Introduction

The Greater Antelope Valley

This edition of the Economic Roundtable Report is presented by the Greater Antelope Valley Economic Alliance (GAVEA) to provide economic, demographic, and quality of life information specific to our region. Unlike other reports, which follow political boundaries or cover entire counties, this report focuses exclusively on the Greater Antelope Valley economic region which encompasses over 3,000 square miles and includes both Northern Los Angeles County and Eastern Kern County. This publication is a tool in our economic development efforts, intended to serve as a resource to businesses considering our region for their future and to local businesses considering expansion within our area.

The Antelope Valley provides a fertile environment for economic growth and offers a wide range of benefits to businesses seeking to relocate or expand into our area. These forward-thinking companies will benefit from a supportive, pro-growth attitude from our cities and an available, educated work force. Now home to some 435,000 residents, with a growing and diversifying commercial and industrial base, the Greater Antelope Valley is fast becoming the destination of choice for individuals, families, and companies seeking prosperity and a high quality of life.

This report is made possible through the efforts and support of the GAVEA membership, a dedicated group of business leaders partnering with our cities and counties. Our members recognize the vital role our organization has in attracting and retaining wealth-producing jobs within our economic region. After all, our economy is too important to leave to chance!

Melvin Layne
President
Greater Antelope Valley Economic Alliance

Harvey Holloway
Chairman of the Board
Greater Antelope Valley Economic Alliance

GAVEA
GREATER ANTELOPE VALLEY ECONOMIC ALLIANCE
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AREA PROFILE

TOTAL POPULATION OF GREATER ANTELOPE VALLEY REGION 437,942

ANNUAL GROWTH
2005-2010 Projected 477,263 8.98%
2000-2005 Estimated 437,942 9.84%
1990-2000 Census 398,700 20.25%
1990 Census 331,549

POPULATION BY ORIGIN
Not Hispanic or Latino 306,555 70%
Hispanic or Latino 131,362 30%

POPULATION BY RACE
White Alone 272,143 62.14%
Black/African American Alone 57,956 13.23%
American Indian/Alaskan Native 4,941 1.13%
Asian Alone 13,976 3.19%
Native Hawaiian or Pacific Islander 1,180 2.70%
Some Other Race 66,758 15.24%
Two or More Races 20,963 4.79%

MEDIAN AGE 32.37

REGIONAL HOUSING
Average Family Household Income $66,031
Average Household Income $60,699
Housing Units 156,706
Persons per Household 3.02
Owner Occupied 67.74%
Average Length of Residence 9

SAFETY RANGE
Crime Rate per 100K Pop 4,189 5,421
Crime Rate 25K to 50K Pop 3,370 4,020
Crime Rate 10K to 25K Pop 3,040 3,699

ECONOMY
Cost of Doing Business Low to Moderate
Major Retail Sales $3,736,393,341
Cost of Living Index (US avg. 100) 113.2
Estimated Job Growth 2001-2004 6.03%

MAJOR ECONOMIC IMPACT AREAS
Antelope Valley Mall
Stores 131
Kiosks 34
Air Force Plant 42
Payroll $525,676,275
Local Contracts $24,644,012
Employees 6,809
Edwards Air Force Base
Employees 12,117
Officers 1,036
Enlisted 2,474
Civilians 8,607
China Lake
Civilians 3,251
Officers and Enlisted Military 951
On-site Contractors 1,504
Off-Site Contractors 844
Payroll $359,000,000
East Kern County Airport Employers 68

AV WORKFORCE IN AEROSPACE
1990 22%
2003 7%

Source: Claritas, FBI, AV Cities, ACCRA, GAVEA, EDD, AV Mall, Air Force Plant 42, Edwards, China Lake, Mojave Airport & Spaceport, 2004 Labor Base Report-Gober-GAVEA.
## COMPARISON WITH OTHER AREAS

### POPULATION

<table>
<thead>
<tr>
<th>Area</th>
<th>2004</th>
<th>2005</th>
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</thead>
<tbody>
<tr>
<td>Antelope Valley</td>
<td>432,294</td>
<td>437,942</td>
</tr>
<tr>
<td>Atlanta</td>
<td>420,934</td>
<td>425,093</td>
</tr>
<tr>
<td>Miami</td>
<td>367,581</td>
<td>383,668</td>
</tr>
<tr>
<td>St Louis</td>
<td>339,794</td>
<td>325,969</td>
</tr>
<tr>
<td>Cincinnati</td>
<td>322,419</td>
<td>310,852</td>
</tr>
<tr>
<td>Las Vegas</td>
<td>524,401</td>
<td>533,407</td>
</tr>
<tr>
<td>Reno</td>
<td>196,953</td>
<td>199,582</td>
</tr>
<tr>
<td>Tucson</td>
<td>517,553</td>
<td>521,022</td>
</tr>
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</table>

### MEDIAN HOUSEHOLD INCOME

<table>
<thead>
<tr>
<th>Area</th>
<th>2004</th>
<th>2005</th>
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</thead>
<tbody>
<tr>
<td>Santa Clarita</td>
<td>$74,149</td>
<td>$76,013</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$50,790</td>
<td>$52,076</td>
</tr>
<tr>
<td>California City</td>
<td>$50,303</td>
<td>$52,160</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>$47,687</td>
<td>$49,203</td>
</tr>
<tr>
<td>Las Vegas</td>
<td>$47,235</td>
<td>$47,931</td>
</tr>
<tr>
<td>Lancaster</td>
<td>$43,749</td>
<td>$45,042</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>$43,575</td>
<td>$45,352</td>
</tr>
<tr>
<td>Long Beach</td>
<td>$39,763</td>
<td>$41,210</td>
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<tr>
<td>Los Angeles</td>
<td>$39,512</td>
<td>$47,275</td>
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<tr>
<td>Tehachapi</td>
<td>$32,626</td>
<td>$33,901</td>
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### REAL ESTATE TAX RATE

<table>
<thead>
<tr>
<th>Area</th>
<th>2004</th>
<th>2005</th>
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<tbody>
<tr>
<td>Lancaster</td>
<td>1.102%</td>
<td>1.102%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>1.125%</td>
<td>1.129%</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>1.197%</td>
<td>1.141%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>1.149%</td>
<td>1.150%</td>
</tr>
<tr>
<td>Victorville</td>
<td>1.233%</td>
<td>1.248%</td>
</tr>
<tr>
<td>Portland, OR</td>
<td>2.100%</td>
<td>2.100%</td>
</tr>
<tr>
<td>Tucson, AZ</td>
<td>2.250%</td>
<td>2.250%</td>
</tr>
<tr>
<td>Chandler, AZ</td>
<td>3.258%</td>
<td>2.928%</td>
</tr>
<tr>
<td>Reno, NV</td>
<td>3.520%</td>
<td>3.520%</td>
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### CRIME RATE (PER 100,000 POP)

<table>
<thead>
<tr>
<th>Area</th>
<th>2001</th>
<th>2002</th>
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</thead>
<tbody>
<tr>
<td>Bakersfield, CA</td>
<td>4,173</td>
<td>4,683</td>
</tr>
<tr>
<td>Lancaster</td>
<td>3,371</td>
<td>4,214</td>
</tr>
<tr>
<td>Palmdale</td>
<td>3,665</td>
<td>4,511</td>
</tr>
<tr>
<td>Riverside</td>
<td>5,670</td>
<td>5,821</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>6,853</td>
<td>7,213</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>3,462</td>
<td>3,003</td>
</tr>
<tr>
<td>Victorville</td>
<td>4,948</td>
<td>5,511</td>
</tr>
<tr>
<td>Las Vegas Metro, NV</td>
<td>4,948</td>
<td>4,948</td>
</tr>
<tr>
<td>North Las Vegas</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reno</td>
<td>5,799</td>
<td>5,955</td>
</tr>
<tr>
<td>Glendale, AZ</td>
<td>6,398</td>
<td>6,689</td>
</tr>
<tr>
<td>Phoenix</td>
<td>7,713</td>
<td>7,859</td>
</tr>
<tr>
<td>Tucson</td>
<td>9,954</td>
<td>9,756</td>
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### 2000-2010 GROWTH PROJECTIONS

<table>
<thead>
<tr>
<th>Area</th>
<th>2000</th>
<th>2010</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Palmdale</td>
<td>116,670</td>
<td>150,413</td>
<td>28.92%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>247,058</td>
<td>320,819</td>
<td>29.86%</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>151,088</td>
<td>186,066</td>
<td>23.15%</td>
</tr>
<tr>
<td>Moreno Valley</td>
<td>142,381</td>
<td>179,872</td>
<td>26.33%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>118,718</td>
<td>141,021</td>
<td>18.79%</td>
</tr>
<tr>
<td>Ontario</td>
<td>158,007</td>
<td>184,446</td>
<td>16.73%</td>
</tr>
<tr>
<td>Phoenix</td>
<td>1,321,045</td>
<td>1,512,855</td>
<td>14.52%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>461,522</td>
<td>510,643</td>
<td>10.64%</td>
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### MEDIAN HOUSE PRICES

<table>
<thead>
<tr>
<th>Area</th>
<th>2004</th>
<th>2005</th>
<th>% OF CHANGE</th>
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</thead>
<tbody>
<tr>
<td>Santa Clarita</td>
<td>$445,750</td>
<td>$550,000</td>
<td>23.39%</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>$390,000</td>
<td>$485,000</td>
<td>24.35%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>$385,000</td>
<td>$500,000</td>
<td>29.87%</td>
</tr>
<tr>
<td>Rosamond</td>
<td>$210,000</td>
<td>$270,000</td>
<td>28.57%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$270,500</td>
<td>$350,000</td>
<td>29.39%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>$199,250</td>
<td>$279,000</td>
<td>40.03%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>$234,000</td>
<td>$302,000</td>
<td>29.06%</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>$210,000</td>
<td>$270,000</td>
<td>28.57%</td>
</tr>
<tr>
<td>California City</td>
<td>$147,000</td>
<td>$194,000</td>
<td>31.97%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>$130,250</td>
<td>$168,750</td>
<td>29.56%</td>
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### COST OF DOING BUSINESS (KOSMONT)

<table>
<thead>
<tr>
<th>Area</th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>Moderate Cost</td>
<td>Moderate Cost</td>
</tr>
<tr>
<td>Palmdale</td>
<td>Moderate Cost</td>
<td>Moderate Cost</td>
</tr>
<tr>
<td>Victorville</td>
<td>Moderate Cost</td>
<td>Moderate Cost</td>
</tr>
<tr>
<td>Tulare</td>
<td>Moderate Cost</td>
<td>High Cost</td>
</tr>
<tr>
<td>Riverside</td>
<td>High Cost</td>
<td>High Cost</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>Very High Cost</td>
<td>Very High Cost</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>Very High Cost</td>
<td>Very High Cost</td>
</tr>
<tr>
<td>Chandler, AZ</td>
<td>Very High Cost</td>
<td>Very High Cost</td>
</tr>
<tr>
<td>Phoenix, AZ</td>
<td>Very High Cost</td>
<td>Very High Cost</td>
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### CENSUS GROWTH 1990-2000

<table>
<thead>
<tr>
<th>Area</th>
<th>%</th>
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<tbody>
<tr>
<td>Palmdale</td>
<td>49.40%</td>
</tr>
<tr>
<td>Phoenix</td>
<td>33.50%</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>23.50%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>29.90%</td>
</tr>
<tr>
<td>Lancaster</td>
<td>21.49%</td>
</tr>
<tr>
<td>Ontario</td>
<td>17.10%</td>
</tr>
<tr>
<td>Moreno Valley</td>
<td>19.90%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>8.30%</td>
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### HOUSING AFFORDABILITY INDEX

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<tr>
<th>Area</th>
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<tr>
<td>Santa Clarita</td>
<td>18</td>
<td>13</td>
</tr>
<tr>
<td>Los Angeles (city)</td>
<td>23</td>
<td>16</td>
</tr>
<tr>
<td>Long Beach</td>
<td>24</td>
<td>15</td>
</tr>
<tr>
<td>Rosamond</td>
<td>36</td>
<td>24</td>
</tr>
<tr>
<td>Palmdale</td>
<td>40</td>
<td>27</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>39</td>
<td>23</td>
</tr>
<tr>
<td>Lancaster</td>
<td>46</td>
<td>33</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>36</td>
<td>24</td>
</tr>
<tr>
<td>California City</td>
<td>53</td>
<td>39</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>58</td>
<td>46</td>
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### COST OF LIVING (ACCRRA)

#### 2005 1ST QUARTER

<table>
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<th>Area</th>
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<tbody>
<tr>
<td>New York</td>
<td>203.9%</td>
</tr>
<tr>
<td>San Francisco</td>
<td>178.7%</td>
</tr>
<tr>
<td>Los Angeles/Long Beach</td>
<td>153.7%</td>
</tr>
<tr>
<td>San Diego</td>
<td>146.9%</td>
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</table>

