY CENTER
45356 Division Street, Lancaster, CA 93535

Developed by the City of Lancaster in 2004, the new 20,000 square-foot University Center includes state-of-the-art classrooms, well equipped labs, and complete administrative facilities. The University has expanded the upper division and graduate level offerings of California State University, Bakersfield and Fresno and California State Polytechnic University, Pomona (MS-Aerospace Engineering only), including an engineering program designed to produce “homegrown” engineers of the area’s aerospace industry. The $3.5 Million conversion of Challenger Hall was funded by the Lancaster Redevelopment Agency.

UNIVERSITY OF ANTELOPE VALLEY
1202 West Avenue J, Lancaster, CA 93534
661/726-1-911 • www.uav.edu

In June 2009, the institution received approval from the United States Department of Education and the Accrediting Council for Independent Colleges and Schools (ACICS) to offer Associates, Bachelors, and Masters degrees. In addition, the university offers instruction in several medical vocational careers such as: Medical Assistant, Medical Administrative Assistant, Medical Clinical Assistant, vocational nursing, etc.

WEST COAST BAPTIST COLLEGE
4020 East Lancaster Boulevard, Lancaster, CA 93535
661/946-4663 • www.wcbc.edu

West Coast Baptist College opened its doors in September of 1995. This private seminary college offers Bachelor and Master Degree programs. There are several departments available to its students such as the Department of Bible, Bible Languages, Clerical and Secretarial Skills, Education, Evangelism, Missions, Music, Practical Theology, Secondary Education, and Youth Ministries.

CALIFORNIA STATE UNIVERSITY, BAKERSFIELD
ANTELOPE VALLEY CAMPUS
43909 30th Street West, Lancaster, CA 93536
661/952-5000 • www.csusb.edu/AV

The campus is located on the North Campus of Antelope Valley College.

CSUB-AV’s expanding catalog offers Bachelor Degree programs in Business, Child, Adolescent and Family Studies, Communications, Criminal Justice, English, Environmental Resource Management (on-line through Extended University), Liberal Studies, Nursing (RN to BSN) and Sociology. Master’s Degrees are available in English, Public Administration, Social Work, Educational Administration, Educational Curriculum & Instruction, and Special Education. Also offered are teaching credential programs: Elementary Education, Single Subject and Special Education.

CALIFORNIA STATE UNIVERSITY, FRESNO
ANTELOPE VALLEY ENGINEERING PROGRAM
45356 Division Street, Lancaster, CA 93535 • 661/723-6429

Located at the Lancaster University Center, Fresno State College of Engineering offers Bachelor of Science and Master of Science Degree programs in Electrical and Mechanical Engineering. The programs are ABET accredited. Mechanical and Electrical laboratories are well equipped and laboratory instruction is provided by local faculty. Lectures are delivered in real time by faculty at the main campus via state-of-the-art interactive television class rooms.
Antelope Valley air continues to be clean

The Antelope Valley Air Quality Management District strives to attain and maintain a healthful environment and good air quality while supporting strong and sustainable economic growth. That goal becomes an interesting challenge because most of the Antelope Valley’s air pollution is not locally generated. Wind-blown air pollution from the San Joaquin Valley and Los Angeles have a direct influence on the Antelope Valley’s air quality. The AVAQMD is most likely to experience elevated levels of ozone on days when an inversion layer settles over the Los Angeles Basin or San Joaquin Valley and the afternoon winds blows the pollution into the desert.

The Antelope Valley Air Quality Management District works in many ways to reduce local air pollution by supporting alternative energy projects, replacing gasoline and diesel powered vehicles with cleaner operating vehicles, and assisting in the establishment and relocation of businesses and industry to the AV to eliminate congestion and air pollution from commuters traveling to Los Angeles for work. The AVAQMD also works with statewide organizations to insure that the San Joaquin Valley and the Los Angeles Basin are actively addressing their air pollution issues and eliminating programs to further reduce emissions.
Professional Sports
Lancaster JetHawks
(Houston Astros affiliate)
661/726-5400 • www.jethawks.com

Select Community Events
Almond Blossom Festival (March)
Desert Tortoise Days (April)
Kern County Airshow (April)
Lancaster Poppy Festival (April)
Showdown Rodeo/PRCA Rodeo (June)
Thursday Night on the Square (Summer)
City of Palmdale Starlight Concert Series (Summer)
Antelope Valley Fair (August)
Tehachapi Mountain Festival (August)
Celebrate America (September)
Desert Empire Fair (September)
Palmdale Jazz & Wine Festival (September)
Aerospace Walk of Honor (September)
Labor Day Balloon Festival (September)
California City Heritage Days (September)
Streets of Lancaster (October)
Bark in the Park (October)
Edwards Air Show (October)
Mojave Gold Rush Days (October)
Adult Fishing Derby (November)
A Magical BLVD Christmas (December)
Lancaster Holiday Parade (December)
Palmdale Holiday Parade (December)
Metrolink Holiday Train (December)

Museums (partial)
Antelope Valley Indian Museum
Blackbird Air Park Museum
Edwards Air Force Flight Test Museum
Kids Time Children’s Museum of Antelope Valley
Lancaster Museum/Art Gallery
Tehachapi Railroad Museum
Western Hotel Museum

Movie Theatres
Three Movie complexes
38 Stadium style screens
12 Traditional screens

Public Libraries
12 Public Libraries
Kern County Libraries:
www.kerncountylibrary.org
Los Angeles County Libraries
www.colapublib.org
Palmdale Main Library
www.cityofpalmdale.org/library

Community Theatres
Lancaster Performing Arts Center
780 seats • 661/723-5950
Palmdale Playhouse
330 seats • 661/267-5685

Major Recreational Facilities
Six Golf courses
Best of the West Softball Complex
Big Eight Softball Complex, Lancaster
DryTown Water Park, Palmdale
Lancaster Soccer Center
Mulligans Sports Center, Palmdale
Palmdale Amphitheater
Pelona Vista Park, Palmdale

Shopping/Dining
2008
Antelope Valley Mall, Palmdale 140 stores
(6 Department stores)
10 Kiosks
14 Holiday Kiosks
24 retail merchandising units
(temporary carts) throughout the mall
Est. 1,700 employees
GREATER ANTELOPE VALLEY ECONOMIC ALLIANCE MEMBERS

Officers

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Chairman of the Board

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Mark Davey
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Rosamond Community Services District

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All Valley Federal Credit Union
Antelope Valley Bank
Div. California Bank & Trust
Antelope Valley College
Antelope Valley Press
Antelope Valley Transit Authority
Atkinson and Associates
AV Air Quality Management District
AV East Kern Water District
Beautiful Earth Group
Burkey, Cox, Evans Manning
Cal State Bakersfield - AV Campus
Charles Hoey and Associates
Chase Bank

City of California City
City of Lancaster
City of Palmdale
City of Ridgecrest
City of Tehachapi
Coldwell Banker Commercial Valley Realty
County of Los Angeles, Antonovich
East Kern Airport District
Element Power
First Solar
Greater AV Association of Realtors
Kaiser Permanente
Kern County EDC
Los Angeles EDC
Lockheed Martin
Palmdale Regional Medical Center

Palmdale School District
Palmdale Water District
Rio Tinto
Rosamond Community Services District
Sempra Generation
Southern California Edison
Strata Equity Group
The Gas Company
Time Warner
VINSA Insurance Associates
Wal-Mart
Walsh, Delaney, & Yep
Waste Management
Wells Fargo Bank
Western Pacific Roofing
Union Bank

For more information on our members, please visit our website www.aveconomy.org