#### 2005 2ND QUARTER

<table>
<thead>
<tr>
<th>Area</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>San Bernardino</td>
<td>126.3%</td>
</tr>
<tr>
<td>Palm Springs</td>
<td>123.3%</td>
</tr>
<tr>
<td>Fresno</td>
<td>119.6%</td>
</tr>
<tr>
<td>Riverside</td>
<td>117.8%</td>
</tr>
<tr>
<td>Portland, OR</td>
<td>115.6%</td>
</tr>
<tr>
<td>Las Vegas, NV</td>
<td>113.9%</td>
</tr>
<tr>
<td>Antelope Valley</td>
<td>113.2%</td>
</tr>
<tr>
<td>Reno, NV</td>
<td>112.1%</td>
</tr>
<tr>
<td>Sparks, NV</td>
<td>112.1%</td>
</tr>
<tr>
<td>Bakersfield</td>
<td>109.6%</td>
</tr>
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</table>
ANTELOPE VALLEY CITIES

Lancaster
“We Appreciate Your Business”

2005 MILESTONES

- SYGMA expands their facility in Fox Field from 110,000 sq. ft. to 239,000 sq. ft., employing 350 people at total build out
- Johnny Rebs’ will begin construction on a 3,500 sq. ft. southern style sit down dinner house in Front Row Center
- Valley Central Shopping Center is being rejuvenated with the construction of a 213,000 sq. ft. Super Wal-Mart and an additional 150,000 sq. ft. of retail space
- Dillons is expanding to a new 18,000 sq. ft. facility in the Lancaster Business Park
- Nearly 2,900 housing permits were issued in 2005, a 36% increase from the previous year
- Over 800,000 sq. ft. of retail space is under development throughout Lancaster
- Over 40,000 sq. ft. Lancaster Readiness Center for the National Guard Armory is under construction at Fox Field
- The new Lancaster Spectrum Center has been approved and will include a LaQuinta Inn and an additional 125,000 sq. ft. of retail space
- 250,000 sq. ft. of spec buildings are under construction in the Lancaster Business Park
- A.V. Hospital is expanding with the construction of a new 75,000 sq. ft. Woman & Infant Center
- Arbor Gardens, a 76-unit senior housing complex in the North Downtown Transit Village, opened and is 100% leased
- Arbor Grove, a 150-unit senior housing and mixed use complex with over 8,000 sq. ft. of retail space, is 80% complete
- The Children’s Center of the Antelope Valley’s new North Downtown Transit Village home is 90% complete
- Rite Aid celebrates the 5th year anniversary at its location in Fox Field, currently over 1,100 employees
- Over 5,000 people attended Lancaster’s 1st Downtown Street Celebration

“In Lancaster, we found a home which we feel will provide us with an excellent source of one of the key ingredients for our growth — people.”
— William Bolzenius, Vice President of Distribution Services
The SYGMA Network, Inc.

Elected Officials
Mayor Frank C. Roberts
Vice Mayor Bishop Henry W. Hearns
Council Members
Jim Jeffra
Ed Sileo
Andrew D. Visokey
44933 Fern Avenue • Lancaster, CA 93534
www.cityoflancasterca.org • www.cobra.org

Contacts
City Manager Robert LaSala
661/723-6000
Economic Development
Al Holliman
661/723-6128

POPULATION BY ORIGIN
Not Hispanic or Latino 72.5%
Hispanic 27.5%

POPULATION BY RACE
White Alone 58.7%
African American 18.8%
Native American 1.1%
Asian/Pacific Islander 4.1%
Some Other Race 12.3%
Two or More Races 4.9%
Median Age 31.71
Male 50.7%
Female 49.3%

AVERAGE FAMILY INCOME - CITY
$61,298
93536 $81,886
93535 $53,541
93534 $51,671

PUBLIC SAFETY
Crime Rate Per 100,000
4,329
U.S. Average 100-250K pop
5,421

HOUSING
Median Housing
302,000
Annual % of Change
29.06%
Affordability Index
33.0%
Housing Units
44,781
Detached Units
29,693
Persons Per Household
3.07
Homeowners
61.6%

EDUCATION (EDUCATIONAL ATTAINMENT BY POP. 25+)
75,925
No High School Diploma
21.74%
High School Graduate
25.96%
Some College, no degree
28.36%
Associate's Degree
8.17%
Bachelor's Degree
10.19%
Master's Degree
4.14%
Professional School Degree
1.08%
Doctoral Degree
0.37%

WORKFORCE (CIV EMPLOYED BY POP. 16+)
48,908
Management/Financial Operations
11.18%
Professional Occupations
20.98%
Service
17.39%
Sales & Office
26.20%
Agricultural/Forestry
0.15%
Construction/Maintenance
11.41%
Manufacturing/Professional
12.69%
Spanish Speaking
16.56%

Growth Rate Chart

Source: City of Lancaster, Claritas Inc., CA-DOF, CAR, FBI
Palmdale
"A Place to Call Home"

2005 MILESTONES

- Infrastructure construction begins for $82 million UHS Hospital
- City's new $15 million Palmdale Transportation Center opens
- South Valley WorkSource Center opens in Palmdale
- City completes and dedicates 3rd Focus Neighborhood named Vista del Sol
- Construction for new $23.9 million Sheriff's Station well under way
- FedEx opens 55,000 square-foot distribution center in the Fairway Business Park
- Wal-Mart Supercenter opens
- Lowe's home improvement store opens in East Palmdale
- Wickes Furniture store opens in former K-Mart building
- Hampton Inn opens 83-room hotel
- Purdue University begins graduate level classes at the AERO Institute
- Palmdale wins Princess Trophy for first entry in 2006 Rose Parade
- Over 391,000 sq. ft. of spec industrial buildings are under construction in the Fairway Business Park
- Delta Scientific Corp. begins construction on a $4 million, 57,000 square-foot expansion in the Fairway Business Park
- A.V. Mall multi-million dollar renovation begins
- Construction begins for Hilton Garden Inn ■ 16-screen Cinemark Theater at the A.V. Mall
- Johnny Carino's Italian Restaurant opens ■ Famous Dave's Legendary Pit Bar-B-Que under construction at the A.V. Mall
- Palmdale Amphitheater opens ■ New DryTown Water Park under construction
- Ritter Ranch master-planned community of 7,200 homes breaks ground
- Avenue S Corridor Improvement project well under way

"Palmdale is a great place for business. The City's competent staff work efficiently and effectively to make the development process run smoothly. The City's business-friendly climate has fueled dynamic growth and economic prosperity, providing residents with first-class shopping opportunities."

— Ron Emard, General Manager Robertson's Palmdale Honda

**POPULATION BY ORIGIN**

- Not Hispanic or Latino: 57.9%
- Hispanic: 42.1%

**POPULATION BY RACE**

- White Alone: 50.2%
- African American: 17.0%
- Native American: 1.0%
- Asian/Pacific Islander: 4.8%
- Some Other Race: 22.7%
- Two or More Races: 5.1%
- Median Age: 28.70
- Male: 49.2%
- Female: 50.8%

**AVERAGE FAMILY INCOME - CITY**

<table>
<thead>
<tr>
<th>Zip Code</th>
<th>Income</th>
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<tr>
<td>93551</td>
<td>$94,165</td>
</tr>
<tr>
<td>93552</td>
<td>$65,672</td>
</tr>
</tbody>
</table>

**PUBLIC SAFETY**

- Crime Rate Per 100,000: 4,049
- U.S. Average 100-250k pop: 5,421

**HOUSING**

- Median Housing: $350,000
- Annual % of Change: 29.39%
- Affordability Index: 27.0%
- Housing Units: 41,312
- Detached Units: 32,285
- Persons Per Household: 3.57
- Homeowners: 71.0%

**EDUCATION (EDUCATIONAL ATTAINMENT BY POP. 25+)**

- No High School Diploma: 25.73%
- High School Graduate: 24.80%
- Some College, no degree: 28.80%
- Associate's Degree: 7.14%
- Bachelor's Degree: 9.59%
- Master's Degree: 2.80%
- Professional School Degree: 0.80%
- Doctoral Degree: 0.35%

**WORKFORCE (CIV EMPLOYED BY POP. 16+)**

- Management/Financial Operations: 11.50%
- Professional Occupations: 17.31%
- Service: 16.07%
- Sales & Office: 27.43%
- Agricultural/Forestry: 0.14%
- Construction/Maintenance: 12.0%
- Manufacturing/Professional: 15.54%
- Spanish Speaking: 28.13%

**Growth Rate Chart**

- State Rank in Size: 40
- Rank of Growth in LA County by %: 22
- Annual Growth Rate: 3.3%
- State Rank in Growth by %: 75
- % of Change from 2000 census: 12.5%
- State Rank by Numeric Change from 2000 census: 26

Source: City of Palmdale, Claritas Inc., CA-DOE, CAR, FBI

Elected Officials

- Mayor James C. Ledford, Jr.
- Mayor Pro Tem Mike Dispenza
- Councilmembers:
  - Steven D. Hofbauer
  - Tom Lackey
  - Stephen Knight

Contacts

- City Manager Robert W. Toone, Jr.
  661/267-5100
- Assistant Executive Director/CRA
  Danny R. Roberts
  661/267-5125

38300 Sierra Highway ■ Palmdale, CA 93550
www.cityofpalmdale.org
California City
"Classic Desert Living"

2005 MILESTONES
- Grand Opening of $50 million Hyundai-Kia test facility
- USDA approval for $5 million loan for approx. 13 miles of water main replacement
- 442 total building permits issued for 2005, totaling $39 million
- Tierra del Sol to break ground on 89 Villas for senior living, as well as improvement of 35 commercial lots
- 103 Microtel Hotel under construction with grand opening scheduled for Spring 2006
- IMC building new neighborhood center of 15,000 sq. ft. new retail space
- 12,800 sq. ft. "Village Shoppes" will start construction in the spring of 2006 by Investwest Group, anchored by Blockbuster
- Alta One Federal Credit Union will relocate in the spring of 2006 to a free-standing building of 3,500 sq. ft.

"California City is one of the very few pro-growth and pro-business cities in California. The City officials act promptly and efficiently to the many problems that businesses encounter. To further enhance business, California City is one of the most affordable places to live allowing employees the opportunity of home ownership unheard of in most of California."

— Mike Strong, President, Strong Real Estate

---

Elected Officials
Mayor Larry Adams
Councilmembers
Bill Dempsey
Mike Edmison
Nicholas Lessenevitch
Kevin Schafer

21000 Hacienda Boulevard • California City, CA 93505
www.california-city-ca.us

Contacts
City Manager William W. Way, Jr.
760/373-8661
Assistant City Manager/Finance Director
Terry Hicks
760/373-8661

POPULATION BY ORIGIN
Not Hispanic or Latino 79.9%
Hispanic 20.1%

POPULATION BY RACE
White Alone 65.9%
African American 12.5%
Native American 1.7%
Asian/Pacific Islander 4.1%
Some Other Race 9.6%
Two or More Races 6.2%
Median Age 35.53
Male 49.8%
Female 50.2%

AVERAGE FAMILY INCOME - CITY
$64,997
93505
$65,046

PUBLIC SAFETY
Crime Rate Per 100,000
3,040
U.S. Average 10-25K pop
3,699

HOUSING
Median Housing
$194,000
Annual % of Change
31.97%
Affordability Index
39.0%
Housing Units
3,657
Detached Units
2,732
Persons Per Household
2.80
Homeowners
67.3%

EDUCATION (EDUCATIONAL ATTAINMENT BY POP. 25+)
7,419
No High School Diploma
17.17%
High School Graduate
25.58%
Some College, no degree
35.03%
Associate's Degree
9.83%
Bachelor's Degree
7.64%
Master's Degree
3.67%
Professional School Degree
0.00%
Doctoral Degree
1.08%

WORKFORCE (CIV EMPLOYED BY POP. 16+)
4,783
Management/Financial Operations
12.31%
Professional Occupations
17.81%
Service
21.33%
Sales & Office
25.38%
Agricultural/Forestry
0.19%
Construction/Maintenance
12.94%
Manufacturing/Professional
10.04%
Spanish Speaking
10.14%

Growth Rate Chart

Source: City of California City, Claritas Inc., CA-DOF, CAR, FBI
"Ridgecrest offers businesses of all sizes, whether just starting-up or already established, the opportunity to grow and prosper because both the city and county government are responsive and maintain a business-friendly agenda. With the availability of land, clean air, clear weather, and a highly-educated workforce, Ridgecrest demonstrates an entrepreneurial attitude; while at the same time retaining that small town spirit and lifestyle."

— Ron Kicinski, Co-owner, TOSS Inc., and ServiceMaster of IVV

<table>
<thead>
<tr>
<th>Elected Officials</th>
<th>Contacts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mayor Marshall &quot;Chip&quot; Holloway</td>
<td>City Manager Harvey M. Rose</td>
</tr>
<tr>
<td>Mayor Pro Tem Richard &quot;Duke&quot; Martin</td>
<td>760/499-5000</td>
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<tr>
<td>Vice Mayor Daniel O. Clark</td>
<td>Community &amp; Economic Development</td>
</tr>
<tr>
<td>Councilmembers</td>
<td>Gary Parsons</td>
</tr>
<tr>
<td>Ronald Carter</td>
<td>760/409-5061</td>
</tr>
<tr>
<td>Steven P. Morgan</td>
<td></td>
</tr>
</tbody>
</table>

100 West California Avenue • Ridgecrest, CA 93555
www.ci.ridgecrest.ca.us

### POPULATION BY ORIGIN
- Not Hispanic or Latino: 86.2%
- Hispanic: 13.8%

### POPULATION BY RACE
- White Alone: 80.6%
- African American: 3.5%
- Native American: 1.0%
- Asian/Pacific Islander: 4.7%
- Some Other Race: 5.9%
- Two or More Races: 4.2%

### Median Age
- Male: 35.5
- Female: 35.0

### AVERAGE FAMILY INCOME - CITY
- $68,125
- 93555

### PUBLIC SAFETY
- Crime Rate Per 100,000: 3,370
- U.S. Average 100-250K pop: 4,020

### HOUSING
- Median Housing: $168,750
- Annual % of Change: 29.56%
- Affordability Index: 46.0%
- Housing Units: 11,419
- Detached Units: 7,541
- Persons Per Household: 2.59
- Homeowners: 66.7%

### EDUCATION (EDUCATIONAL ATTAINMENT BY POP. 25+)
- No High School Diploma: 12.74%
- High School Graduate: 23.62%
- Some College, no degree: 28.27%
- Associate's Degree: 11.50%
- Bachelor's Degree: 15.41%
- Master's Degree: 6.61%
- Professional School Degree: 0.72%
- Doctoral Degree: 1.14%

### WORKFORCE (CIV EMPLOYED BY POP. 16+)
- Management/Financial Operations: 11.52%
- Professional Occupations: 28.79%
- Service: 17.73%
- Sales & Office: 22.52%
- Agriculture/Forestry: 0.13%
- Construction/Maintenance: 10.49%
- Manufacturing/Professional: 8.82%
- Spanish Speaking: 8.24%

---

Growth Rate Chart

<table>
<thead>
<tr>
<th>Year</th>
<th>2000</th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
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</thead>
<tbody>
<tr>
<td>State Rank in Size</td>
<td>250</td>
<td>252</td>
<td>250</td>
<td>252</td>
<td>250</td>
<td>252</td>
</tr>
<tr>
<td>Rank of Growth in Kern County by %</td>
<td>9</td>
<td>7</td>
<td>9</td>
<td>7</td>
<td>9</td>
<td>7</td>
</tr>
<tr>
<td>Annual Growth Rate</td>
<td>0.2%</td>
<td>1.4%</td>
<td>0.2%</td>
<td>1.4%</td>
<td>0.2%</td>
<td>1.4%</td>
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<tr>
<td>State Rank in Growth by %</td>
<td>326</td>
<td>250</td>
<td>326</td>
<td>250</td>
<td>326</td>
<td>250</td>
</tr>
<tr>
<td>% of Change from 2000 census</td>
<td>3.6%</td>
<td>6.3%</td>
<td>3.6%</td>
<td>6.3%</td>
<td>3.6%</td>
<td>6.3%</td>
</tr>
<tr>
<td>State Rank by Numeric Change from 2000 census</td>
<td>290</td>
<td>260</td>
<td>290</td>
<td>260</td>
<td>290</td>
<td>260</td>
</tr>
</tbody>
</table>

Source: City of Ridgecrest, Claritas Inc., CA-DOE, CAR, FBI

Economic Roundtable Report 2006
Tehachapi
"The Right Environment for the Right Company"

City of Tehachapi Water Tower

2005 MILESTONES

● A $2 million dollar downtown enhancement process to include period street lights, tree lined streets, corner landscape bulb-outs & enhance cross-walks
● City obtained 100-year-old Train Depot from Union Pacific RR. The restoration will begin immediately with a train museum and a park grounds
● Ground breaking on new 80-unit Holiday Inn Express Hotel expected to open in March 2006
● Opening of Sonic Burger
● A 42,000 sq. ft. mixed use commercial center (The Orchard Retail Center) was approved for construction
● A 140,000 sq. ft. Home Depot building as approved and expected to open October, 2006
● A 30,580 sq. ft. mixed use commercial center (Jones Development) was approved for construction
● A 96-unit condo project was approved for construction
● The City is working with the Kern County to establish a regional community plan for the Greater Tehachapi Area
● Re-dedication of Railroad Park
● Construction will soon take place on a .75-acre neighborhood park to be completed in Spring 2006.
● Contract was awarded to design a wastewater treatment plant expansion to increase capacity by 10%
● 3 fresh-water wells were drilled adding significant capacity to the City’s system
● The City has hired a Principal Planner, Public Works Construction Observer, and Code Enforcement Officer
● Wal-Mart Corporation closed escrow on December 27, 2005 to begin building on 22 acres of land

"The City of Tehachapi, Tehachapi Chamber of Commerce, and Main Street Tehachapi know what it takes to get projects off the ground and other cities could learn from them. Mostly, when a business approaches these organizations for help, advice, or ideas, the attitude is overwhelmingly, ‘How can we help to make your business prosper?’!"

— Thomas and Colleen Kohnen, Kohnen Country Bakery

Elected Officials
Mayor Ed Grimes
Mayor Pro Tem Deborah Hand
Councilmembers
Philip Smith
Linda Vernor
Mariana Telc

115 South Robinson Street ▪ Tehachapi, CA 93561
www.tehachapicountyhall.com

Contacts
City Manager Jason Caudle
661/822-2200, ext. 108

Assistant City Manager
Greg Garrett
661/822-2200, ext. 105

POPULATION BY ORIGIN (GREATER TEHACHAPI REGION) 34,681
Not Hispanic or Latino 64.0%
Hispanic 36.0%

POPULATION BY RACE
White Alone 55.8%
African American 12.0%
Native American 1.4%
Asian/Pacific Islander 0.9%
Some Other Race 26.8%
Two or More Races 3.0%
Median Age 32.7
Male 58.04%
Female 41.96%

AVERAGE FAMILY INCOME - CITY
93561 $51,096

PUBLIC SAFETY
Crime Rate Per 100,000 na
U.S. Average 10-25K pop 3,699

HOUSING
Median Housing $270,000
Annual % of Change 28.57%
Affordability Index 24.0%
Housing Units 3,059
Detached Units
Persons Per Household 2.57
Homeowners 54.7%

EDUCATION (EDUCATIONAL ATTAINMENT BY POP. 25+)
No High School Diploma 18.80%
High School Graduate 27.70%
Some College, no degree 29.00%
Associate’s Degree 7.40%
Bachelor’s Degree 9.50%
Master’s Degree 4.80%
Professional School Degree 0.44%
Doctoral Degree 0.09%

WORKFORCE (CIV EMPLOYED BY POP. 16+)
2,464
Management/Financial Operations 11.12%
Professional Occupations 13.35%
Service 25.97%
Sales & Office 24.84%
Agricultural/Forestry 2.27%
Construction/Maintenance 9.38%
Manufacturing/Professional 13.07%
Spanish Speaking 23.05%

Growth Rate Chart

Source: City of Tehachapi, Claritas Inc., CA-DOE, CAR, FBI, Kern COG.
Mojave
“Home of the Nation’s First Inland Spaceport”

“Mojave Spaceport, America’s first Inland Spaceport. Paving the way to the emerging Personal Spaceflight Industry.”
— Stuart O. Witt, General Manager, Mojave Spaceport

Rural Communities
of the Greater Antelope Valley

<table>
<thead>
<tr>
<th>2000 CENSUS</th>
<th>2005 ESTIMATE</th>
<th>MEDIAN HOUSEHOLD INCOME</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acton</td>
<td>2,390</td>
<td>2,571</td>
</tr>
<tr>
<td>Lake Los Angeles</td>
<td>11,523</td>
<td>11,793</td>
</tr>
<tr>
<td>Lake Communities</td>
<td>2,828</td>
<td>2,828</td>
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<tr>
<td>Littlerock</td>
<td>1,402</td>
<td>1,508</td>
</tr>
<tr>
<td>Quartz Hill</td>
<td>5,890</td>
<td>10,720</td>
</tr>
<tr>
<td>Green Valley</td>
<td>1,859</td>
<td>2,272</td>
</tr>
<tr>
<td>Benton</td>
<td>2,025</td>
<td>1,830</td>
</tr>
<tr>
<td>Edwards</td>
<td>5,909</td>
<td>5,594</td>
</tr>
<tr>
<td>Golden Hills</td>
<td>6,401</td>
<td>7,434</td>
</tr>
<tr>
<td>Rosamond</td>
<td>14,349</td>
<td>15,794</td>
</tr>
<tr>
<td>Bear Valley Springs</td>
<td>4,232</td>
<td>4,590</td>
</tr>
<tr>
<td>Randsburg</td>
<td>77</td>
<td>71</td>
</tr>
<tr>
<td>Stallion Springs</td>
<td>1,522</td>
<td>1,933</td>
</tr>
<tr>
<td>North Edwards</td>
<td>1,227</td>
<td>1,244</td>
</tr>
<tr>
<td>Inyo/kiem</td>
<td>9844</td>
<td>876</td>
</tr>
</tbody>
</table>

POPULATION BY ORIGIN
Not Hispanic or Latino: 67.4%
Hispanic: 32.6%

POPULATION BY RACE
White Alone: 63.3%
African American: 6.2%
Native American: 1.1%
Asian/Pacific Islander: 2.4%
Some Other Race: 21.3%
Two or More Races: 5.7%
Median Age: 32.04
Male: 50.6%
Female: 49.4%

AVERAGE FAMILY INCOME - CITY
93501: $37,111

HOUSING
Homeowners: 51.9%

EDUCATION (EDUCATIONAL ATTAINMENT BY POP. 25+)
No High School Diploma: 28.25%
High School Graduate: 35.12%
Some College, no degree: 25.20%
Associate's Degree: 4.32%
Bachelor's Degree: 4.00%
Master's Degree: 1.73%
Professional School Degree: 0.86%
Doctoral Degree: 0.50%

WORKFORCE (CIV EMPLOYED BY POP. 16+)
Management/Financial Operations: 5.47%
Professional Occupations: 17.98%
Service: 26.51%
Sales & Office: 16.89%
Agricultural/Forestry: 0.94%
Construction/Maintenance: 16.03%
Manufacturing/Professional: 16.18%
Spanish Speaking: 21.16%

Source: Claritas, GAVEA
GREATER ANTELOPE VALLEY EMPLOYMENT BY INDUSTRY SECTOR

LARGEST EMPLOYERS

<table>
<thead>
<tr>
<th>COMPANY</th>
<th># OF EMPLOYEES</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Edwards Air Force Base</td>
<td>12,117</td>
</tr>
<tr>
<td>2. China Lake</td>
<td>4,986</td>
</tr>
<tr>
<td>3. Lockheed Martin Co.</td>
<td>4,200</td>
</tr>
<tr>
<td>4. County of Los Angeles</td>
<td>3,441</td>
</tr>
<tr>
<td>5. AV Union High School District</td>
<td>2,400</td>
</tr>
<tr>
<td>6. AV Hospital</td>
<td>2,200</td>
</tr>
<tr>
<td>7. Countrywide</td>
<td>2,200</td>
</tr>
<tr>
<td>8. Lancaster School District</td>
<td>2,142</td>
</tr>
<tr>
<td>9. Wal-Mart (4 stores)</td>
<td>2,047</td>
</tr>
<tr>
<td>10. Northrop-Grumman</td>
<td>1,633</td>
</tr>
<tr>
<td>11. AV Mall</td>
<td>1,500</td>
</tr>
<tr>
<td>12. Mira Loma-CA State Prison</td>
<td>1,295</td>
</tr>
<tr>
<td>13. Boeing (2 divisions)</td>
<td>1,000</td>
</tr>
<tr>
<td>14. Rite Aid Distribution Center</td>
<td>967</td>
</tr>
<tr>
<td>15. AV College</td>
<td>824</td>
</tr>
<tr>
<td>16. U.S. Borax</td>
<td>780</td>
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<tr>
<td>17. Sierra Sands School District</td>
<td>600</td>
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<tr>
<td>18. Anderson-Barrows</td>
<td>550</td>
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<tr>
<td>19. Kaiser Permanente</td>
<td>550</td>
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<tr>
<td>20. Lancaster Community Hospital</td>
<td>530</td>
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<tr>
<td>21. Tehachapi Unified School District</td>
<td>525</td>
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<tr>
<td>22. Federal Aviation Administration</td>
<td>486</td>
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<tr>
<td>23. Albertson’s Food &amp; Drug (4 stores)</td>
<td>461</td>
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<tr>
<td>24. High Desert Health System</td>
<td>460</td>
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<tr>
<td>25. Keppel School District</td>
<td>458</td>
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<tr>
<td>26. Lowe’s (3 stores)</td>
<td>455</td>
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<tr>
<td>27. City of Lancaster</td>
<td>450</td>
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<tr>
<td>28. Home Depot</td>
<td>424</td>
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<tr>
<td>29. Starbucks</td>
<td>408</td>
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<tr>
<td>30. McDonnell Douglas Corporation</td>
<td>387</td>
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<td>31. High Desert Medical Group</td>
<td>375</td>
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<td>32. Lance Campers</td>
<td>353</td>
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<td>33. Deluxe Corp</td>
<td>325</td>
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<td>34. Target (2 stores)</td>
<td>322</td>
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<td>35. S. Kern Unified School District</td>
<td>320</td>
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<td>36. City of Palmdale</td>
<td>312</td>
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<td>37. Costco</td>
<td>305</td>
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<td>38. Wilsona School</td>
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<tr>
<td>40. Muroc Joint Unified School District</td>
<td>273</td>
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<tr>
<td>41. U.S. Pole</td>
<td>263</td>
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<td>42. Michael’s Distribution Center</td>
<td>260</td>
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<td>43. Symvionics</td>
<td>250</td>
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<tr>
<td>44. Sears, Roebuck, &amp; Co.</td>
<td>239</td>
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<tr>
<td>45. Sam’s Club</td>
<td>220</td>
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<tr>
<td>46. AV Press</td>
<td>215</td>
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<tr>
<td>47. GE Wind Energy</td>
<td>210</td>
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<tr>
<td>48. Best Buy</td>
<td>200</td>
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<tr>
<td>49. Rally Chevrolet</td>
<td>189</td>
</tr>
<tr>
<td>50. Acton - Agua Dulce Unified School District</td>
<td>180</td>
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TOTAL 55,669

Source: EDD, CSUN, GAVEA, SFVERC.

EMPLOYMENT INDUSTRY BY SECTOR

<table>
<thead>
<tr>
<th>Sector</th>
<th>2003</th>
<th>2004</th>
<th>% of CHANGE 03 to 04</th>
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<tbody>
<tr>
<td>Federal Government</td>
<td>2,234</td>
<td>1,847</td>
<td>-17.32%</td>
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<tr>
<td>State Government</td>
<td>1,710</td>
<td>1,7007</td>
<td>-0.18%</td>
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<tr>
<td>Local Government</td>
<td>13,914</td>
<td>13,693</td>
<td>-1.59%</td>
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<tr>
<td>Agriculture and Mining</td>
<td>1,583</td>
<td>1,458</td>
<td>-7.90%</td>
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<tr>
<td>Utilities</td>
<td>522</td>
<td>585</td>
<td>12.07%</td>
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<tr>
<td>Construction</td>
<td>5,126</td>
<td>5,697</td>
<td>11.14%</td>
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<tr>
<td>Manufacturing</td>
<td>6,546</td>
<td>6,589</td>
<td>0.66%</td>
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<tr>
<td>Wholesale Trade</td>
<td>1,185</td>
<td>1,229</td>
<td>3.71%</td>
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<tr>
<td>Retail Trade</td>
<td>12,573</td>
<td>13,179</td>
<td>4.82%</td>
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<tr>
<td>Transportation and Warehousing</td>
<td>1,473</td>
<td>2,111</td>
<td>43.31%</td>
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<td>Mgmt of Companies and Enterprises</td>
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<td></td>
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<tr>
<td>&amp; Admin and Support and Waste</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Mgmt and Remediation Services</td>
<td>3,853</td>
<td>3,401</td>
<td>-11.73%</td>
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<td>Information</td>
<td>1,154</td>
<td>1,241</td>
<td>7.54%</td>
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<td>Finance and Insurance</td>
<td>2,545</td>
<td>2,582</td>
<td>1.45%</td>
</tr>
<tr>
<td>Real Estate Rental and Leasing</td>
<td>1,123</td>
<td>1,262</td>
<td>12.38%</td>
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<tr>
<td>Services</td>
<td>3,264</td>
<td>3,680</td>
<td>12.75%</td>
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<tr>
<td>Educational Services</td>
<td>473</td>
<td>531</td>
<td>12.26%</td>
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<tr>
<td>Health Care and Social Assistance</td>
<td>7,088</td>
<td>7,402</td>
<td>4.43%</td>
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<tr>
<td>Arts, Entertainment and Recreation</td>
<td>786</td>
<td>896</td>
<td>13.99%</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>7,951</td>
<td>8,037</td>
<td>1.08%</td>
</tr>
<tr>
<td>Other Services (except Public Admin.)</td>
<td>2,172</td>
<td>2,239</td>
<td>3.08%</td>
</tr>
</tbody>
</table>

TOTALS EMPLOYMENT 77,289 79,368

ANNUAL JOB GROWTH 5,759 2,077

% OF ANNUAL JOB GROWTH 8.05% 2.69%
THE COST OF DOING BUSINESS

The highly respected Kosmont Cost of Doing Business Study compares the cost of doing business in a wide range of cities throughout the United States which have populations of over 100,000. The study compares a number of costs imposed by local government such as business taxes, gross receipt taxes, utility taxes, property taxes, sales tax, state income taxes, fees, and other costs that may apply.

Listed is the Kosmont 2005 rating for Lancaster and Palmdale along with a comparison with other popular business locations:

<table>
<thead>
<tr>
<th>Antelope Valley</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$$$ Moderate Cost</td>
<td>No</td>
<td>No</td>
<td>$0.01</td>
<td>1.1018%</td>
<td>8.25%</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$$$ Moderate Cost</td>
<td>No</td>
<td>No</td>
<td>$0.03</td>
<td>1.1288%</td>
<td>8.25%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Los Angeles County</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Los Angeles</td>
<td>$$$ Very High Cost</td>
<td>Yes</td>
<td>12.5%</td>
<td>$1.17-5.85</td>
<td>1.0788%</td>
<td>8.25%</td>
</tr>
<tr>
<td>Long Beach</td>
<td>$$$ High Cost</td>
<td>No</td>
<td>6.0%</td>
<td>$0.09-2.28</td>
<td>1.0380%</td>
<td>8.25%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>San Bernardino</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple Valley</td>
<td>$ Low Cost</td>
<td>No</td>
<td>No</td>
<td>$0.02</td>
<td>1.0000%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Hesperia</td>
<td>$$$ Moderate Cost</td>
<td>No</td>
<td>No</td>
<td>$0.01</td>
<td>1.8630%</td>
<td>7.75%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Riverside</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Indio</td>
<td>$$$ High Cost</td>
<td>Yes</td>
<td>5.00%</td>
<td>$0.12</td>
<td>1.1183%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Riverside</td>
<td>$$$ High Cost</td>
<td>Yes</td>
<td>6.50%</td>
<td>$0.07-84</td>
<td>1.0088%</td>
<td>7.75%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Central Valley</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bakersfield</td>
<td>$ Low Cost</td>
<td>Yes</td>
<td>No</td>
<td>$0.17</td>
<td>1.150%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Stockton</td>
<td>$$$ Very High Cost</td>
<td>Yes</td>
<td>8.00%</td>
<td>$0.09-2.00</td>
<td>1.024%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Tulare</td>
<td>$$$ High Cost</td>
<td>Yes</td>
<td>7.00%</td>
<td>$0.35</td>
<td>1.001%</td>
<td>7.75%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Inland Empire</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fontana</td>
<td>$$$ High Cost</td>
<td>Yes</td>
<td>5.00%</td>
<td>$1.00-3.5</td>
<td>1.1110%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Victorville</td>
<td>$$$ Moderate Cost</td>
<td>No</td>
<td>No</td>
<td>$0.02</td>
<td>1.2482%</td>
<td>7.58%</td>
</tr>
<tr>
<td>San Bernardino</td>
<td>$$$ Very High Cost</td>
<td>Yes</td>
<td>8.00%</td>
<td>$0.52</td>
<td>1.1406%</td>
<td>7.75%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Arizona</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chandler</td>
<td>$$$ Very High Cost</td>
<td>No</td>
<td>9.05%</td>
<td>$0</td>
<td>2.9281%</td>
<td>7.80%</td>
</tr>
<tr>
<td>Phoenix</td>
<td>$$$ Very High Cost</td>
<td>No</td>
<td>7.10%</td>
<td>$0.01</td>
<td>1.8200%</td>
<td>8.10%</td>
</tr>
<tr>
<td>Tucson</td>
<td>$$$ Very High Cost</td>
<td>No</td>
<td>6.25-9.50%</td>
<td>$0.05</td>
<td>2.2504%</td>
<td>7.61%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Oregon</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Portland</td>
<td>$$ Moderate Cost</td>
<td>No</td>
<td>5.00%</td>
<td>$2.20</td>
<td>2.1000%</td>
<td>0%</td>
</tr>
</tbody>
</table>

Source: Kosmont-Rose Institute
PUBLIC TRANSPORTATION
Antelope Valley Transit Authority

**JULY 2004-JUNE 2005**

<table>
<thead>
<tr>
<th>Month</th>
<th>Commuter Ridership</th>
<th>Local Ridership</th>
<th>Dial-A-Ridership</th>
<th>ASI-Disabled Riders</th>
</tr>
</thead>
<tbody>
<tr>
<td>July</td>
<td>21,916</td>
<td>22,281</td>
<td>22,438</td>
<td>188,672</td>
</tr>
<tr>
<td>August</td>
<td>21,992</td>
<td>22,235</td>
<td>23,821</td>
<td>186,522</td>
</tr>
<tr>
<td>September</td>
<td>21,201</td>
<td>24,402</td>
<td>23,367</td>
<td>212,808</td>
</tr>
<tr>
<td>October</td>
<td>24,815</td>
<td>25,672</td>
<td>23,282</td>
<td>242,051</td>
</tr>
<tr>
<td>November</td>
<td>19,963</td>
<td>19,237</td>
<td>22,341</td>
<td>196,468</td>
</tr>
<tr>
<td>December</td>
<td>19,223</td>
<td>20,562</td>
<td>21,088</td>
<td>187,911</td>
</tr>
<tr>
<td>January</td>
<td>21,968</td>
<td>22,050</td>
<td>23,182</td>
<td>201,921</td>
</tr>
<tr>
<td>February</td>
<td>20,093</td>
<td>22,687</td>
<td>23,642</td>
<td>174,523</td>
</tr>
<tr>
<td>March</td>
<td>22,916</td>
<td>27,184</td>
<td>27,827</td>
<td>207,565</td>
</tr>
<tr>
<td>April</td>
<td>23,344</td>
<td>24,425</td>
<td>25,792</td>
<td>205,759</td>
</tr>
<tr>
<td>May</td>
<td>22,467</td>
<td>22,776</td>
<td>23,955</td>
<td>219,886</td>
</tr>
<tr>
<td>June</td>
<td>22,185</td>
<td>23,940</td>
<td>26,301</td>
<td>205,253</td>
</tr>
<tr>
<td>Total</td>
<td>262,084</td>
<td>277,451</td>
<td>289,022</td>
<td>2,429,360</td>
</tr>
</tbody>
</table>

AVTA business office hours are Monday through Friday from 8:00 am to 5:00 pm.
Located at 42210 6th Street West • Lancaster, CA 93534 • 661/945-9445 • Fax 661/729-2615

![Transportation Center]

**Metrolink**

**October 2005 Daily Ridership and Daily Station Boardings**

<table>
<thead>
<tr>
<th>Station</th>
<th>Boardings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Santa Clarita</td>
<td>479</td>
</tr>
<tr>
<td>Lancaster</td>
<td>373</td>
</tr>
<tr>
<td>Via Princessa</td>
<td>363</td>
</tr>
<tr>
<td>Palmdale</td>
<td>277</td>
</tr>
<tr>
<td>Newhall</td>
<td>264</td>
</tr>
<tr>
<td>Sylmar/San Fernando Valley</td>
<td>242</td>
</tr>
<tr>
<td>Vincent</td>
<td>212</td>
</tr>
<tr>
<td>Burbank</td>
<td>133</td>
</tr>
<tr>
<td>Glendale</td>
<td>89</td>
</tr>
<tr>
<td>Sun Valley</td>
<td>19</td>
</tr>
</tbody>
</table>

**A.V. Line**

<table>
<thead>
<tr>
<th>Number of Trains</th>
<th>Average Daily Ridership</th>
<th>Average Speed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Weekday</td>
<td>Weekend</td>
<td></td>
</tr>
<tr>
<td>July-Sept.2005</td>
<td>24</td>
<td>8</td>
</tr>
<tr>
<td>2004</td>
<td>24</td>
<td>8</td>
</tr>
<tr>
<td>2003</td>
<td>24</td>
<td>8</td>
</tr>
<tr>
<td>2002</td>
<td>24</td>
<td>8</td>
</tr>
</tbody>
</table>

For personalized commute planning and Metrolink information, call the Customer Service Center at 800/371-LINK (5465). Recorded Metrolink schedules are available 24 hours a day and operators are available Monday through Friday from 6:00 am to 8:00 pm and Saturday 8:00 am to 5:00 pm.

Source: AVTA, Metrolink.
ANTEOPE VALLEY ENTERPRISE ZONE
www.avez.org

- The Enterprise Zone is a California Income Tax Incentive Program.
- Covers approximately 61 square miles and encompasses Industrial and Commercial Property in Palmdale, Lancaster and unincorporated Los Angeles County.
- Carries refund potential for companies currently residing in the zone and reduced or eliminated state income tax opportunities prospectively for businesses located in the zone.
- Four different tax incentives available:
  1. Hiring Credit A business may save over $1,000, per employee, in state income taxes, over 5 years; 2. Sales and Use Tax Credit On the purchase of up to $1 million of qualified manufacturing equipment, corporations up to $20 million; 3. Business Expense Deduction Partial cost of certain property may be deducted as a business expense; 4. Net Interest Deduction for Lenders A deduction from income on loans made to a trade or business in the zone. 5. Net Operating Loss Carryover Individual or corporations that show a net operating loss from doing business within the Zone may be able to carry that loss over to future years to reduce future tax liability.

<table>
<thead>
<tr>
<th>Hiring Vouchers Issued</th>
<th>Average Hourly Wage</th>
<th>Number of Participating Employers</th>
<th>Potential Savings Over 5 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>1997</td>
<td>226</td>
<td>$7.30</td>
<td>$5,394,168</td>
</tr>
<tr>
<td>1998</td>
<td>626</td>
<td>$10.52</td>
<td>$16,835,644</td>
</tr>
<tr>
<td>1999</td>
<td>563</td>
<td>$11.10</td>
<td>$15,141,322</td>
</tr>
<tr>
<td>2000</td>
<td>784</td>
<td>$9.42</td>
<td>$21,048,896</td>
</tr>
<tr>
<td>2001</td>
<td>933</td>
<td>$11.62</td>
<td>$27,860,002</td>
</tr>
<tr>
<td>2002</td>
<td>888</td>
<td>$7.71</td>
<td>$28,037,712</td>
</tr>
<tr>
<td>2003</td>
<td>2,041</td>
<td>$9.46</td>
<td>$64,442,534</td>
</tr>
<tr>
<td>2004</td>
<td>326</td>
<td>$10.57</td>
<td>$10,293,124</td>
</tr>
<tr>
<td>2005</td>
<td>1,044</td>
<td>$9.90</td>
<td>$32,963,256</td>
</tr>
<tr>
<td>Total</td>
<td>7,451</td>
<td>na</td>
<td>$222,052,625</td>
</tr>
</tbody>
</table>

The chart illustrates the actual number of AV Employers utilizing the Enterprise Zone hiring benefits since 1997 demonstrating the potential savings. These are a number of EZ tax benefits companies could be using other than the hiring tax credit that we are not aware of.

MANUFACTURING BUSINESS WITH 10 EMPLOYEES
Sales & Use Tax Credit Hiring Credit Cumulative Total
Year 1 $4,125 $105,248 $109,373
Year 2 $84,198 $133,571
Year 3 $63,149 $256,720
Year 4 $42,099 $298,819
Year 5 $21,050 $319,869

Assumptions: Company is a corporation: $50,000 of qualifying equipment purchased. Ten eligible full-time employees hired 1st year. Maximum 2004 hiring benefit applied ($10,124.) Sales tax rate is 8.25%

MANUFACTURING BUSINESS WITH 100 EMPLOYEES
Sales & Use Tax Credit Hiring Credit Cumulative Total
Year 1 $165,000 $789,360 $954,360
Year 2 $82,500 $894,608 $1,031,486
Year 3 $684,112 $2,615,580
Year 4 $473,616 $3,809,196
Year 5 $263,120 $3,352,316
Year 6 $52,624 $3,404,940

Assumptions: Company is a corporation: Qualifying equipment purchased 1st year is $2 million. Qualifying equipment purchased 2nd year is $1 million. 75 eligible full-time employees hired 1st year. 25 eligible full-time employees hired 2nd year. Maximum 2004 hiring benefit applied ($10,124.) Sales tax rate is 8.25%. This example is intended as an illustration of the potential savings to businesses located within the Enterprise Zone. It is recommended that you obtain professional advice to determine the potential benefits.

FOREIGN TRADE ZONE (FTZ)
Palmdale/California City/Mojave
The Foreign Trade Zone encompasses sites in the City of Palmdale and California City. The Mojave Airport offers international traders, importers, and exporters outstanding opportunities to take advantage of special customs privileges. These incentives can lower barriers to trade, improve cash flow, and reduce or eliminate duty rates for goods.
Companies that locate with the FTZ may qualify for special financial incentives such as:
- Paying no duties on labor, overhead, or profit from FTZ operations
- Enjoying substantially discounted cargo rates
- Deferring Harbor Maintenance fees
- Re-exporting materials duty-free
- Adding value to the goods without affecting the assessed value
- Eliminating delays in customs clearance and duty drawback procedures
- And many more incentives and benefits as well

Plus if you import goods or materials for your business, please contact John Brooks, FTZ Manager for the City of Palmdale, for more information phone 661/267-5125.

South Valley WorkSource Center, Palmdale, California
The new South Valley WorkSource Center, which was opened in October 2005, provides a host of services to both employers and employees. Services for businesses include:
- No-cost job postings both locally and via the Internet using our searchable on-line job bank
- Customized recruiting to help you fill positions quickly
- Skills assessments of potential candidates to ensure they meet your criteria
- On-the-job and pre-employment training

Please contact the South Valley WorkSource Center at 661/265-7421 for more information or visit us at 1817 E. Ave. Q Unit A-12 or www.cityofpalmdale.org/swsc

WorkSource California Antelope Valley One-Stop Career Center, Lancaster, California
The WorkSource California Antelope Valley One-Stop Career Center offers an array of services to both employers and job seekers. Services include:
- Recruiting and screening of applicants
- Skills assessments
- Support for Job Fairs and Open Houses
- Referrals to training providers for occupational skills training and customized training programs
- No fee internet-based automated system to place job openings
- Access to job leads
- Computers, telephones, copiers and fax machines
- Job seeking workshops
- Resume creation

For more information contact the WorkSource California Antelope Valley One-Stop Career Center at 661/726-4126 or visit us at 1420 West Avenue I, in Lancaster or go to www.avworksource.ca.gov.
SBA FINANCING FOR OWNER-OCUPIED COMMERCIAL/INDUSTRIAL REAL ESTATE

The SBA 504 loan program enables qualifying business owners to acquire a building or commercial condo for their own use and thereby take advantage of a number of benefits to business property ownership.

Designed to provide a financial incentive for long-term investment, the SBA 504 loan program has enabled thousands of small business owners to acquire business property in California and across the U.S. In fiscal year 2005, ended September 30, 2005, $5 billion in SBA 504 loans were made nationally. $7.5 billion has been authorized for fiscal year 2006.

What is the SBA 504 loan program?
The SBA 504 loan program offers up to 90% financing for the purchase or construction of owner-occupied commercial/industrial real estate. SBA 504 financing can be used for purchase of existing buildings and improvements, build-to-suit facilities and new construction.

Occupancy of 51% or greater is required for purchase of existing buildings and build-to-suit facilities. For new construction, occupancy of 60% is required initially and 80% within ten years.

A project is financed by a combination of two loans:
- A conventional first mortgage loan provided by a lender (typically for 50% of the project value), together with,
- A second mortgage (SBA 504 loan) provided by a Certified Development Corporation (for up to 40%), which is backed by the SBA.

Projects typically range from $250,000 to $15,000,000.

SBA 504 Loans by Industry Type

The SBA 504 loan program is available to businesses in a wide range of industries.

Sample SBA 504 Project

<table>
<thead>
<tr>
<th>%</th>
<th>PROJECT COST</th>
<th>SOURCE OF FUNDS</th>
<th>INTEREST RATE</th>
<th>AMORTIZE</th>
<th>COLLATERAL</th>
<th>MONTHLY PAYMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>50%</td>
<td>$500,000</td>
<td>Private Lender**</td>
<td>7.25%</td>
<td>25/due</td>
<td>1st Trust Deed</td>
<td>$3,614</td>
</tr>
<tr>
<td>40%</td>
<td>$400,000</td>
<td>SBA 504 Loan***</td>
<td>6.39%</td>
<td>20 yrs.</td>
<td>2nd Trust Deed</td>
<td>$3,053</td>
</tr>
<tr>
<td>10%*</td>
<td>$100,000</td>
<td>Business Borrower</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total $1,000,000 $6,667

* Start-ups or Special Purpose Buildings require a 15% down payment.
** Interest rate and term are set by lender, can be fixed or variable and typically range from 15 to 30 years amortizations.
*** Points & Fees on the SBA 504 Loan (2.65% + $2,000) are financed as part of the loan and rounded up — in this example the second mortgage amount financed would be $413,000. Interest rate used is based on the January 2006 funding.

Advantages of the SBA 504 program
- Low down payment (as little as 10%)
- Fully amortizing 20-year second mortgage loan
- Below-market fixed interest rate
- SBA loan fees included in the amount financed, reducing up-front "out of pocket" cash outlays

Benefits of Ownership to Small Business Owners
- Fixed occupancy costs
- Tax advantages
- Stable operating location for the business
- Opportunity for property appreciation

Eligibility and Prequalification
A Certified Development Corporation (CDC) is licensed by the U.S. Small Business Administration to provide SBA 504 financing in partnership with a private lender. California Statewide Certified Development Corporation is a nationally recognized leader in SBA 504 financing and has been helping California small businesses acquire over $2 billion in real estate since 1987.

As a non-profit organization with a public service mission, California Statewide CDC provides expert assistance in determining eligibility for specific projects and offers prequalification within 48 hours, all of which is provided free of charge.

California Statewide CDC is ready to assist business owners, commercial real estate professionals, developers, CPAs, and private lenders explore the SBA 504 loan program as a cost-effective means for financing the purchase or construction of owner-occupied commercial/industrial projects.

More information about the SBA 504 loan program and California Statewide CDC can be found at www.cscdc.org or by calling the following toll-free number: 800/982-9192.

Sasha Gaba
Director of Business Development
California Statewide CDC
1055 E. Colorado Blvd. 5th Floor
Pasadena, CA 91106
626/240-4628
sasha@cscdc.org
Lancaster

In all, 2005 was another busy year for development of industrial space in the City of Lancaster. The City's job creation is apparent. The surge of new industrial development totals 646,888 square feet of industrial space under construction or approved for construction. The Fox Field Industrial Corridor continues to be a hot spot with the location of SYGMA's new 239,000 square-foot building creating 350 jobs upon completion. 250,000 square feet of "spec" building offers an opportunity for employers to "lease or purchase."

Palmdale

Palmdale's dynamic growth continued in 2005, which was a phenomenal year for development. Industrial space totaling 966,108 square feet completed construction or was approved for construction in the year 2005. The Fairways Business Park is experiencing a major portion of that growth. The recently completed FedEx building together with a multitude of additional industrial construction provides a showcase of available space. A total of over 550,000 square feet is approved for construction in the near future.
BUSINESS/INDUSTRIAL PARKS

Lancaster
Fox Field Industrial Corridor
Location: Avenue H west of SR 14
Total: 5,000
Zoning: Medium/Light Industrial

North Lancaster Industrial Center
Location: Avenue H and Division St.
Total Acreage: 240
Zoning: Heavy Industrial

Lancaster Business Park
Location: Business Park and K-8
Total Acreage: 240
Zoning: Specific Plan

Enterprise Business Park
Location: Sierra Hwy and Avenue L-4.
Total Acreage: 74.02
Zoning: Office/Light Industrial/Retail

North Valley Industrial Center
Location: Avenue H-8 and Ave I
Total Acreage: 84.72
Zoning: Heavy Industrial

Palmdale
Airport Village Business Centre
Location: Sierra and Rancho Vista Blvd.
Total Acreage: 70
Zoning: Business Park/Mixed

Fairway Business Park
Location: Avenue O and Division St.
Total Acreage: 120
Zoning: Business Park/Mixed

Palmdale Industrial Park
Location: Avenue P and Sierra Hwy
Total Acreage: 35
Zoning: Mixed/Light Industrial

Freeway Business Park
Location: SR 14 and Avenue N
Total Acreage: 30
Zoning: Commercial

Sierra Business Park
Location: 10th West and Avenue M-4
Total Acreage: 22
Zoning: Industrial and Commercial

Sierra Gateway Park
Location: Ave O-8 and Sierra Hwy
Total Acreage: 133
Zoning: Commercial

Palmdale Trade & Commerce Center
Location: 10th West and Rancho Vista Blvd.
Total Acreage: 746
Zoning: Industrial and Commercial

Antelope Valley Business Park
Location: 10th West and Avenue M
Total Acreage: 121
Zoning: Business Park

California City
Airport Business Park
Location: California City Municipal Airport
Total Acreage: 40
Zoning: Industrial and M1

Mojave
Mojave Airport
Location: SR 58 and Flight Line
Total Acreage: 3,300
Zoning: Industrial and Airport Uses

Ridgecrest
Ridgecrest Business Park
Location: China Lake Blvd. & Ward Avenue
Total Acreage: 63
Zoning: Professional/Light Industrial

Ridgecrest Industrial Park
Location: West Ridgecrest
Total Acreage: 81
Zoning: Light Industrial/Mixed

Inyokern
Inyokern Airport Industrial Dist.
Location: Inyokern Blvd.
Total Acreage: 40
Zoning: Light Industrial/Mixed

Tehachapi
Goodrick Business Park
Location: Dennison Rd Parkway/Goodrick Rd.
Total Acreage: approx. 110
Zoning: M-2

Capital Hills Business Park
Location: Capital Hills Pkwy/Mills Road
Total Acreage: approx. 122
Zoning: C-3
## Retail Sales Growth

### Fiscal Year 7/01-6/30

<table>
<thead>
<tr>
<th>Location</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$1,176,832,000</td>
<td>$1,246,456,000</td>
<td>$1,649,350,000</td>
<td>$1,783,948,200</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$1,014,049,000</td>
<td>$1,197,865,000</td>
<td>$1,310,118,000</td>
<td>$1,526,275,000</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>$206,748,000</td>
<td>$216,536,000</td>
<td>$240,303,000</td>
<td>$280,646,647</td>
</tr>
<tr>
<td>Tehachapi</td>
<td>$74,834,000</td>
<td>$77,980,000</td>
<td>$101,307,000</td>
<td>$118,495,294</td>
</tr>
<tr>
<td>California City</td>
<td>$16,369,000</td>
<td>$16,675,000</td>
<td>$21,750,000</td>
<td>$25,974,200</td>
</tr>
</tbody>
</table>

### Total Growth 2005

- Lancaster: 8.15%
- Palmdale: 16.50%
- Ridgecrest: 16.79%
- Tehachapi: 16.97%
- California City: 19.42%

Total Growth: 12.41%

### Lancaster Retail Sales

<table>
<thead>
<tr>
<th>Category</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td>$30,102,000</td>
<td>$27,078,000</td>
<td>$15,129,000</td>
<td>$27,779,100</td>
</tr>
<tr>
<td>General Merchandise</td>
<td>$169,503,000</td>
<td>$198,611,000</td>
<td>$350,261,000</td>
<td>$249,677,300</td>
</tr>
<tr>
<td>Food Stores</td>
<td>$64,994,000</td>
<td>$67,279,000</td>
<td>$83,206,000</td>
<td>$73,989,600</td>
</tr>
<tr>
<td>Eating &amp; Drinking</td>
<td>$109,403,000</td>
<td>$112,048,000</td>
<td>$125,616,000</td>
<td>$130,812,200</td>
</tr>
<tr>
<td>Furniture/Appliances</td>
<td>$46,856,000</td>
<td>$48,082,000</td>
<td>$31,441,000</td>
<td>$36,717,200</td>
</tr>
<tr>
<td>Building Materials</td>
<td>$95,339,000</td>
<td>$87,586,000</td>
<td>$125,332,000</td>
<td>$136,986,500</td>
</tr>
<tr>
<td>Auto Dealers</td>
<td>$248,535,000</td>
<td>$266,809,000</td>
<td>$359,838,000</td>
<td>$363,881,100</td>
</tr>
<tr>
<td>Service Stations</td>
<td>$135,353,000</td>
<td>$139,834,000</td>
<td>$190,906,000</td>
<td>$83,454,200</td>
</tr>
<tr>
<td>Other Retail</td>
<td>$119,977,000</td>
<td>$134,106,000</td>
<td>$227,144,000</td>
<td>$505,588,600</td>
</tr>
<tr>
<td>Other Outlets</td>
<td>$156,770,000</td>
<td>$165,023,000</td>
<td>$140,657,000</td>
<td>$175,062,400</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>$1,176,832,000</td>
<td>$1,246,456,000</td>
<td>$1,649,530,000</td>
<td>$1,783,948,200</td>
</tr>
</tbody>
</table>

### Palmdale Retail Sales

<table>
<thead>
<tr>
<th>Category</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td>$46,213,000</td>
<td>$46,368,000</td>
<td>$58,376,000</td>
<td>$66,974,000</td>
</tr>
<tr>
<td>General Merchandise</td>
<td>$229,627,000</td>
<td>$334,447,000</td>
<td>$297,134,000</td>
<td>$327,418,000</td>
</tr>
<tr>
<td>Food Stores</td>
<td>$62,735,000</td>
<td>$64,454,000</td>
<td>$71,347,000</td>
<td>$83,411,000</td>
</tr>
<tr>
<td>Eating &amp; Drinking</td>
<td>$100,951,000</td>
<td>$113,933,000</td>
<td>$128,219,000</td>
<td>$139,873,000</td>
</tr>
<tr>
<td>Furniture/Appliances</td>
<td>$46,085,000</td>
<td>$50,644,000</td>
<td>$64,964,000</td>
<td>$92,644,000</td>
</tr>
<tr>
<td>Building Materials</td>
<td>$80,278,000</td>
<td>$130,290,000</td>
<td>$171,456,000</td>
<td>$213,016,000</td>
</tr>
<tr>
<td>Auto Dealers</td>
<td>$181,124,000</td>
<td>$236,185,000</td>
<td>$268,611,000</td>
<td>$317,866,000</td>
</tr>
<tr>
<td>Service Stations</td>
<td>$65,356,000</td>
<td>$75,894,000</td>
<td>$95,328,000</td>
<td>$110,575,000</td>
</tr>
<tr>
<td>Other Retail</td>
<td>$91,904,000</td>
<td>$95,110,000</td>
<td>$110,456,000</td>
<td>$125,540,000</td>
</tr>
<tr>
<td>Other Outlets</td>
<td>$109,776,000</td>
<td>$50,540,000</td>
<td>$43,227,000</td>
<td>$48,958,000</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>$1,014,049,000</td>
<td>$1,197,865,000</td>
<td>$1,310,118,000</td>
<td>$1,526,275,000</td>
</tr>
</tbody>
</table>
NEW BUSINESS LOAN

In L.A. County, approximately 71% of the businesses have five (5) or fewer employees with approximately 82% of the businesses having ten (10) or fewer employees. In an effort to measure the economic growth and monitor the inflow of capital into the area, the following chart has been prepared. Under the Community Reinvestment Act, the Federal Reserve requires banks to report business loans which are tracked on a census tract basis. The following chart is a summation of the report for the Antelope Valley.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Under $1 Million in the Antelope Valley</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>$100,000 or less</td>
<td>7,072</td>
<td>7,481</td>
<td>7,772</td>
<td>3.9%</td>
</tr>
<tr>
<td>Number of loans</td>
<td>$60,000,000</td>
<td>$63,000,000</td>
<td>$67,000,000</td>
<td>6.5%</td>
</tr>
<tr>
<td>Greater than $100,000 but less than $250,000</td>
<td>97</td>
<td>95</td>
<td>83</td>
<td>-12.6%</td>
</tr>
<tr>
<td>Number of loans</td>
<td>$17,000,000</td>
<td>$17,000,000</td>
<td>$15,000,000</td>
<td>-10.9%</td>
</tr>
<tr>
<td>Greater than $250,000 but less than 1 Million</td>
<td>77</td>
<td>89</td>
<td>80</td>
<td>-10.1%</td>
</tr>
<tr>
<td>Number of loans</td>
<td>$41,000,000</td>
<td>$44,000,000</td>
<td>$45,000,000</td>
<td>1.3%</td>
</tr>
<tr>
<td>Total</td>
<td>7,246</td>
<td>7,665</td>
<td>7,935</td>
<td>3.5%</td>
</tr>
<tr>
<td>Number of loans</td>
<td>$118,000,000</td>
<td>$124,000,000</td>
<td>$127,000,000</td>
<td>2.4%</td>
</tr>
<tr>
<td>Loans to Firms with Revenues less than $1 Million</td>
<td>1,761</td>
<td>2,671</td>
<td>2,749</td>
<td>2.9%</td>
</tr>
<tr>
<td>Number of loans</td>
<td>$46,000,000</td>
<td>$51,000,000</td>
<td>$58,000,000</td>
<td>12.6%</td>
</tr>
</tbody>
</table>

NEW BUSINESS LICENSES

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Licenses</th>
<th>% of change</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>5,087</td>
<td></td>
</tr>
<tr>
<td>2003</td>
<td>4,963</td>
<td></td>
</tr>
<tr>
<td>2004</td>
<td>4,913</td>
<td></td>
</tr>
<tr>
<td>2005</td>
<td>5,179</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Source: City of Lancaster, City of Palmdale, SFV/ERC

Economic Roundtable Report 2006 | 19
MOTION PICTURE AND TELEVISION PRODUCTION

The news could not be better for the Antelope Valley. This year’s pilot season generated an estimated $364 million in production spending, 90% of which took place in the Los Angeles area, benefitting the Antelope Valley with a two million dollar increase over the last year’s estimated economic impact due to off-lot production.

This year the Antelope Valley Film Office assisted and tracked over 300 projects, generating an estimated economic impact of $5,780,000. One hotel reported a three month impact of $60,000 in room sales while filming an episode of the popular TV series “ER.”

The Antelope Valley Film Office will continue to build a consistent reputation of excellent support coordination services for the film industry through aggressive goals such as:

“Robust TV Pilot Season Spurs off-lot production”
—The Daily News Variety

“Pilots inject $300 Million plus into LA Area”
—The Hollywood Reporter

The Office:
- Hours 24/7
- Only industry holidays observed

The Service:
- Specialized technical support
- Permits coordinated and released within hours, days at most, depending on complexity
- On-location problems solved efficiently around the clock

Contact the Antelope Valley Film Office at 661/723-6090 and the Palmdale Film, Convention & Visitors Bureau at 661/267-5120.

AGRICULTURE AND THE ANTELOPE VALLEY

- Antelope Valley farmland is estimated at almost 21,000 acres, based upon the 2003 Los Angeles County Crop Report. Eastern Kern County was not estimated due to insufficient data.

- Some of the top crops grown in Los Angeles County, such as carrots, peaches, and dry onions, are grown in the Antelope Valley. Root crops almost doubled in 2003.

- Antelope Valley growers produce 100% of many other Los Angeles County crops. The chart below indicates crop percentage of that crop produced for Los Angeles County in the Antelope Valley, the acreage for that crop, and the revenue generated.

<table>
<thead>
<tr>
<th>Fruit &amp; Nut Crops</th>
<th>2004 Total Value</th>
<th>2003 Total Value</th>
<th>2002 Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Peaches</td>
<td>100%</td>
<td>140 acres</td>
<td>$426,000</td>
</tr>
<tr>
<td>Cherries</td>
<td>100%</td>
<td>150 acres</td>
<td>$675,000</td>
</tr>
<tr>
<td>Misc.*</td>
<td>90%</td>
<td>1,072 acres</td>
<td>$14,645,000</td>
</tr>
</tbody>
</table>

*Includes nectarines, pistachios, plums, & pears

<table>
<thead>
<tr>
<th>Vegetable &amp; Field Crops</th>
<th>2004 Total Value</th>
<th>2003 Total Value</th>
<th>2002 Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Root*</td>
<td>90%</td>
<td>7,403 acres</td>
<td>$43,035,000</td>
</tr>
<tr>
<td>Dry Onions</td>
<td>100%</td>
<td>2,891 acres</td>
<td>$22,738,000</td>
</tr>
<tr>
<td>Alfalfa Hay</td>
<td>100%</td>
<td>5,746 acres</td>
<td>$6,361,000</td>
</tr>
<tr>
<td>Grain Hay</td>
<td>100%</td>
<td>2,370 acres</td>
<td>$667,000</td>
</tr>
</tbody>
</table>

*Includes carrots, potatoes, radishes, & other root vegetables

Source: LA Agricultural Report, Antelope Valley Film Office.

20 | GAYEA www.sveconomy.org
This 980-square-foot 3 bedroom, 1 bath home built in 1961 located in Santa Clarita sold in September for $455,000.

This 3,560-square-foot 3 bedroom, 3 bath home built in 2004 in West Lancaster sold in July for $450,000.

Far from the typical perception of an affordable housing market, the Antelope Valley offers a large assortment of spacious homes in a variety of settings including gated and golf course communities, equestrian estates as well as various low density custom home developments, all at some of the most affordable prices in California.

Although the average sales price for Antelope Valley homes has been steadily increasing over the past several years, homes in the Antelope Valley are still a bargain! The average sales price for homes in Lancaster is only 50% of the average price of a home in Valencia and Palmdale’s just 59%! Lancaster and Palmdale both offer an affordable alternative to Santa Clarita as well!

**Average Sales Price**

<table>
<thead>
<tr>
<th>Location</th>
<th>Average Sales Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$283,287</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$338,161</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>$254,681</td>
</tr>
<tr>
<td>Valencia</td>
<td>$377,154</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Location</th>
<th>Average Price Per Square Foot</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lancaster</td>
<td>$183.6</td>
</tr>
<tr>
<td>Palmdale</td>
<td>$201.52</td>
</tr>
<tr>
<td>Santa Clarita</td>
<td>$307.32</td>
</tr>
<tr>
<td>Valencia</td>
<td>$311.46</td>
</tr>
</tbody>
</table>

In 2005, 42% of all single family residential building permits issued in Los Angeles County were issued in Lancaster and Palmdale. New home sales totaled 1,886 units, a 52% increase from 2004 and the average price of a new home was $391,999 up 19% from last year.

**ANTELOPE VALLEY NEW HOME SALES**

<table>
<thead>
<tr>
<th>AREA</th>
<th>UNITS SOLD</th>
<th>% CHANGE</th>
<th>AVERAGE SALES PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2004</td>
<td>2005</td>
<td></td>
</tr>
<tr>
<td>East Lancaster</td>
<td>56</td>
<td>313</td>
<td>459%</td>
</tr>
<tr>
<td>West Lancaster</td>
<td>562</td>
<td>828</td>
<td>47%</td>
</tr>
<tr>
<td>West Palmdale</td>
<td>293</td>
<td>412</td>
<td>41%</td>
</tr>
<tr>
<td>East Palmdale</td>
<td>329</td>
<td>333</td>
<td>1%</td>
</tr>
<tr>
<td>Total</td>
<td>1,240</td>
<td>1,886</td>
<td>52%</td>
</tr>
<tr>
<td></td>
<td>2004</td>
<td>2005</td>
<td>% CHANGE</td>
</tr>
<tr>
<td></td>
<td>$246,343</td>
<td>$332,997</td>
<td>35%</td>
</tr>
<tr>
<td></td>
<td>$345,275</td>
<td>$415,909</td>
<td>20%</td>
</tr>
<tr>
<td></td>
<td>$416,669</td>
<td>$443,380</td>
<td>6%</td>
</tr>
<tr>
<td></td>
<td>$307,037</td>
<td>$375,711</td>
<td>22%</td>
</tr>
<tr>
<td></td>
<td>$328,831</td>
<td>$391,999</td>
<td>19%</td>
</tr>
</tbody>
</table>

Source: First American Real Estate Solutions.
ANTLEPOE VALLEY HOME SALES 2005

Antelope Valley Home sales were up 6% overall with 10,679 units sold. Each of the submarkets experienced double digit increases in their average sales price ranging from 15% in Leona Valley to 38% in the Mojave/California City area.

<table>
<thead>
<tr>
<th>AREA</th>
<th>NUMBER OF UNITS SOLD</th>
<th>AVERAGE PRICE PER SQ FT</th>
<th>AVERAGE SALE PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2004</td>
<td>2005</td>
<td>% CHANGE</td>
</tr>
<tr>
<td>Mojave, Cal City</td>
<td>399</td>
<td>531</td>
<td>33%</td>
</tr>
<tr>
<td>Ridgecrest</td>
<td>660</td>
<td>666</td>
<td>1%</td>
</tr>
<tr>
<td>Rosamond Area</td>
<td>372</td>
<td>340</td>
<td>-9%</td>
</tr>
<tr>
<td>Tehachapi Area</td>
<td>734</td>
<td>617</td>
<td>-16%</td>
</tr>
<tr>
<td>Antelope Acres</td>
<td>74</td>
<td>82</td>
<td>11%</td>
</tr>
<tr>
<td>Lake Los Angeles</td>
<td>464</td>
<td>415</td>
<td>-11%</td>
</tr>
<tr>
<td>East Lancaster</td>
<td>1,446</td>
<td>1,621</td>
<td>12%</td>
</tr>
<tr>
<td>West Lancaster</td>
<td>1,982</td>
<td>2,214</td>
<td>12%</td>
</tr>
<tr>
<td>West Palmdale</td>
<td>1,037</td>
<td>1,259</td>
<td>21%</td>
</tr>
<tr>
<td>East Palmdale</td>
<td>2,432</td>
<td>2,474</td>
<td>2%</td>
</tr>
<tr>
<td>Littlerock</td>
<td>355</td>
<td>370</td>
<td>4%</td>
</tr>
<tr>
<td>Leona Valley</td>
<td>119</td>
<td>90</td>
<td>-24%</td>
</tr>
<tr>
<td>All Areas</td>
<td>10,074</td>
<td>10,679</td>
<td>6%</td>
</tr>
</tbody>
</table>

AVERAGE SALES PRICE 2000 - 2005

Source: First American Real Estate Solutions.
## Building Permits

### Palmdale

<table>
<thead>
<tr>
<th>Year</th>
<th>Single Family</th>
<th>Multi-Family</th>
<th>Total Units</th>
<th>New Multi-Family</th>
<th>Res. Alter. &amp; Additions</th>
<th>Total Residential</th>
</tr>
</thead>
<tbody>
<tr>
<td>1995</td>
<td>500</td>
<td>0</td>
<td>500</td>
<td>$56,592</td>
<td>-</td>
<td>$57,763</td>
</tr>
<tr>
<td>1996</td>
<td>508</td>
<td>0</td>
<td>508</td>
<td>$62,204</td>
<td>$1,171</td>
<td>$64,141</td>
</tr>
<tr>
<td>1997</td>
<td>376</td>
<td>0</td>
<td>376</td>
<td>$46,939</td>
<td>$1,459</td>
<td>$48,399</td>
</tr>
<tr>
<td>1998</td>
<td>374</td>
<td>0</td>
<td>374</td>
<td>$44,173</td>
<td>$2,318</td>
<td>$46,491</td>
</tr>
<tr>
<td>1999</td>
<td>495</td>
<td>344</td>
<td>839</td>
<td>$49,931</td>
<td>$13,199</td>
<td>$85,119</td>
</tr>
<tr>
<td>2000</td>
<td>608</td>
<td>0</td>
<td>608</td>
<td>$97,597</td>
<td>$1,182</td>
<td>$99,499</td>
</tr>
<tr>
<td>2001</td>
<td>812</td>
<td>0</td>
<td>812</td>
<td>$141,155</td>
<td>$2,024</td>
<td>$143,178</td>
</tr>
<tr>
<td>2002</td>
<td>978</td>
<td>0</td>
<td>978</td>
<td>$176,679</td>
<td>$3,034</td>
<td>$179,713</td>
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### Lancaster

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<th>Res. Alter. &amp; Additions</th>
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### Total Permits Issued

- **11,932** detached Single Family Building Permits issued in Los Angeles County in 2005
- **41.89%** of these were issued in the Antelope Valley

Source: CIRB.
The major medical groups are:
Kaiser Permanente (K/P)
High Desert Medical Group (HDMG)
Sierra Medical Group (SMG)

Kaiser Permanente (K/P) has the largest medical group in California with over 4,000 physicians. In the Antelope Valley there are 62 full-time physicians.
Services: offered on their Lancaster and Palmdale campuses — Primary Care areas of OB/GYN, Pediatrics, Internal Medicine, and Family Practice. Specialty Care offered at the Lancaster campuses: Allergy, Cardiology, Endocrinology, Gastroenterology, Rheumatology, General Surgery, Orthopedic Surgery, Podiatry, Head and Neck Surgery (ENT), Ophthalmology including Retinal Surgery, Urology, Dermatology, Physical Medicine, Psychiatry, Chemical Dependency Rehab, and Urgent Care.
Additional Services offered on the Kaiser campuses include: Allergy Shots, Audiology, Chemotherapy, Echocardiogram, EEG, EKG/Holter, Health Education, Home Health, Hospice, Infusion Clinic, Laboratory, Laser Eye Surgery, Mammography, Mental Health Group Programs, Nutrition Counseling, Occupational Therapy, Optical-Glasses & Contacts, Outpatient Procedural Sedation - GI Laboratory and Laparoscopic Surgery, Immunizations, Pharmacy, Physical Therapy, Radiology, Respiratory Therapy, Sigmoidoscopy, Social Services, Speech Therapy, Treadmill, Ultrasound. Call 661/405-5157 for more information or visit us at www.kaiserpermanente.org.

High Desert Medical Group (HDMG) is a physician network with 15 primary care physicians in two locations. As a network, HDMG contracts with community-based primary care and specialists to provide services to its patients.
Services: Primary care services for Family Practice Internal Medicine and Pediatrics. Other services include Laboratory, Radiology, EKG, and Urgent Care. Specialty services are provided by contract community-based physicians. Call 661/945-5984 for more information or www.hdmg.net

Sierra Medical Group (SMG) is a physician network with 12 primary care physicians in 2 locations. As a network, SMG contracts with community-based primary care and specialists to provide services to its patients.
Services: Primary care services for Family Practice Internal Medicine and Pediatrics. Other services include Endocrinology, Laboratory, Radiology, EKG, and Urgent Care. Specialty services are provided by contract community-based physicians. Call 661/945-9411 for more information or go to www.sierramedicalgroup.com

Health care services in the Antelope Valley are provided by network hospitals, major physicians groups, free standing surgical facilities, long-term care hospitals, home care, public health agencies, public and private paramedic services, and local ambulance services.

The major hospital institutions are as follows:
Antelope Valley Hospital (AVH) is a full-service hospital with 380 licensed beds and is owned and operated by the Antelope Valley Health Care District; a public, not-for-profit agency.
Services: Critical Care, Neonatal Intensive Care, Definitive Observation, Emergency Department, Medical Surgical, Obstetrics, Pediatrics, Surgery including Open Heart, Cardiac Catheterization Laboratory, Home Health, Physical Therapy, Occupational Therapy, Laboratory, Radiology, CT Scan and MRI, Nuclear Medicine, Outpatient Clinics. Call 661/949-5000 for information or visit www.avhospital.org.

Lancaster Community Hospital (LCH) is a 117-bed community hospital and is owned and operated by Universal Health Services, a for-profit hospital chain based in King of Prussia, PA.
Services: Critical Care, Telemetry, Emergency Department, Medical Surgical, Surgery including Weight-loss surgery, Open Heart, Cardiac Catheterization Laboratory, Physical Therapy, Occupational Therapy, Pediatric Speech Therapy, Acute Rehabilitation Center Laboratory, Radiology, CT Scan, MRI, Nuclear Medicine, Free Senior Advantage Membership, and Free Physician Referral and Health Information Line — 800/851-9780.
Universal Health Services is planning the development of a 250-bed full-service hospital in Palmdale on the corner of Tierra Subida and 10th Street West. The new Palmdale facility will be built with all private rooms and open with 171-licensed beds. Planning is currently on schedule to open in mid 2007. For more information on LCH programs and services, access the web site at: www.lancastercommunityhospital.net.

Freestanding surgical centers
- Antelope Valley Surgery Center
- Regional Valley Surgery Center

Long Term care is provided by
- Antelope Valley Convalescent Hospital
- Antelope Valley Hospital
- Antelope Valley Nursing Care Center
- Lancaster Convalescent Hospital
- Mayflower Gardens Convalescent Hospital
Home Care and Hospice
- Antelope Valley Home Care
- AV Home Care with Services
- Accredited Home Care Services
- Advantage Home Care
- GT Home Health Care Services
- Hoffmann Hospice
- Kaiser Permanente Home & Hospice Care
- Masters Medical Home Care
- ProCare Hospice
- St. Jude Home Care
- Sun Alliance Hospice
- Sun Plus Home Care

Adult Day Health Care Centers
- AV Adult Day Health Care
- Chateau La Petite
- Lancaster Adult Day Health Care
- Ultra Care Adult Day Health Care

Dialysis Centers
- AV Dialysis Center on AVH campus
- East Palmdale Dialysis
- Fresenius Dialysis Center (Kaiser Permanente)
- High Desert Hemodialysis
- Palmdale Regional Dialysis

Chiropractic
There are approximately 66 Chiropractic Doctors in the Antelope Valley. Most are solo practitioners.

Dentists
There are approximately 131 Dentists in the Antelope Valley of which 4 are Oral & Maxillofacial surgeons and 13 are Orthodontists.

Ambulance
- American Medical Response Paramedic and BLS
- Antelope Ambulance BLS

Public Health
- Antelope Valley Health Center
  
  Services: Family Medicine Primary Care, Family Planning Clinic, Immunizations, OB/Gynecology - Prenatal, Pregnancy Test, T.B./Chest Clinic, Walk-In Clinic.

- LA County High Desert Hospital Complex
  
  Services: While the hospital is closed, the facility provides a full spectrum of outpatient services.

Childcare
There are 76 childcare facilities listed in the yellow pages for Lancaster/Palmdale only.
Soaring to New Heights

The Antelope Valley Superintendents' Council reports Valley schools continue to meet and exceed performance targets. "The Valley has a long history of district collaboration as Superintendents and Program Administrators meet together on a monthly basis to improve instruction valley wide," states Superintendents Council President Regina Rossall. (Mrs. Rossall is Superintendent of the Westside Union School District) Articulation of efforts for program development and improvement in student achievement have a strong history in this Valley. Districts work together to make standards-based instruction consistent across the valley. Training of staff is also a shared experience. Program Administrators from all districts meet on a monthly basis for valley-wide improvement of instruction. The result is annual improvement in Academic Performance Index Scores (API), the state grading system for public schools. Every public school in the Antelope Valley has improved its state-wide ranking. An average gain of 87 points on the State API for schools valley-wide is attributed to strong school site leadership teams (with parent participation), research-based instructional programs, tutoring, and intervention programs for students at risk of dropping out. The Superintendents' Council sets annual goals for program improvement. Most recently, the Valley school districts have set their sights on assuring that all eighth grade students meet state standards in algebra.

Public Schools

Acton-Agua Dulce
Unified District (K-12)
32248 Crown Valley Road
Acton, CA 93510
661/269-5999
Students: 1,986 Schools: 4

Antelope Valley Union
High School District
44811 Sierra Highway
Lancaster, CA 93534
661/948-7655
Students: 23,900 Schools: 12

Eastside Union School District (K-8)
6742 East Avenue H
Lancaster, CA 93535
661/946-2813
Students: 2,871 Schools: 5

Gorman School District (K-8)
49847 Gorman School Road
Gorman, CA 93243
Mailing: P.O. Box 104
661/248-6441
Students: 2,282 Schools: 4

Hughes-Elizabeth Lake
Union School District (K-8)
16633 Elizabeth Lake Road
Lakes Hughes, CA 93532
661/724-1231
Students: 421 Schools: 1

Keppel Union School District (K-8)
34004 128th Street East
Pearblossom, CA 93553
661/944-2155
Students: 3,055 Schools: 6
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<th>School District</th>
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<th>Phone</th>
<th>Students</th>
<th>Schools</th>
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<td>Lancaster Elementary School District (K-8)</td>
<td>44711 N. Cedar Avenue</td>
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<td>661/948-4661</td>
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<td>661/256-5000</td>
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<td>Sierra Sands Unified School District</td>
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<td>St. Mary's Catholic School</td>
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ANTEOPE VALLEY COLLEGE

Antelope Valley's higher education institutions continue to grow to meet the demands of a fast-growing population.

Boosted by overwhelming voter support for a $139 million bond measure in 2004, Antelope Valley College will embark on an ambitious building program that will enable the community college to more than double its current enrollment of almost 13,000 students.

Higher education officials have been working closely on a number of initiatives, including a Joint Engineering Program and Pathways, which will promote the training of grade school teachers in mathematics and science.

3041 West Avenue K
Lancaster, CA 93536
661/722-6300 • www.avc.edu

District Size .......................... 1,245 Square Miles
Lancaster Campus Size .................. 135 Acres
Number of Buildings .......................... 51
Budget 2005-2006 .......................... $54 Million

ACADEMIC CALENDAR
16-week fall and spring semesters
No winter session for 2006; 2006-2007 will have 5-week intersession
8-week summer sessions

STUDENTS / PROGRAMS
Fall 2005 Student Enrollment .................. 12,559
Courses offered, Fall 2005 ................. 1,782
Associate Degree Programs .................. 67
Certificate Programs .......................... 57

FACULTY / STAFF
Total number of full-time faculty ............ 179
Percentage holding Ph.D. .................. 20%
Professors/Assistant/Associate Professors ........ 73
Total Number of Employees ............... 824

Corporate and Community Education Programs
Antelope Valley College's Corporate and Community Education Division develops, implements, and delivers job training and contract services to community businesses. Contract education is an economic development initiative that is designed to train employees and solve business problems at a substantial savings to local business and industry.

Career and Technical Education Programs

CERRO COSO COMMUNITY COLLEGE
3000 College Heights Blvd.
Ridgecrest, CA 93555
760/384-6100 • www.cerrcoso.edu

Ridgecrest Campus Size ................. 320 Acres

STUDENTS / PROGRAMS
Number of Degree Programs Offered ............ 28
Fall 2005 Student Enrollment .............. 5,434

FACULTY / STAFF
Number of Assistant/Associate Professors .... 43
Number of Professors .................. 20
Percentage of full-time male faculty ............ 51%
Percentage of full-time female faculty ............ 49%
Total Faculty .................................. 63
Percentage of Faculty holding Ph.D ............ 21%

Instructional Sites
- Bishop
- California City
- Edwards Air Force Base (South Kern)
- Kern River Valley
- Mammoth
- On-line
THE AERO INSTITUTE
38256 Sierra Highway
Palmdale, CA 93550
www.aeri.org

The Aero Institute, located in a state-of-the-art facility in the Palmdale Civic Center, is a unique collaboration with the NASA Dryden Flight Research Center, the California Space Grant Foundation, and the City of Palmdale. The strategic partnership provides leadership as the integrator and facilitator of higher education, workforce development, and joint projects between government, academia, and industry. The Institute offers college-credit courses leading to degrees in aerospace engineering and technology from prestigious public and private colleges and universities including: Purdue University's College of Engineering; University of Southern California's Viterbi School of Engineering; California State Polytechnic University, Pomona; the University of California San Diego, and Embry-Riddle Aeronautical University.

CALIFORNIA STATE UNIVERSITY, BAKERSFIELD
ANTELOPE VALLEY CAMPUS
43909 30th Street West
Lancaster, CA 93536
661/952-5000
www.csub.edu/AV/

The campus is located on the North Campus of Antelope Valley College and operates the Lancaster University Center.

CSUB-AV’s expanding catalog offers Bachelor Degree programs in Business, Child, Adolescent and Family Studies, Communications, Criminal Justice, Economics, English, Environmental Resources Management, Liberal Studies, Nursing, Psychology, and Sociology. A Bachelor of Science in Engineering is also available through a joint program with AVC and CSU Fresno (fifth year work to be completed off campus). Master’s Degrees are also available in Social Work, Educational Administration, and Education Curriculum and Instruction. Teaching credential programs offered are Single Subject, Special Education, and Elementary Education. CSUB-AV also offers certificate programs in three different areas.

CHAPMAN UNIVERSITY
40015 Sierra Highway #B-160
Palmdale, CA 93550
661/267-2001
www.chapman.edu

Five Bachelor Degree programs, three Master Degree programs, and five educational credential programs offered in the Antelope Valley.

EMBRY RIDDLE AERONAUTICAL UNIVERSITY
886/462-3728
www.erau.edu


LANCASTER UNIVERSITY CENTER
45356 Division Street
Lancaster, CA 93535
661/273-6429

Developed by the City of Lancaster as part of the revitalization of the old fairground site, the new 20,000 square foot University Center includes state-of-the-art classrooms, well-equipped labs and complete administrative facilities. The $3.5 million conversion of Challenger Hall was funded by the Lancaster Redevelopment Agency.

UNIVERSITY OF LA VERNE
41253 12th Street West
Palmdale, CA 93551
661/273-6038
www.ulv.edu

Bachelor and Master Degrees offered in Palmdale.

UNIVERSITY OF PHOENIX
1202 West Avenue J
Lancaster, CA 93534
661/940-6851
www.phoenix.edu

Seven Bachelor Degree programs offered, along with eleven Master Degree programs, and two educational credential programs.

WEST COAST BAPTIST COLLEGE
4020 East Lancaster Boulevard
Lancaster, CA 93535
661/946-4663
www.westcoastbaptist.edu

Private Seminary College offers Bachelor and Master Degree programs.
'First Flight'
ANTELOPE VALLEY'S AEROSPACE COMMUNITY

The Antelope Valley is rich in historic first flights. "First flight" is defined as the first flight of an air vehicle which took off, landed, or both at Edwards Air Force Base. Approximately 160 first flights are catalogued on the website www.edwards.af.mil/history/ between September 1929 and May 2002. In addition, major defense contractors such as Boeing, Northrop Grumman, Lockheed Martin, NASA/Dryden, and BAE are active in design, testing, and manufacturing in a variety of military and commercial equipment.

PIONEERS IN SPACE-TRAVEL

Mojave Airport, born as a Naval Air Station, is now home to the nation’s first inland spaceport, a community of innovative professionals developing new technologies to make space travel affordable to the general populace. Mojave airport is also the home of over a half dozen private space companies.

MILITARY SUPPORT

The NAVAIR WD, located at the North East corner of Kern County, likewise has many first accomplishments which can be viewed at http://www.nauswpns.navy.mil. Included are such firsts as: First air-to-air guided missile ever used in combat; first successful anti-radar missile; first U.S. precision guided air-to-surface weapon; and the first technology to photograph the back side of the moon.
QUALITY OF LIFE

WEATHER

Average Temperatures:

COMPARISON WITH SOUTHWESTERN COMMUNITIES

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<th>July Day</th>
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AIR QUALITY

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<th>Number of Days over Federal Standard</th>
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Children's Health Study (1993-2001)

Percentage of children found with low lung function due to air pollution

An eight year study published this year in the New England Journal of Medicine provides the most definitive evidence yet that routine exposure to dirty air during childhood actually harms lung development, leading to a permanently reduced ability to breathe. The study was conducted by a team of USC researchers that monitored the lungs of 1,759 school children in 12 Southern California communities from fourth grade until they graduated from high school. The study found that children living in communities with higher air pollution were more likely to have underpowered lungs. Lancaster was chosen as one of six test communities with low levels of microscopic particles and had the best results with no children found with low lung function!
Public Libraries
12 Public Libraries
Kern County Libraries: www.kerncountylibrary.org
Los Angeles County Libraries www.colapublib.org
Palmdale Main Library www.palmdalelibrary.org
Palmdale Youth Library www.palmdalelibrary.org/youthlib/yservices.shtml

Community Theatres
Lancaster Performing Arts Center 780 seats • 661/723-5950
Palmdale Playhouse 330 seats • 661/267-5685

Major Recreational Facilities
Lancaster Soccer Center
Pelona Vista Park, Palmdale
Big Eight Softball Complex, Lancaster
Best of the West Softball Complex
Palmdale Amphitheater
DryTown Water Park, Palmdale
Funland Sports Center, Palmdale
5 Golf courses

Shopping/Dining
2005
- Antelope Valley Mall, Palmdale 125 stores (6 Department)
- 10 Kiosks
- 7 Holiday Kiosks
- 24 retail merchandising units (temporary carts) throughout the mall
- Est. 1,500 employees

Professional Sports
Lancaster JetHawks (Arizona Diamondback affiliate)
661/726-5400 • www.jethawks.com

Select Community Events
Desert Tortoise Days (April)
Kern County Airshow (April)
Lancaster Poppy Festival (April)
Almond Blossom Festival (March)
Showdown Rodeo/PRCA Rodeo (June)
Thursday Night on the Square (Summer)
Concerts in the Park (Summer)
Antelope Valley Fair (August)
Desert Empire Fair (September)
Labor Day Balloon Festival (September)
California City Heritage Days (September)
Valyermo Festival (September)
Bark in the Park (October)
Palmdale Fall Festival (October)
Edwards Air Show (October)
Tehachapi Apple Festival (October)
Mojave Gold Rush Days (October)
Adult Fishing Derby (November)
Lancaster Holiday Parade (December)
Palmdale Holiday Parade (December)
Metrolink Holiday Train (December)

Museums (partial)
Edwards Air Force Flight Test Museum
Antelope Valley Indian Museum
Kids Time Children’s Museum of Antelope Valley
Lancaster Museum / Art Gallery
Tehachapi Railroad Museum
Western Hotel Museum
Blackbird Air Park Museum

Movie Theatres
8 Movie complexes
22 Stadium style screens
46 Traditional screens

32 | GAVEA www.gaveconomy.org
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KB Home
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Lancaster Community Hospital
Lancaster School District
Lockheed Martin
Los Angeles County Supervisor Antonovich
Los Angeles Economic Development Corporation
Millenium Development
Palmdale Water District
Southern California Edison
The Gas Company
Troth Realtors/GMAC Real Estate
Valley Realty
Vose Properties
Walsh, Delaney, & Yep
Waste Management
Wells Fargo Bank
Western Pacific Roofing

General Membership
Air Force Flight Test Center
Antelope Valley College
Antelope Valley Hospital
Antelope Valley Press
Antelope Valley Transit Authority
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City of Lancaster
City of Palmdale
City of Ridgecrest
City of Tehachapi

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